

**Mahatma Education Society's  
Pillai HOC Institute of Management  
Studies and Research, Rasayani.**

**5.1.3.**

**Guidance for  
Competitive  
Examinations &  
Career**

**Counselling offered  
by Institute**

**(From AY 2019 - 20 to AY 2023 - 24)**



# Supporting Document

## A.Y. 2019-20



<b>Name of the event:</b>	<b>Campus to Corporate</b>
<b>Conducted by:</b>	<b>Internal Quality Assurance Cell (IQAC)</b>
<b>Date:</b>	<b>23<sup>rd</sup> October 2019</b>
<b>Speaker/ Guest:</b>	<b>Mr. Raj Nikam</b>
<b>Venue/ Online Platform:</b>	<b>Conclave I</b>
<b>Activity Falls under Criterion/Criteria:</b>	<b>Criterion V</b>



Report:

**Mahatma Education Society's  
Pillai HOC Institution of Management Studies and Research, Rasayani**

**Report on "Campus to Corporate"**

Date: 24/10/2019

Pillai HOC Institute of Management Studies and Research, Conclave 1 presented the seminar on "Campus to Corporate"; on October 23<sup>rd</sup>, 2019. The seminar took place from 10:30 PM to 1:00 PM at the designated venue, provided with practical insights into corporate culture, allowing them to adapt and thrive in diverse organizational settings.

The seminar on "Campus to Corporate," hosted by, Mr. Raj Nikam was a highly informative and engaging event that aimed to prepare students and young professionals for a smooth transition from their academic life to the corporate world. Mr. Raj Nikam expertise and insights provided invaluable guidance on the practical aspects of entering the corporate sphere. The seminar emphasized key objectives, including understanding corporate culture, refining professional etiquette, and developing essential skills like effective communication, teamwork, and problem-solving.

Raj Nikam thought-provoking discussions and interactive sessions offered attendees a deeper understanding of the expectations and demands of the corporate environment. Through real-life examples and case studies, participants gained insights into the challenges commonly faced during this critical transition and how to overcome them successfully. Mr. Raj Nikam highlighted the significance of adaptability and a proactive approach in thriving within the corporate setting.

In summary, the seminar on "Campus to Corporate," led by Mr. Raj Nikam, was a pivotal event that equipped participants with practical knowledge and insights to seamlessly transition from their academic journey to the corporate world. Mr. Raj Nikam expertise and the interactive nature of the seminar left attendees well-prepared and motivated to embark on their professional careers with confidence and success.

We would like to thank our Director, **Dr. Pradip Chatterjee** for his guidance and motivation in organizing the event. The overall participation and the enthusiasm in itself spoke the volume of success that this event has met with.

Photos/Screenshots:





**MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH  
ACADEMIC YEAR 19-20/ MMS-II**

<b>Topic:</b>	Campus to Corporate	
<b>Date:</b>	23 <sup>rd</sup> October 2019	
<b>ROLL NO</b>	<b>NAME OF THE STUDENT</b>	<b>P/A</b>
1	AMBAVANE AKSHATA SANJAY	P
2	MARIYAM SALMAN IQBAL ANSARI	P
3	APTE AISHWARYA MANGESH	P
4	APTE INDRANIL NITIN	P
5	BADE AKSHAY ABHIMANYU	A
6	BARVEKAR VINIT MAHESH	P
7	BHAGAT SIDDHARTH JITENDRA	A
8	BHANDARKAR POOJA MADHUKAR	P
9	BHIUNGADE KIRAN JYOTIBA JAYASHRI	P
10	CHAVAN VISHWAJEET DNYANESHWAR	A
11	GHHATTISKAR MAHESH HARISHCHANDRA	P
12	AJAY NAMDEV DALAVI	A
13	DALVI HUMERA JAWEED	P
14	DESHMUKH DAMINI SUBHASH	P
15	DIXIT SHUBHAM SUDHIR	A
16	GAIKAR TEJAS ASHOK	P
17	VIRAJ VIJAY GAIKAWAD	A
18	PRANALI SANJAY GAVALI	P
19	GHADGE SHUBHAM SHASHIKANT	P
20	GHADGE RUPESH SHIVAJI	A
21	GHARAT VISHAL BHASKAR HEMAVAT	A
22	GHARAT MAYURI RAMESH	A
23	GHARAT TUSHAR SHYAM	A
24	GHODEKAR SHWETA BALASAHEB	A
25	JACOB ANEETTA	P
26	JADHAV ANIL GOPAL	P
27	JADHAV VRUSHALI RAJENDRA	A
28	JAIN BHAVESHA ASHOK	P
29	JAIN SAPNA PARASMAL	P
30	JALGAONKAR SHIREEN MOHAMAD MOHSIN	A
31	KADAM SANKET NANDKISHOR	P
32	SUJEETA SHREERAM KALOSHI	P
33	KARBHARI HARESH BHALCHANDRA	A
34	KASHTE TEJAS PRAMOD	A
35	KONDE PRATIKSHA CHANDRAKANT	A
36	KUDALKAR DIKSHITA AMARESH	A
37	MAHAJAN SHUBHAM LALIT	P
38	MHASKAR ROSHANI GAJANAN	P
39	MHATRE SUSHANT RAMNATH	P
40	MHATRE SANTOSH NARAYAN	A
41	MIRLEKAR MANSI SANJAY	P



42	MOKAL PRESHITA SANDIP	A
43	NAGAR SACHIN ROHTASH	P
44	NIMISHA P NAIR	A
45	NIKAM ARATI MANOHAR	P
46	PANMAND SIDDESH SURESH	A
47	PARDE MOHINI BANDU	P
48	PARKHE SAGAR RAMESH	A
49	PATEL NITESH LALDAS	P
50	PATIL SANJOG RAMESH	A
51	PATIL OMKAR RAVIKANT	P
52	PATIL POOJA ANIL	A
53	PATIL ROMAL JANARDAN	P
54	PATIL NAYESH VINOD	A
55	PATIL RITU NARESH	P
56	AASHISH NAGRAJ PATIL	P
57	PATIL ANIKET PRADIP	P
58	PATIL VISHAL MANOHAR	A
59	PATIL BHUSHAN RAJENDRA	A
60	PATIL DIGAMBHAR DATTATREY	A
61	PILLAI KARTHIKA KARUNAKARAN	A
62	RANPISE UDAY DEVIDAS	P
63	RATHOD PRIYA KISAN	P
64	REPALE VAIBHAV MACHHINDRA SUNITA	P
65	HARIKRISHNAN S.	A
66	SAGVEKAR SHIWETA SHRIPAT	A
67	SALVI PRYTIK SANTOSH	P
68	SAWANT BHAVESH ANIL	P
69	SHAIKH NUMAAN ANWAR	A
70	SHARMA NIKITA SARVESH	P
71	SHARMA ROHIT PREMCHAND USHA	P
72	SHINDE KALPESH UDAY	A
73	SHIVALKAR OMKAR ARVIND	P
74	SHRIWARDHANKAR BHUSHAN BHARAT	A
75	HRISHIKESH SHUKLA	P
76	SINGH RASHMI ANANTHA	P
77	SOLANKE NIKITA PRABHAKAR	P
78	SOLANKI NIKESH DIPARAM	A
79	SURVE NAKUL DINESH	A
80	SURYAWANSHI PRASHANT BABAN	A
81	SURYAWANSHI SAILI JANGANNATH	A
82	TAMBOLI ADITYA KISHOR	P
83	TEJE DARSHANA NITIN	P
84	THAKUR PRAJWAL NAMDEV	P
85	THAKUR UMESH HARIBHAU	P
86	THAKUR AKSHADA SANJAY	P
87	TURE SHALAKA MILIND	P
88	VISHWAKARMA PRADEEP RAMROOP	P
89	WAGHMODE AKSHAY SANJAY VAIJANTA	P





<b>Name of the event:</b>	<b>Leadership in family run business</b>
<b>Conducted by:</b>	<b>Internal Quality Assurance Cell (IQAC)</b>
<b>Date:</b>	<b>12<sup>th</sup> December, 2019</b>
<b>Speaker/ Guest:</b>	<b>Ms. Mansi Thakkar</b>
<b>Venue/ Online Platform:</b>	<b>Conclave I</b>
<b>Activity Falls under Criterion/Criteria:</b>	<b>Criterion V</b>



Report:

**Mahatma Education Society's  
Pillai HOC Institute of Management Studies and Research, Rasayani**

**Report on Leadership in Family Run Business**

Date:14/12/2019

The seminar on "Leadership in Family Run Business," featuring the distinguished seminar guest, Ms. Mansi Thakkar, was a thought-provoking and enlightening event held at the Pillai HOC Institute of Management Studies & Research in Rasayani. The seminar aimed to explore the unique dynamics and challenges of leadership within family-run businesses, delving into the intricacies of balancing familial relationships with effective business management. Ms. Thakkar's expertise and insightful presentations offered attendees valuable insights into the nuances of leadership succession, communication, and decision-making within family enterprises.

Throughout the seminar, Ms. Thakkar discussed the importance of nurturing a shared vision, fostering open communication, and establishing governance structures to ensure the sustainable growth and success of family businesses. Real-life case studies and interactive discussions highlighted the complexities of leadership transitions, addressing conflicts, and implementing strategic initiatives that align with both family values and business objectives.

In summary, the seminar on "Leadership in Family Run Business," with the esteemed presence of Ms. Mansi Thakkar, provided attendees with a comprehensive exploration of the challenges and strategies involved in effective leadership within family enterprises. Ms. Thakkar's expertise underscored the significance of maintaining a delicate balance between familial ties and professional responsibilities, offering practical guidance for aspiring and current leaders in family-run businesses. The seminar enhanced participants' understanding of the intricacies of managing and leading such enterprises, equipping them to navigate the unique landscape of family business leadership with insight and success.

We would like to thank our Director, **Dr. Pradip Chatterjee** for his guidance and motivation in organizing the event. overall participation and the enthusiasm in itself spoke the volume of success that this event has met with.

Photos/Screenshots:





**MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH  
ACADEMIC YEAR 19-20/ MMS-I**

<b>Topic:</b>	LEADERSHIP IN FAMILY RUN BUSINESSES	
<b>Date:</b>		
<b>ROLL NO</b>	<b>NAME OF THE STUDENT</b>	<b>P/A</b>
1	ANGRE SANAT SANJAY	P
2	BEDEKAR ZAID RAFIQ	P
3	BHAGAT MANALI MAHESH	P
4	VIVEK BIPIN BHAVANI	A
5	BHOIR SAYALI MADHUKAR	P
6	CHORGHAY USAMA SHUAIB	P
7	DAWALE MANALI NIKHIL	P
8	DESHMUKHI BHUSHAN DATTATREY	P
9	DESHMUKHI PRATIK CHANDRAKANT	P
10	DESHMUKHI ADITYA DHANANJAY	P
11	DHAKI CHAITRALI DIGAMBAR	A
12	DHAWALKAR MONALI BABAN	P
13	DONGARIKAR PRASIDDHI RUSHIKANT	P
14	GAIKAR KIRTI GAJANAN	P
15	GAIKWAD MEGHA TULSHIRAM	P
16	GANPUR AKASH NARSAPPA	P
17	GIDWANI NIKITA GOPALDAS	P
18	GIRI JYOTI NARENDRA	A
19	JADHAV PRANAY SANJAY	P
20	JAIWAL NIKITA UMESH	P
21	KADAM SAYALI DILIP	A
22	PRIYANKA NARAYAN KARNEKAR	P
23	KATHARE SHUBHAM NARAYAN NISHA	P
24	KAWADE KARISHMA KAMALAKAR	A
25	KEDAR NITYANAND ARJUN	P
26	PALLAVI PANDHARINATH KEDARI	P
27	KHARATE BHAVESH MAHESH	P
28	LAWANDE SANKESH DINESH	A
29	MAIL PRAJAKTA SHANTARAM	P
30	MARTIS SEJAL VILY	P
31	MHASKAR NIKITA NAMDEV	P
32	MHATRE KOMAL ANIL	P
33	MHATRE DHANANJAYRAO MACHHINDRANATH	A
34	MODKHARKAR SHRUTI NANDKUMAR	P
35	MORE APURVA ANIL	A
36	MORE SANSKRUTI JYOTIRAJ	A
37	MUNDHE ROHIT REVANSIDDHA	P
38	NAKHAWA RIYA SANTOSH	A
39	NAVALE PRAVIN SOPAN	P
40	NEGI DEEPAK SINGH	P



41	NILKAR SHRADDHA VIKAS	A
42	NILKAR SHWETA VIKAS	A
43	PARAB ROSHAN DEEPAK	A
44	PATIL SANKET TRIMBAK	A
45	PATIL VARAD VISHWANATHI	A
46	PATIL KRUNALI NALIN	A
47	PATIL ASMITA MANOHAR	A
48	PATIL EKTA DEEPAK	A
49	PATIL DIPALI AVINASH	A
50	PATIL ATISH DIGAMBAR	A
51	PATIL PRANAV PANDURANG LEENA	A
52	PATIL TANMAY BALKRISHNA	A
53	PATIL SHRUTI SATISH	A
54	PATIL HRISHIKESH RAVINDRA MINAXI	A
55	PAWAR GAYATRI SHIVAJI	A
56	PAWAR SANKET SHANTARAM	A
57	PAWASKAR KRUPALI SANJAY SARITA	A
58	POTPHODE SHIVANI DIGAMBAR	A
59	RAUT TANUJA ASHOK	A
60	POONAM SAKALKAR	A
61	SHARMA NIKHIL SARVESH	A
62	TELANGHE OMKAR HARISHCHANDRA	A
63	THAKUR SHIVANI SANDIP	A
64	TIWARI SHREYA RAMNARAYAN	A
65	UPASANI SIDDHESH SUJIT	A
66	VICHARE BHUPENDRA VIKAS	A
67	VISHE BHAVIKA ARUN	A



**MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH  
ACADEMIC YEAR 19-20/ MMS-II**

<b>Topic:</b>	LEADERSHIP IN FAMILY RUN BUSINESS	
<b>Date:</b>		
<b>ROLL.NO</b>	<b>NAME OF THE STUDENT</b>	<b>P/A</b>
1	AMBAVANE AKSHATA SANJAY	A
2	MARIYAM SALMAN IQBAL ANSARI	A
3	APTE AISHWARYA MANGESH	A
4	APTE INDRANIL NITIN	A
5	BADE AKSHAY ABHIMANYU	P
6	BARVEKAR VINIT MAHESH	P
7	BHAGAT SIDDHARTH JITENDRA	P
8	BHANDARKAR POOJA MADHUKAR	P
9	BHUNGARDE KIRAN JYOTIBA JAYASHRI	P
10	CHAVAN VISHWAJEET DNYANESHWAR	P
11	CHATTISKAR MAHESH HARISHCHANDRA	P
12	AJAY NAMDEV DALAVI	P
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27	JADHAV VRUSHALI RAJENDRA	P
28	JAIN BHAVESHA ASHOK	P
29	JAIN SAPNA PARASMAL	P
30	JALGAONKAR SHIREEN MOHAMAD MOHSIN	P
31	KADAM SANKET NANDKISHOR	P
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33	KARBHARI HARESH BHALCHANDRA	P
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35	KONDE PRATIKSHA CHANDRAKANT	P
36	KUDALKAR DIKSHITA AMARESH	P
37	MAHAJAN SHUBHAM LALIT	P
38	MHASKAR ROSHANI GAJANAN	P
39	MHATRE SUSHANT RAMNATH	P
40	MHATRE SANTOSH NARAYAN	P
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44	NIMISHA P NAIR	
45	NIKAM ARATI MANOHAR	
46	PANMAND SIDDESH SURESH	
47	PARDE MOHINI BANDU	
48	PARKHE SAGAR RAMESH	
49	PATEL NITESH LALDAS	
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51	PATIL OMKAR RAVIKANT	
52	PATIL POOJA ANIL	
53	PATIL ROMAL JANARDAN	
54	PATIL NAYESH VINOD	
55	PATIL RITU NARESH	
56	AASHISH NAGRAJ PATIL	
57	PATIL ANIKET PRADIP	
58	PATIL VISHAL MANOHAR	
59	PATIL BHUSHAN RAJENDRA	
60	PATIL DIGAMBHAR DATTATREY	
61	PILLAI KARTHIKA KARUNAKARAN	
62	RANPISE UDAY DEVIDAS	
63	RATHOD PRIYA KISAN	
64	REPALE VAIBHAV MACHHINDRA SUNITA	
65	HARIKRISHNAN S.	
66	SAGVEKAR SHWETA SHRIPAT	
67	SALVI PRATIK SANTOSH	
68	SAWANT BHAVESH ANIL	
69	SHAIKH NUMAAN ANWAR	
70	SHARMA NIKITA SARVESH	
71	SHARMA ROHIT PREMCHAND USHA	
72	SHINDE KALPESH UDAY	
73	SHIVALKAR OMKAR ARVIND	
74	SHRIWARDHANKAR BHUSHAN BHARAT	
75	HRISHIKESH SHUKLA	
76	SINGH RASHMI ANANTHA	
77	SOLANKE NIKITA PRABHAKAR	
78	SOLANKI NIKESH DIPARAM	
79	SURVE NARUL DINESH	
80	SURYAWANSHI PRASHANT BABAN	
81	SURYAWANSHI SAILI JANGANNATH	
82	TAMBOLI ADITYA KISHOR	
83	TEJE DARSHANA NITIN	
84	THAKUR PRAJWAL NAMDEV	
85	THAKUR UMESH HARIBHAU	
86	THAKUR AKSHADA SANJAY	
87	TURE SHALAKA MILIND	
88	VISHWAKARMA PRADEEP RAMROOP	
89	WAGHMODE AKSHAY SANJAY VAJJANTA	



90	WAVHAL AJAY SHANTARAM	P
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<b>Name of the event:</b>	<b>TATVA</b>
<b>Conducted by:</b>	<b>Internal Quality Assurance Cell (IQAC)</b>
<b>Date:</b>	<b>10<sup>th</sup> - 11<sup>th</sup> January, 2020</b>
<b>Speaker/ Guest:</b>	<b>Mr. Ashu Garg</b>
<b>Venue/ Online Platform:</b>	<b>Conclave I</b>
<b>Activity Falls under Criterion/Criteria:</b>	<b>Criterion V</b>



Report:

**Mahatma Education Society's  
Pillai HOC Institution of Management Studies and Research, Rasayani**

**Report on TATVA**

Date: 13/01/2020

TATVA, the eagerly awaited job fair hosted by PHIMSR, presents an exceptional platform for both job seekers and recruiters. As a prestigious institution, PHIMSR attracts leading companies spanning various industries to partake in TATVA, thereby guaranteeing a diverse array of promising career avenues. This event fosters meaningful interactions between accomplished individuals and recruiters, through immersive sessions, interactive workshops, and vibrant networking events.

TATVA at PHIMSR creates an atmosphere where job seekers can effectively exhibit their skills, glean insights from industry luminaries, and secure their dream positions. Simultaneously, recruiters have the opportunity to identify top-tier talent and forge valuable connections. The experience offered is truly transformative, propelling careers and nurturing professional advancement.

In 2018, the enterprising students of PHIMSR orchestrated the flagship event, PHIMSR Tatva – Job Fair, on the 11th and 12th of January. The primary aim was to raise job awareness among job seekers and providers alike. The event attracted participation from an impressive count of around 40 companies, which generously shared their insights with a multitude of enthusiastic job seekers. The honorable inauguration of the TATVA Job Fair 2018 was conducted by Mr. Manubhai Parekh, the Managing Director of Bank of Baroda Asset Management Company.

The subsequent year, 2019, saw PHIMSR continue its tradition of excellence with the PHIMSR Tatva – Job Fair, held on the 10th and 11th of January. This edition witnessed even greater participation, with approximately 60 companies stepping forward to illuminate and engage with the diverse group of job seekers. The distinguished Mr. Ashu Garg, President of Reliance Industries Limited, had the privilege of inaugurating the TATVA Job Fair 2019, further underscoring its significance.

TATVA stands as an extraordinary testament to PHIMSR's commitment to nurturing talent and creating an avenue where aspirations and opportunities converge. This annual event showcases not only the institution's dedication but also provides a platform for the synergy of ambitions and connections. In essence, TATVA is a driving force propelling individuals toward rewarding careers and robust professional growth.

We would like to thank our Director, **Dr. Pradip Chatterjee** for his guidance and motivation in organizing the event. We also thank our Chief & Program Coordinator, for his/her constant support and regular coordination. The overall



participation and the enthusiasm in itself spoke the volume of success that this event has met with.

**Photos/Screenshot:**



*Dr. /*



**MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH  
ACADEMIC YEAR 19-20/ MMS-II**

Topic:	TAYVA	
Date:	10th Jun 2020	
ROLL NO	NAME OF THE STUDENT	P/A
1	AMBAVANE AKSHATA SANJAY	P/A
2	MARIYAM SALMAN IQBAL ANSARI	P
3	APTE AISHWARYA MANGESH	P
4	APTE INDRANIL NITIN	A
5	BADE AKSHAY ABHIMANYU	P
6	BARVEKAR VINIT MAHESH	P/A
7	BHAGAT SIDDHARTH JITENDRA	P
8	BHANDARKAR POOJA MADHUKAR	P
9	BHIUNGADE KIRAN JYOTIBA JAYASHRI	P
10	CHAVAN VISHWAJEET DNYANESHWAR	P
11	CHHATTISKAR MAHESH HARISHCHANDRA	A
12	AJAY NAMDEV DALAVI	P
13	DALVI HUMERA JAWEED	P
14	DESHMUKH DAMINI SUBHASH	P
15	DIXIT SHUBHAM SUDHIR	P
16	GAIKAR TEJAS ASHOK	P/A
17	VIRAJ VIJAY GAIKAWAD	P
18	PRANALI SANJAY GAVALI	A
19	GHADGE SHUBHAM SHASHIKANT	P
20	GHADGE RUPESH SHIVAJI	P
21	GHARAT VISHAL BHASKAR HEMAVAT	P
22	GHARAT MAYURI RAMESH	P
23	GHARAT TUSHAR SHYAM	P
24	GHODEKAR SHWETA BALASAHEB	P/A
25	JACOB ANEETTA	P
26	JADHAV ANIL GOPAL	P
27	JADHAV VRUSHALI RAJENDRA	A
28	JAIN BHAVESHA ASHOK	P
29	JAIN SAPNA PARASMAL	P
30	JALGAONKAR SHIREEN MOHAMAD MOHSIN	P
31	KADAM SANKET NANDKISHOR	P
32	SUJEETA SHREERAM KALOSHI	P
33	KARBHARI HARESH BHALCHANDRA	P/A
34	KASHTI TEJAS PRAMOD	P/A
35	KONDE PRATIKSHA CHANDRAKANT	P
36	KUDALKAR DIKSHITA AMARESH	P/A
37	MAHAJAN SHUBHAM LALIT	P/A
38	MHASKAR ROSHANI GAJANAN	P
39	MHATRE SUSHANT RAMNATH	P
40	MHATRE SANTOSH NARAYAN	P
41	MIRLEKAR MANSI SANJAY	P



42	MOKAL PRESHITA SANDIP	
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49	PATEL NITESH LALDAS	P
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51	PATIL OMKAR RAVIKANT	P
52	PATIL POOJA ANIL	P
53	PATIL ROMAL JANARDAN	P
54	PATIL NAYESH VINOD	P
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56	AASHISH NAGRAJ PATIL	P
57	PATIL ANIKET PRADIP	P
58	PATIL VISHAL MANOHAR	P
59	PATIL BHUSHAN RAJENDRA	P
60	PATIL DIGAMBIHAR DATTATREY	P
61	PILLAI KARTHIKA KARUNAKARAN	P
62	RANPISE UDAY DEVIDAS	P
63	RATHOD PRIYA KISAN	P
64	REPALE VAIBHAV MACHHINDRA SUNITA	P
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87	TURE SHALAKA MILIND	P
88	VISHWAKARMA PRADEEP RAMIROOP	P
89	WAGHMODE AKSHAY SANJAY VAIJANTA	P



# Supporting Document

## A.Y. 2020-21



<b>Name of the event:</b>	Marketing & Behavioural Skills Workshop
<b>Conducted by:</b>	Internal Quality Assurance Cell (IQAC)
<b>Date:</b>	25 <sup>th</sup> - 28 <sup>th</sup> July 2020
<b>Speaker/ Guest:</b>	Mr. Prathamesh Veling
<b>Venue/ Online Platform:</b>	online
<b>Activity Falls under Criterion/Criteria:</b>	Criterion V



**Report:**

**Mahatma Education Society's  
Pillai HOC Institution of Management Studies and Research, Rasayani**

**Report on Marketing & Behavioural Skills**

Date: 29/07/2020

Day 1:

Time: 10:30 AM - 12:30 PM

Themes: Exploring Market Research and Business Analytics

The workshop commenced with an insightful session on Market Research and Business Analytics, equipping participants with the foundational knowledge of collecting, analyzing, and interpreting market data.

Time: 1:00 PM - 4:30 PM

Themes: Enhancing Behavioural Skills - Self Awareness, Emotion Management, Cultivating Courage

The afternoon segment delved into the realm of behavioural skills. Attendees actively participated in discussions and interactive activities aimed at elevating self-awareness, effective emotional handling, fostering courage, and embracing imperfections. Topics encompassed dealing with discomfort, celebrating individuality, and crafting personal narratives.

Day 2:

Time: 10:30 AM - 12:30 PM

Themes: Navigating Advertising & Public Relations, Mastering Brand Management

The second day's morning session spotlighted Advertising, Public Relations, and Brand Management. Participants were exposed to effective strategies for sculpting and upholding a brand image, alongside the art of crafting compelling advertisements and engaging in successful public relations endeavours.

Time: 1:00 PM - 4:30 PM

Themes: Elevating Presentation Proficiency, Cultivating Influence

The afternoon interval revolved around refining presentation and public speaking skills. Attendees were introduced to techniques for fostering confidence, employing appropriate vocal modulation and language, and crafting impactful



presentation content. The concept of influence-building was also explored, encompassing attributes, styles, and methods for effectively swaying others.

Day 3:

Time: 10:30 AM - 12:30 PM

Themes: Unveiling Digital Marketing Dynamics, Exploring Activation Career Paths

The morning of the third day was dedicated to Digital Marketing, along with delving into potential career avenues in activations. Participants gained profound insights into the dynamic realm of digital marketing and the promising opportunities activations offer in the contemporary business landscape.

Time: 1:00 PM - 4:30 PM

Themes: Effective Time Mastery, Stress Resilience Techniques

The afternoon phase shifted the focus towards indispensable life skills – Time Management and Stress Resilience. Attendees imbibed knowledge about optimal time utilization, the Time Management Activity Loop, and strategies for managing stress. The distinction between stress and time management was highlighted, while fostering habits conducive to efficient time utilization.

Day 4:

Time: 10:30 AM - 12:30 PM

Themes: Leadership Exploration Workshop

The final morning session revolved around Leadership. Participants engaged in an in-depth exploration of diverse leadership types, functions, and roles. Aspects of effective leadership, its societal significance, and diverse sources of influence were thoroughly discussed.

Time: 1:00 PM - 4:30 PM

Themes: Leadership Attributes, Behavioural Dynamics, Political Proficiency

The afternoon segment delved deeper into leadership paradigms. The attributes and behaviours of proficient leaders were scrutinized, accompanied by strategies for adeptly guiding and managing individuals. Political behaviour and strategies were also examined, illuminating the multifaceted nature of leadership across different contexts.



General Information:

Timing: 10:30 AM - 4:30 PM

Lunch Break: 1:30 PM - 2:00 PM

The Marketing & Behavioural Skill Workshop by Prathamesh Veling at Pillai HOC Institute of Management Studies and Research spanned four intensive days, encompassing a diverse range of subjects, from market research and business analytics to personal awareness, leadership acumen, and influential abilities.

Participants gained invaluable insights into marketing strategies and personal growth, amplifying their skill repertoire for both professional advancement and personal enrichment.

We would like to thank our Director, **Dr. Pradip Chatterjee** for his guidance and motivation in organizing the event. The overall participation and the enthusiasm in itself spoke the volume of success that this event has met with.



Report:

**Mahatma Education Society's  
Pillai HOC Institution of Management Studies and Research, Rasayani**

**Report on IPR**

Date: 17/09/2020

Pillai HOC Institute of Management Studies and Research hosted an enlightening seminar on "Intellectual Property Rights" on 15<sup>th</sup> September 2020. The seminar took place on google meet from 02:30 PM to 4:00 PM, focusing on the crucial topic of protecting and managing intellectual property in various fields.

Mr. Suneet Sabale, an esteemed expert in intellectual property law, was the spokesperson for the event. His in-depth knowledge and experience in the field provided participants with valuable insights into the world of intellectual property rights.

During the seminar, Mr. Sabale covered various aspects of intellectual property, including patents, copyrights, trademarks, and trade secrets. He explained the importance of protecting creative and innovative work, navigating legal processes, and maximizing the value of intellectual assets.

In conclusion, the "Intellectual Property Rights" seminar conducted by PHIMSR through online mode. Mr. Suneet Sabale's expert insights equipped participants with an understanding of the legal and strategic aspects of intellectual property protection. The event highlighted PHIMSR's commitment to fostering knowledge and awareness in critical fields.

We would like to thank our Director, **Dr. Pradip Chatterjee** for his guidance and motivation in organizing the event. The overall participation and the enthusiasm in itself spoke the volume of success that this event has met with.





PILLAI HOC INSTITUTE OF  
MANAGEMENT STUDIES & RESEARCH

*Pillai*

**PHIMSR ENTREPRENEURSHIP CELL**  
A TALK ON  
**'INTELLECTUAL PROPERTY RIGHTS'**

TUESDAY | TIME  
15 SEPTEMBER | 2:30 PM

**MR. SUMMET SABALE**  
FOUNDER DIRECTOR & CEO  
BRAINIAC GLOBAL CONSULTING  
PVT. LTD, PUNE



(35)



TANUJA RAUT (You)



Dr. Ashish Tripathi



Jayshree Pewekar



PRAJAKTA SHANTARAM ...



<b>Name of the event:</b>	The Art of Communication Etiquette
<b>Conducted by:</b>	Internal Quality Assurance Cell (IQAC)
<b>Date</b>	6 <sup>th</sup> February 2021
<b>Speaker/ Guest:</b>	Ms. Renuka Sethunath
<b>Venue/ Online Platform:</b>	Online
<b>Activity Falls under Criterion/Criteria:</b>	Criterion V



Report:

**Mahatma Education Society's  
Pillai HOC Institution of Management Studies and Research, Rasayani**

**Report on The Art of Communication Etiquette**

Date: 08/02/2021

Pillai HOC Institute of Management Studies and Research, hosted an enlightening seminar titled "The Art of Communication Etiquette." Held from 10:30 AM to 2:30 PM through online mode, the seminar aimed to impart insights into effective communication etiquettes for personal and professional growth.

The esteemed spokesperson for the event was Ms. Renuka Setunath, a distinguished communication expert with extensive experience. Her engaging discourse captivated attendees, emphasizing the importance of communication etiquette in diverse contexts.

Throughout the seminar, Ms. Setunath delved into vital topics such as non-verbal cues, active listening, digital communication, and cultural sensitivity. Attendees benefited from practical exercises and real-life examples, enhancing their communication skills.

In summary, "The Art of Communication Etiquette" seminar was a remarkable success, with Ms. Renuka Setunath's insights leaving a lasting impact on attendees. The event showcased PHIMSR's dedication to fostering essential skills for personal and professional development.

We would like to thank our Director, **Dr. Pradip Chatterjee** for his guidance and motivation in organizing the event. We also thank our Chief & Program Coordinator, for his/her constant support and regular coordination. The overall participation and the enthusiasm in itself spoke the volume of success that this event has met with.



# Supporting Document

**A.Y. 2021-22**



<b>Name of the event:</b>	Financial Modelling & Forecasting
<b>Conducted by:</b>	Internal Quality Assurance Cell (IQAC)
<b>Date:</b>	19 <sup>th</sup> August 2021
<b>Speaker/ Guest:</b>	Prof. Anil Suvarna
<b>Venue/ Online Platform:</b>	Online
<b>Activity Falls under Criterion/Criteria:</b>	Criterion V



Report:

**Mahatma Education Society's  
Pillai HOC Institution of Management Studies and Research, Rasayani**

**Report on Financial Modeling & Forecasting**

Date: 20/08/2021

The Financial Modeling & Forecasting Seminar at Pillai HOC Institute of Management Studies and Research was a significant learning event that provided participants with valuable insights into the world of financial modeling and forecasting. The seminar aimed to equip participants with the skills necessary for making informed financial decisions and predictions. The seminar took place at Conclave 1, the seminar was scheduled from 12:30 pm to 3:00 pm, allowing participants to engage in a comprehensive learning experience.

The seminar commenced with an enlightening session led by Mr. Anil Suvarna, a distinguished expert in the field of financial modeling and forecasting. Mr. Suvarna's expertise and practical experience added substantial value to the seminar.

**Understanding Financial Modeling** - The initial segment of the workshop delved into the concept of financial modeling. Participants gained a comprehensive understanding of how financial models are created to represent the financial performance and projections of businesses. The seminar then transitioned to forecasting techniques. Mr. Suvarna provided participants with insights into various forecasting methods used to predict future financial trends. Topics included time series analysis, regression analysis, and scenario-based forecasting.

The session extended to hands-on exercises where participants had the opportunity to apply their learning to practical financial modeling scenarios. Participants worked through case studies, honing their skills in building and analyzing financial models.

Throughout the seminar, participants actively engaged in discussions and sought clarification on various concepts. The interactive nature of the seminar facilitated an exchange of ideas and a deeper understanding of the subject matter.

The Pillai HOC Institute of Management Studies and Research extends its heartfelt gratitude to Mr. Anil Suvarna for his insightful and engaging session. His expertise and willingness to share practical insights significantly contributed to the workshop's success.

The workshop owes its success to the guidance and support of Dr. Pradip Chatterjee, Director of Pillai HOC Institute of Management Studies and Research. His commitment to academic excellence played a vital role in organizing this valuable learning experience.

The Financial Modeling & Forecasting Seminar provided participants with a comprehensive understanding of financial modeling techniques and forecasting.



methods. The seminar's practical approach, coupled with Mr. Anil Savarna's expertise, ensured that participants gained valuable skills that are directly applicable to real-world financial analysis and decision-making.

We extend our gratitude to all participants for their active involvement and enthusiasm throughout the seminar.

We would like to thank our Director, **Dr. Pradip Chatterjee** for his guidance and motivation in organizing the event. The overall participation and the enthusiasm in itself spoke the volume of success that this event has met with.

**Photos/screenshot:**



<b>Name of the event:</b>	Marketing & Behavioural Skills Workshop
<b>Conducted by:</b>	Internal Quality Assurance Cell (IQAC)
<b>Date:</b>	12 <sup>th</sup> - 15 <sup>th</sup> November, 2021
<b>Speaker/ Guest:</b>	Mr. Prathamesh Veling
<b>Venue/ Online Platform:</b>	Online
<b>Activity Falls under Criterion/Criteria:</b>	Criterion V



Report:

**Mahatma Education Society's  
Pillai HOC Institution of Management Studies and Research, Rasayani**

**Report on Marketing & Behavioural Skills Workshop**

Date: 17/11/2021

Day 1:

Time: 10:30 AM to 12:30 PM

Topics: Market Research, Business Analytics

The workshop began with an insightful session on Market Research and Business Analytics, providing attendees with a foundational understanding of gathering, analyzing, and interpreting market data.

Time: 1:00 PM to 4:30 PM

Topics: Behavioural Skills - Self Awareness, Emotion Handling, Courage Building

The afternoon session delved into the realm of behavioral skills. Participants engaged in discussions and activities related to enhancing self-awareness, managing emotions, building courage, and embracing imperfections. Various topics such as facing discomfort, appreciating one's individuality, and the art of creating one's narrative were explored.

Day 2:

Time: 10:30 AM to 12:30 PM

Topics: Advertising & PR, Brand Management

The second day's morning session focused on Advertising, Public Relations, and Brand Management. Participants learned about effective strategies for creating and maintaining a brand image, as well as how to craft compelling advertisements and engage in public relations efforts.

Time: 1:00 PM to 4:30 PM

Topics: Presentation Skills, Influence Building

The afternoon session centered around honing presentation and public speaking skills. Attendees were introduced to techniques for developing confidence, using appropriate voice tonality and language, and creating impactful content.



for presentations. The concept of influence building was also explored, covering traits, styles, and strategies for influencing others.

#### Day 3:

Time: 10:30 AM to 12:30 PM

Topics: Digital Marketing, Career in Activations

The morning of the third day was dedicated to Digital Marketing and discussing potential career paths in activations. Participants gained insights into the ever-evolving world of digital marketing and the opportunities that activations present in today's business landscape.

Time: 1:00 PM to 4:30 PM

Topics: Time Management, Stress Management

The afternoon session shifted the focus to essential life skills – Time Management and Stress Management. Attendees learned about effective time utilization, the Time Management Activity Loop, and strategies for handling stress. The distinction between stress and time management was emphasized, along with cultivating habits conducive to effective time management.

#### Day 4:

Time: 10:30 AM to 12:30 PM

Topics: Leadership Workshop

The final day's morning session revolved around Leadership. Participants delved into understanding the various types of leadership, their functions, and roles. Characteristics of effective leaders, the importance of leadership in society, and different sources of power were discussed.

Time: 1:00 PM to 4:30 PM

Topics: Leadership Traits, Behavioral Traits, Political Behavior

The afternoon session delved deeper into leadership concepts. The traits and behaviors of effective leaders were explored, alongside strategies for managing and leading individuals. Political behavior and tactics were also discussed, shedding light on the complexities of leadership in different contexts.

#### General Information:

Timings: 10:30 AM to 4:30 PM

Lunch Break: 1:30 PM to 2:00 PM

The Marketing & Behavioral Skill Workshop by Prathamesh Veling at Pillai



HOC Institute of Management Studies and Research spanned four intensive days, covering a wide spectrum of topics ranging from market research and business analytics to self-awareness, leadership, and influencing skills. Attendees gained valuable insights into both marketing strategies and personal development, enhancing their skill sets for both professional and personal growth.

We would like to thank our Director, **Dr. Pradip Chatterjee** for his guidance and motivation in organizing the event. We also thank our Chief & Program Coordinator, for his/her constant support and regular coordination. The overall participation and the enthusiasm in itself spoke the volume of success that this event has met with.

Reported by:

Ms. Sanskruti Chavan

Thanks & Regards,



Team PHMSR.



<b>Name Of Event</b>	<b>Brand building &amp; Management</b>
<b>Conducted by:</b>	<b>Internal Quality Assurance Cell (IQAC)</b>
<b>Date:</b>	<b>6<sup>th</sup> December 2021</b>
<b>Speaker/ Guest:</b>	<b>Prof. Nishant Thakare</b>
<b>Venue/ Online Platform:</b>	<b>Conclave I</b>
<b>Activity Falls under Criterion/Criteria:</b>	<b>Criterion V</b>



Report:

**Mahatma Education Society's  
Pillai HOC Institution of Management Studies and Research, Rasayani**

**Report on  
Brand building & Management**

Date: 08/12/2021

The guest lecture on Brand Building and Management held at the Pillai HOC Institute of Management Studies and Research provided valuable insights into the strategies and techniques involved in establishing and maintaining a strong brand presence in the market. The lecture was conducted by the esteemed expert Prof. Nishant Thakare, who brought a wealth of practical knowledge and experience in the field.

The lecture began with an overview of the concept of brand building. It was emphasized that a brand is not just a logo or a product; rather, it's the perception and emotional connection that consumers have with a company. Establishing a brand involves creating a unique identity that resonates with the target audience.

The lecture highlighted the various components that contribute to effective brand building. These include brand identity (logo, colors, typography), brand positioning (how a brand is perceived relative to competitors), and brand messaging (communication of brand values and promises).

The concept of brand equity, which represents the added value a strong brand brings to a product or service, was discussed. Building brand equity involves consistently delivering on brand promises, which leads to increased customer loyalty and higher perceived value.

Effective communication strategies were a major focus of the lecture. It was stressed that consistency in messaging across all touchpoints, including advertising, social media, and customer service, is crucial for maintaining a cohesive brand image.

In the digital age, online platforms play a significant role in brand building. The lecture delved into leveraging social media, content marketing, and online advertising to engage with the target audience and build a strong online brand presence.

Brand management involves continuous monitoring and adaptation. The lecturer highlighted the importance of staying attuned to customer feedback, market trends, and competitive analysis to ensure the brand remains relevant and appealing.

Real-world case studies and examples were used to illustrate successful



building and management strategies. These practical insights helped students grasp the theoretical concepts in a tangible manner.

The lecture concluded with an interactive Q&A session, where students had the opportunity to clarify doubts and seek further insights from the guest lecturer. This session facilitated deeper engagement and a better understanding of the topic.

The guest lecture on Brand Building and Management at the Pillai HOC Institute of Management Studies and Research provided students with a comprehensive understanding of the strategies and principals involved in creating, nurturing, and sustaining a strong brand. The insights shared by Prof. Nishant Thakare were invaluable, bridging the gap between theoretical knowledge and practical implementation in the ever-evolving world of branding. This lecture undoubtedly equipped the students with the tools needed to excel in the field of brand management.

We would like to thank our Director, **Dr. Pradip Chatterjee** for his guidance and motivation in organizing the event. The overall participation and the enthusiasm in itself spoke the volume of success that this event has met with.



**Photos/Screenshots/Certificate:**



**MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH  
ACADEMIC YEAR 2021-22/ MMS-II nd Year**

Topic:	Brand Building and Management	
Date:	06/12/2021	
Roll No.	NAME OF THE STUDENT	A/P
1	BHAPKAR PRATIK VIJAY	P
2	BHOIR VRUSHABH ROHIDAS	P
3	BHOIR SWAPNALI TANAJI	P
4	CHALKE RIA PRAKASH	P
5	CHAUHAN PAWAN RAMSUBHASH	P
6	CHITALE PRASHANT BHOGESH	P
7	CHOUHAN RAHULSINGH RANJITSINGH	P
8	DUDUSKAR AAKASH RAVINDRA	P
9	GARUDE ARCHANA RAMCHANDRA	A
10	GHARAT SHRUTEN RAJESH MANISHA	A
11	GHARAT ASHLESHA MANOHAR	A
12	GHONGE KUNAL ASHOK	P
13	GUNJAL BHUSHAN VIJAY	P
14	JAFFERBHAI SAIF LAYAKALI	P
15	ALBY ELIZABETH SIBY	P
16	KADAMBARI KARTHIK VENKAT	P
17	KADU YOGESH MOHAN	P
18	KHAN SAMEER NASIM	P
19	KOLI SHRUTI ANIL	A
20	MAHAMULKAR ANIKET SUDHIR	P
21	MAURYA SADHANA RAMAKABAL	P
22	MHATRE SAGAR SATISH	P
23	MHATRE SHUBHAM AMOL	P
24	ROHAN MHATRE	P
25	MHATRE AAKASH GOTIRAM	P
26	MHATRE RIDDHI VIVEK	P
27	NAIK SAHIL SHAILESH	A
28	NAIK RUTA PRAKASH KAVITA	A
29	PAL ANUJ RAM CHANDRA	P
30	PALWANKAR TANVI DILIP	P
31	PATIL HRISHIKESH RAVIKANT	P



32	PATIL SNEHA HARESHWAR	P
33	PATIL VIDYA BHANUDAS	P
34	PUSHKARAJ SHIRISHKUMAR PATIL	P
35	PATIL SUJATA BALARAM	P
36	PATIL SUYOG GAJANAN	P
37	PATIL NISHAD PRAKASH	P
38	PATIL SAHIL SANDESH	P
39	PAWAR DRUSHTI DEEPAK	P
40	POKHAREL BHAVESH BIRBAHADUR	P
41	RAI RITESH DURGESH	P
42	RAUT ANKITA PREMNATH	P
43	YASH VILAS SAMEL	P
44	VICTOR SAMSON SAMUEL	A
45	SHARMA ARTI SHAMBHU	P
46	SHARMA SONU MUNNA	A
47	SHETVE KAUSTUBH DILER	P
48	SINGH ARVIND MANOJ	P
49	SOMANI NAMRATA MANOJ	P
50	THAKUR ASHUTOSH SUHAS ANJU	P
51	THORVE PRITEE UTTAM	P
52	VELE SHIVANI SANTOSH	P
53	ZORE JHANVI DEEPAK	P



<b>Name of the event:</b>	Seminar on Training & Placement
<b>Conducted by:</b>	Internal Quality Assurance Cell (IQAC)
<b>Date:</b>	19 <sup>th</sup> March 2022
<b>Speaker/ Guest:</b>	Ms. Divya Nair
<b>Venue/ Online Platform:</b>	Conclave I
<b>Activity Falls under Criterion/Criteria:</b>	Criterion V



Report:

**Mahatma Education Society's  
Pillai HOC Institution of Management Studies and Research, Rasayani**

**Report on  
Seminar on Training & Placement**

Date: 22/03/2022

The seminar on "Training & Placement," featuring the esteemed seminar guest, Ms. Divya Nair, was a comprehensive and insightful event hosted at the Pillai HOC Institute of Management Studies & Research in Rasayani. The seminar aimed to provide attendees with a holistic understanding of the crucial aspects of training and placement in the academic and professional spheres. Ms. Nair's expertise and informative presentations offered participants valuable insights into designing effective training programs, fostering industry connections, and preparing students for successful placements.

Throughout the seminar, Ms. Nair highlighted the significance of aligning training initiatives with industry demands and trends, thus ensuring students' readiness for the job market. She discussed strategies for building robust industry partnerships, creating experiential learning opportunities, and facilitating internships that bridge the gap between classroom learning and practical application.

In summary, the seminar on "Training & Placement," with Ms. Divya Nair as the guest speaker, provided participants with a comprehensive view of the strategies and considerations involved in preparing students for successful career placements. Ms. Nair's expertise underscored the importance of industry collaboration, skill enhancement, and practical exposure in equipping students for professional success. The seminar equipped attendees with practical insights to enhance their institution's training and placement initiatives, thereby ensuring a seamless transition for students from academia to the professional world.

We would like to thank our Director, **Dr. Pradip Chatterjee** for his guidance and motivation in organizing the event. The overall participation and the enthusiasm in itself spoke the volume of success that this event has met with.



**MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH  
ACADEMIC YEAR 2022-23/ MMS-1**

Topic:	Seminar on Training & Placement	
Date:	19th March 2022	
ROLL NO	NAME OF THE STUDENT	P/A
1	BHUSARI GAURAV MANOHAR	P
2	SINGH ROHIT KAMLESH	P
3	SINGH VISHAL MUKESH	P
4	GHATE VAISHNAVI SANTOSH	A
5	PAWAR PRATIK DEEPAK	P
6	SHELKE KALYANI BHARAT	P
7	JOSHI ADITI SUBHASH	P
8	GOKHALE GAURAV SANJAY	A
9	MOHITE MAYURI YASHWANT	P
10	SALUNKE MAYUR RAJESH	P
11	PATIL SAKSHI NARAYAN	P
12	DUMBARE TEJAS SUBHASH	P
13	THAKUR SAHIL RAVINDRA	A
14	SINGH NIDHI JITENDRA	P
15	PATIL AKASH SIDDHNATH	P
16	PATIL DHANASHREE SURESH	P
17	KARADE AMRUTA RAMCHANDRA	P
18	PACHPITE RUTUJA DEVANAND	A
19	PATIL OMKAR MAHESH	P
20	GHOSH KRITTIKA KESHAB	P
21	DEVBUKHAR RUTA ANIL	P
22	KOKIL SHRADDHA DINESH	P
23	KHUTARKAR AADESH GAUTAM	A
24	TAKALE NANDINI GAJANAN	P
25	PUNDE DEVASHREE SANJAY	P
26	BHAGAT PRERANA VINOD	P
27	MAHATO SANISHKUMAR SHIVAJI	P
28	AHER SNEHAL BHIMASHANKAR	A
29	TRIPATHI SHRUSHTI BALIRAM	P
30	LAD MANISH GORAKHNATHI	P
31	MOHITE VAIBHAV CHANDRAKANT	P
32	GODIVALE PARESH PARSHURAM	P
33	SURVASE NITA NAMDEV	A
34	NIKAM RIYA ARVIND	P
35	TIWARI MADHU JOGENDRA	P
36	SINGH AKSHAY SANTAN	P
37	MARGADE CHETAN SANJEEV	P
38	GUPTA RICHA HARINARAYAN	A
39	PATIL OMKAR SUBHASH	P
40	YADAV SONALI KUMARI RAJKUMAR	P
41	KAWADE AKSHATA BHANUDAS	P



42	KANEKAR HARSH ANIL	P
43	DALVI PRANAY ROHIDAS	A
44	INDULKAR SHUBHAM DIPAK	A
45	PATIL PRAJAKTA ANANTA	A
46	DABHI SHRUSTI BABUBHAI	P
47	PATIL MANASI TUKARAM	P
48	PATIL AMRUTA GANGARAM	P
49	RAORANE GANDHALI SATISH	P
50	KADAM AKANKSHA KRISHNA	P
51	KANU SHIVAM NANDKISHOR	P
52	TAMBOLI SANSKRUTI SANTOSH	P
53	MALI DISHA RAMCHANDRA	P
54	KONKAR MRUNAL PRADIP	P
55	KARJIKAR MUFEEED YUNUS	A
56	ABHANG SWAPNIL KAILASH	A
57	PATIL SNEHA GANPAT	P
58	KAMBLE PRIYA ANNASABE	A
59	CHAUHAN ISHA HASMUKH	P
60	RAKSHE DARSHAN VILAS	P
61	PATIL MANSI HARISHCHANDRA	P
62	TELI SHUBHAM SANTOSH	P
63	ROYALEKAR RUSHIKESH ANANT	A
64	GANDHI LABESH HARSHAD	A
65	PATIL JURELEE NANDKISHOR	A
66	DHONDSEKAR SHUBHAM SANTOSH	A
67	MORE PIYUSH SATISH	A
68	JAMDARE KUNAL SUNIL	A
69	JADHAV PRATHAMESH DINESH	P
70	PATIL ANJALI RAJKUMAR	P
71	JAGTAP AMRAPALI DIPAK	P
72	GAVIT PRATHAMESH ASHOK	P
73	GAVIT SONALI ASHOK	P
74	VISHWAKARMA AKSHAYKUMAR RAJU	A
75	JAGTAP POONAM POPAT	A
76	MUMBAIKAR ASMITA NITIN	T
77	BAILMARE SAMIKSHA JAGDISH	P
78	BHOIR JAYESH MAHADEV	A
79	PATIL MANASI SANTOSH	A
80	MORE PRANJALI MADHUKAR	A
81	KAMBLE KUNAL RAJAN	P
82	DHOLE AKASH ARUN	P
83	MHATRE SARVESH ARUN	A
84	SHEDGE SHWETA BABANRAV	P
85	PATIL SANCHIT GHANSHYAM	P
86	PATIL ADARSH PRAKASH	A
87	SURYAWANSHI HRISHIKESH DHONDIRAM	P
88	SUTAR ADNAN RIYAZ	P
89	KUSHWAN DIPAKKUMAR CHANDANSINGH	A



90	SURME NAVERA MUNAF	P
91	DALVI DIVYA BHAGWAN	A
92	PATIL SHUBHAM VINOD	A
93	SIANBHAG RASHIMI RAJESH	P
94	DARADE VAIBHAV NARAYAN	P
95	MHATRE NEHA SANJAY	P
96	TORANE SHRADDHA JYOTIRAM	A
97	KACHARE GANESH BRAMHADEV	P
98	CHITALE RAJAS SUBHASH	A
99	KANGUTKAR SIDDHI SANTOSH	P
100	MARATHE SAI SANJAY	P
101	PANMAND SANDESH SURESH	P
102	MISHRA KAJAL SANJEEV	A
103	BHOJE JANVI SANTOSH	P
104	SHETE NISHA SUNIL	P
105	KADAM PALLAVI RAJENDRA	A
106	BHOIR SHREYASHI RAJARAM	P
107	SONAWALE JAYDEEP MARYAPPA	P
108	PAWAR PRANITA VINOD	A
109	JOSHI PRANAY RAVINDRA	P
110	SHAH SOHIL HAKIM	A
111	VYAS MEET KIRAN	P
112	GANU RUGVED ABHINAV	P
113	THAKUR HRISHIKESH MADHUKAR	A
114	AWARE KUNAL DADSAHEB	P
115	NAIK SHAMITA NARAYAN	A
116	BULE TAZMEEN SANJID	P
117	SAGGU RESHAMSINGH MOHANSINGH	A
118	KADAM ADITI SUDHEEN	P
119	PAWSHE SMITA VIKAS	A
120	MHATRE ADITI PRAMOD	A
121	PATI, VEDANTI SUDHAKAR	A
122	ROHILLA PRIYANKA ASHOK	P



**MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH  
ACADEMIC YEAR 2021-22/ MMS-II nd Year**

Topic:	Seminar on Training & Placement	
Date:		
Roll No.	NAME OF THE STUDENT	A/P
1	BHAPKAR PRATIK VIJAY	P
2	BHOIR VRUSHABH ROHIDAS	P
3	BHOIR SWAPNALI TANAJI	P
4	CHALKE RIA PRAKASH	A
5	CHAUHAN PAWAN RAMSUBHASH	A
6	CHITALE PRASHANT BHOGESH	P
7	CHOUTAN RAHULSINGH RANJITSINGH	P
8	DUDUSKAR AAKASH RAVINDRA	P
9	GARUDE ARCHANA RAMCHANDRA	A
10	GHARAT SHRUTEN RAJESH MANISHA	A
11	GHARAT ASHLESHA MANOHAR	P
12	GHONGE KUNAL ASHOK	P
13	GUNJAL BHISHAN VIJAY	P
14	JAFFERBHAJ SAIF LAYAKALI	P
15	ALBY ELIZABETH SIBY	A
16	KADAMBARI KARTHIK VENKAT	P
17	KADU YOGESH MOHAN	P
18	KHAN SAMEER NASIM	P
19	KOLI SHRUTI ANIL	A
20	MAHAMULKAR ANIKET SUDHIR	P
21	MAURYA SADHANA RAMAKABAL	P
22	MHATRE SAGAR SATISH	P
23	MHATRE SHUBHAM AMOL	A
24	ROHAN MHATRE	P
25	MHATRE AAKASH GOTIRAM	P
26	MHATRE RIDDHI VIVEK	A
27	NAIK SAHIL SHAILESH	P
28	NAIK RUTA PRAKASH KAVITA	P
29	PAL ANUJ RAM CHANDRA	P
30	PALWANKAR TANVI DILIP	P
31	PATIL HRISHIKESH RAVIKANT	P



32	PATIL SNEHA HARESHWAR	P
33	PATIL VIDYA BHANUDAS	P
34	PUSHKARAJ SHIRISHKUMAR PATIL	P
35	PATIL SUJATA BALARAM	P
36	PATIL SUYOG GAJANAN	P
37	PATIL NISHAD PRAKASH	P
38	PATIL SAHIL SANDESH	P
39	PAWAR DRUSHTI DEEPAK	P
40	POKHAREL BHAVESH BIRBAHADUR	P
41	RAI RJTESH DURGESH	P
42	RAUT ANKITA PREMNATH	P
43	YASH VILAS SAMEL	P
44	VICTOR SAMSON SAMUEL	P
45	SHARMA ARTI SHAMBHU	P
46	SHARMA SONU MUNNA	P
47	SHETYE KAUSTUBH DILER	P
48	SINGH ARVIND MANOJ	P
49	SOMANI NAMRATA MANOJ	P
50	THAKUR ASHUTOSH SUHAS ANJU	P
51	THORVE PRITEE UTTAM	P
52	VELE SHIVANI SANTOSH	P
53	ZORE JHANVI DEEPAK	P



# Supporting Document

**A.Y. 2022-23**



<b>Name of the event:</b>	Marketing & Behavioural Skills Workshop
<b>Conducted by:</b>	Internal Quality Assurance Cell (IQAC)
<b>Date:</b>	19 <sup>th</sup> to 21 <sup>st</sup> January, 2023
<b>Speaker/ Guest:</b>	Mr. Prathamesh Veling
<b>Venue/ Online Platform:</b>	Conclave 1
<b>Activity Falls under Criterion/Criteria:</b>	Criterion V



Report:

**Mahatma Education Society's  
Pillai HOC Institution of Management Studies and Research, Rasayani**

**Report on  
Marketing & Behavioural Skills Workshop**

Date: 24/01/2023

Day 1:

Time: 10:30 AM to 12:30 PM

Themes: Exploring Market Research, Business Analytics

The workshop commenced with an enlightening session on Market Research and Business Analytics, equipping participants with foundational knowledge in collecting, analyzing, and interpreting market data.

Time: 1:00 PM to 4:30 PM

Themes: Nurturing Behavioral Skills - Self Awareness, Emotional Intelligence, Courage Cultivation

The afternoon segment delved into the realm of behavioral skills. Attendees actively participated in discussions and exercises aimed at enhancing self-awareness, managing emotions, fostering courage, and embracing imperfections. Various aspects such as embracing discomfort, valuing individuality, and crafting personal narratives were explored.

Day 2:

Time: 10:30 AM to 12:30 PM

Themes: Craft of Advertising & PR, Mastery in Brand Management

The morning session of the second day centered on Advertising, Public Relations, and Brand Management. Participants gained insights into effective strategies for establishing and sustaining a brand identity, along with crafting compelling advertisements and engaging in public relations endeavors.

Time: 1:00 PM to 4:30 PM

Themes: Polishing Presentation Skills, Art of Influence Development

The afternoon module concentrated on refining presentation and public speaking prowess. Attendees were introduced to techniques for cultivating confidence, employing appropriate vocal nuances and language, and crafting impactful presentation content. The concept of cultivating influence was also discussed.



covering attributes, styles, and tactics for effectively influencing others.

**Day 3:**

**Time: 10:30 AM to 12:30 PM**

**Themes: Unveiling Digital Marketing Strategies, Exploring Activation-based Careers**

The third day's morning session was dedicated to Digital Marketing, shedding light on potential career paths in activations. Participants gained insights into the ever-evolving landscape of digital marketing and the prospects offered by activations in today's business milieu.

**Time: 1:00 PM to 4:30 PM**

**Themes: Mastering Time Allocation, Acing Stress Management**

The afternoon segment shifted focus to essential life skills – Time Management and Stress Management. Attendees acquired knowledge on efficient time utilization, the Time Management Activity Loop, and techniques for handling stress. The distinction between stress and time management was emphasized, along with fostering habits conducive to effective time utilization.

**Day 4:**

**Time: 10:30 AM to 12:30 PM**

**Theme: Leadership Exploration Workshop**

The final morning session centered around Leadership. Participants delved into comprehending diverse leadership types, functions, and roles. Attributes of effective leaders, the societal significance of leadership, and various sources of power were thoroughly examined.

**Time: 1:00 PM to 4:30 PM**

**Themes: Leadership Attributes, Behavioral Traits, Political Acumen**

The afternoon module delved deeper into leadership nuances. Traits and behaviors of adept leaders were dissected, alongside strategies for leading and managing individuals. Political behavior and strategies were also discussed, illuminating the intricate facets of leadership across different contexts.

**General Information:**

**Timing: 10:30 AM to 4:30 PM**

**Lunch Break: 1:30 PM to 2:00 PM**

**The Marketing & Behavioral Skill Workshop by Pruthamesh Veerappa Pillai**



HOC Institute of Management Studies and Research spanned four immersive days, encompassing an extensive array of subjects from market research and business analytics to self-awareness, leadership, and influential skills. Participants garnered invaluable insights into marketing strategies and personal growth, enriching their proficiencies for both their professional journey and personal development.

We would like to thank our Director, **Dr. Pradip Chatterjee** for his guidance and motivation in organizing the event. We also thank our Chief & Program Coordinator, for his/her constant support and regular coordination. The overall participation and the enthusiasm in itself spoke the volume of success that this event has met with.

**Photos/Screenshot:**



**MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH  
ACADEMIC YEAR 2022-23/ MMS 1st Year**

Topic:	MARKETING AND BEHAVIORAL SKILLS	
Date:	18/11/2021	
ROLL NO	NAME OF THE STUDENT	P/A
1	BHUSARI GAURAV MANOHAR	A
2	SINGH ROHIT KAMLESH	P
3	SINGH VISHAL MUKESH	A
4	GHATE VAISHNAVI SANTOSH	A
5	PAWAR PRATIK DEEPAK	A
6	SHELKE KALYANI BHARAT	P
7	JOSHI ADITI SUBHASH	A
8	GOKHALE GAURAV SANJAY	A
9	MOHITE MAYURI YASHWANT	P
10	SALUNKE MAYUR RAJESH	A
11	PATIL SAKSHI NARAYAN	A
12	DUMBARE TEJAS SUBHASH	P
13	THAKUR SAHIL RAVINDRA	A
14	SINGH NIDHI JITENDRA	A
15	PATIL AKASH SIDDHNATH	P
16	PATIL DHANASHREE SURESH	A
17	KARADE AMRUTA RAMCHANDRA	A
18	PACHPUTE RUTUJA DEVANAND	A
19	PATIL OMKAR MAHESH	P
20	GHOSH KRITTIKA KESHAB	P
21	DEVRUHKAR RUTA ANIL	A
22	KOKIL SHRADDHA DINESH	P
23	KHUTARKAR AADESH GAUTAM	P
24	TAKALE NANDINI GAJANAN	A
25	PUNDE DEVASHREE SANJAY	A
26	BHAGAT PRERANA VINOD	P
27	MAHATO SANISHKUMAR SHIVAJI	P
28	AJER SNEHAL BHIMASHANKAR	A
29	TRIPATHI SHRUSHTI BALIRAM	A
30	LAD MANISH GORAKHNATH	P
31	MOHITE VAIBHAV CHANDRAKANT	P



32	GODIVALE PARESH PARSHURAM	A
33	SURVASE NITA NAMDEV	P
34	NIKAM RIYA ARVIND	A
35	TIWARI MADHU JOGENDRA	A
36	SINGH AKSHAY SANTAN	A
37	MARGADE CHETAN SANJEEV	P
38	GUPTA RICHA HARINARAYAN	A
39	PATIL OMKAR SUBHASH	A
40	YADAV SONALI KUMARI RAJKUMAR	P
41	KAWADE AKSHATA BHANUDAS	P
42	KANEKAR HARSH ANIL	P
43	DALVI PRANAY ROHIDAS	P
44	INDULKAR SHUBHAM DIPAK	P
45	PATIL PRAJAKTA ANANTA	A
46	DABHI SHRUSTI BABUBHAI	A
47	PATIL MANASI TUKARAM	A
48	PATIL AMRUTA GANGARAM	A
49	RAORANE GANDHALI SATISH	P
50	KADAM AKANKSHA KRISHNA	P
51	KANU SHIVAM NANDKISHOR	P
52	TAMBOLI SANSKRUTI SANTOSH	A
53	MAJI DISHA RAMCHANDRA	A
54	KONKAR MRUNAL PRADIP	A
55	KARJIKAR MUFEEED YUNUS	A
56	ABHANG SWAPNIL KAILASH	P
57	PATIL SNEHA GANPAT	A
58	KAMBLE PRIYA ANNASAHEB	A
59	CHAUHAN ISHA HASMUKH	A
60	RAKSHE DARSHAN VILAS	P
61	PATIL MANSI HARISHCHANDRA	P
62	TELI SHUBHAM SANTOSH	A
63	ROVALEKAR RUSHIKESH ANANT	A
64	GANDHI LABESH HARSHAD	P
65	PATIL JUEELEE NANDKISHOR	P
66	DHONDSEKAR SHUBHAM SANTOSH	P
67	MORE PIYUSH SATISH	P
68	JAMDARE KUNAL SUNIL	A



69	JADHAV PRATHAMESH DINESH	P
70	PATIL ANJALI RAJKUMAR	A
71	JAGTAP AMRAPALI DIPAK	P
72	GAVIT PRATHAMESH ASHOK	A
73	GAVIT SONALI ASHOK	A
74	VISHWAKARMA AKSHAYKUMAR RAJU	P
75	JAGTAP POONAM POPAT	A
76	MUMBAIKAR ASMITA NITIN	A
77	BAILMARE SAMIKSHA JAGDISH	P
78	BHOIR JAYESH MAHADEV	A
79	PATIL MANASI SANTOSH	A
80	MORE PRANJALI MADHUKAR	P
81	KAMBLE KUNAL RAJAN	A
82	DHOLE AKASH ARUN	A
83	MHATRE SARVESH ARUN	P
84	SHEDGE SHIVETA BABANRAV	A
85	PATIL SANCHIT GHANSHYAM	A
86	PATIL ADARSH PRAKASH	A
87	SURYAWANSHI IRISHIKESH DHONDIRAM	P
88	SUTAR ADNAN RIYAZ	P
89	KUSHWAH DIPAKKUMAR CHANDANSINGH	A
90	SURME NAVERA MUNAF	A
91	DALVI DIVYA BHAGWAN	P
92	PATIL SHUBHAM VINOD	A
93	SHANBHAG RASHMI RAJESH	P
94	DARADE VAIBHAV NARAYAN	A
95	MHATRE NEHA SANJAY	A
96	TORANE SHRADDHA JYOTIRAM	A
97	KACHARE GANESH BRAMHADEV	A
98	CHITALE RAJAS SUBHASH	P
99	KANGUTKAR SIDDHI SANTOSH	A
100	MARATHE SAI SANJAY	P
101	PANMAND SANDESH SURESH	P
102	MISHRA RAJAL SANJEEV	A
103	BHOJE JANVI SANTOSH	P
104	SHETE NISHA SUNIL	A
105	KADAM PALLAVI RAJENDRA	P



106	BHOIR SHREYASH RAJARAM	A
107	SONAWALE JAYDEEP MARYAPPA	P
108	PAWAR PRANITA VINOD	A
109	JOSHI PRANAY RAVINDRA	P
110	SHAH SOHIL HAKIM	P
111	VYAS MEET KIRAN	A
112	GANU RUGVED ABHINAY	P
113	THAKUR HRISHIKESH MADHUKAR	A
114	AWARE KUNAL DADSAHEB	P
115	NAIK SHAMITA NARAYAN	A
116	BULE TAZMEEN SANJID	A
117	SAGGU RESHAMSINGH MOHANSINGH	A
118	KADAM ADITI SUDHEEN	A
119	PAWSHE SMITA VIKAS	A
120	MHATRE ADITI PRAMOD	A
121	PATIL VEDANTI SUDHAKAR	A
122	ROHILLA PRIYANKA ASHOK	A



<b>Name of the event:</b>	<b>Inventory Management and JIT</b>
<b>Conducted by:</b>	<b>Internal Quality Assurance Cell (IQAC)</b>
<b>Date:</b>	<b>15<sup>th</sup> December, 2022</b>
<b>Speaker/ Guest:</b>	<b>Prof. Amit Kumar Ghosh</b>
<b>Venue/ Online Platform:</b>	<b>Classroom No. 201</b>
<b>Activity Falls under Criterion/Criteria:</b>	<b>Criterion V</b>



Report:

**Mahatma Education Society's  
Pillai HOC Institution of Management Studies and Research, Rasayani**

**Report on  
Inventory Management and JIT**

Date: 17/12/2022

Pillai HOC Institute of Management Studies and Research, presented the seminar on "Inventory Management and JIT"; on December 15, 2022. The seminar took place from 10:00 AM to 2:00 PM at the designated venue, provide participants with a comprehensive understanding of efficient inventory management practices and the principles of Just-In-Time methodology.

Prof. A. K. Ghosh was working as General Manager – Elder Pharmaceuticals Ltd. & now is entrepreneur who has set up his own pharmaceutical manufacturing & marketing organization.

The seminar on "Inventory Management and Just-In-Time (JIT)" was an illuminating and insightful event hosted by our Institute, featuring the esteemed seminar guest, Prof. Amit Kumar Ghosh. The seminar aimed to provide participants with a comprehensive understanding of efficient inventory management practices and the principles of Just-In-Time methodology. Prof. Ghosh's expertise and engaging presentations shed light on the significance of inventory control in optimizing supply chain operations and minimizing costs.

Throughout the seminar, Prof. Ghosh elucidated the concepts of inventory management, including various inventory control models, techniques for demand forecasting, and the impact of lead time on inventory levels. The discussion on Just-In-Time philosophy emphasized the benefits of reducing waste, streamlining production processes, and achieving leaner operations. Prof. Ghosh illustrated real-world examples of successful JIT implementations, highlighting its potential to enhance efficiency and responsiveness in various industries.

In summary, the seminar on "Inventory Management and JIT," featuring Prof. Amit Kumar Ghosh, provided participants with a comprehensive overview of effective inventory management strategies and the transformative power of Just-In-Time methodology. Attendees gained valuable insights into the principles of lean operations, leaving the seminar better equipped to implement efficient inventory management practices and contribute to enhanced supply chain performance.

We within their respective domains would like to thank our Director, **Dr. Pradip Chatterjee** for his guidance and motivation in organizing the event. The overall participation and the enthusiasm in itself spoke the volume of success that this event has met with.



Photos/Screenshot:



**MAHATMA EDUCATION SOCIETY'S**  
**PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH**  
**ACADEMIC YEAR 2023-24/ MMS 1<sup>st</sup> Year**

Topic:	Inventory Management and JIT	
Date:	15-12-2022	
ROLL NO	NAME OF THE STUDENT	P/A
1	BHUSARI GAURAV MANOHAR	P
2	SINGH ROHIT KAMLESH	P
3	SINGH VISHAL MUKESH	P
4	GHATE VAISHNAVI SANTOSH	P
5	PAWAR PRATIK DEEPAK	A
6	SHELKE KALYANI BHARAT	P
7	JOSHI ADITI SUBHASH	P
8	GOKHALE GAURAV SANJAY	P
9	MOHITE MAYURI YASHWANT	P
10	SALUNKE MAYUR RAJESH	P
11	PATIL SAKSHI NARAYAN	P
12	DUMBARE TEJAS SUBHASH	P
13	THAKUR SAHIL RAVINDRA	P
14	SINGH NIDHI JITENDRA	P
15	PATIL AKASH SIDDHNATH	P
16	PATIL DHANASHREE SURESH	P
17	KARADE AMRUTA RAMCHANDRA	P
18	PACHPUTE RUTUJA DEVANAND	P
19	PATIL.OMKAR MAHESH	P
20	GHOSH KRITTIKA KESHAB	P
21	DEVBUKHAR RUTA ANIL	P
22	KOKIL SHRADDHA DINESH	P
23	KHUTARKAR AADESH GAUTAM	P
24	TAKALE NANDINI GAJANAN	P
25	PUNDE DEVASHREE SANJAY	P
26	BHAGAT PRERANA VINOD	P
27	MAHATO SANISHKUMAR SHIVAJI	P
28	AHER SNEHAL BHIMASHANKAR	P
29	TRIPATHI SHRUSHTI BALIRAM	P
30	LAD MANISH GORAKHNATH	A
31	MOHITE VAIBHAV CHANDRAKANT	P



32	GODIVALE PARESH PARSHURAM	P
33	SURVASE NITA NAMDEV	P
34	NIKAM RIYA ARVIND	A
35	TIWARI MADHU JOGENDRA	P
36	SINGH AKSHAY SANTAN	P
37	MARGADE CHETAN SANJEEV	P
38	GUPTA RICHA HARINARAYAN	P
39	PATIL. OMKAR SUBHASH	P
40	YADAV SONALI KUMARI RAJKUMAR	P
41	KAWADE AKSHATA BHANUDAS	P
42	KANEKAR HARSH ANIL	P
43	DALVI PRANAY ROHIDAS	P
44	INDULKAR SHUBHAM DIPAK	P
45	PATIL PRAJAKTA ANANTA	P
46	DABHI SHRUSTI BABUBHAI	P
47	PATIL MANASI TUKARAM	P
48	PATIL AMRUTA GANGARAM	P
49	RAORANE GANDHALI SATISH	P
50	KADAM AKANKSHA KRISHNA	P
51	KANU SHIVAM NANDKISHOR	P
52	TAMBOLI SANSKRUTI SANTOSH	P
53	MALI DISHA RAMCHANDRA	P
54	KONKAR MRUNAL PRADIP	P
55	KARJIKAR MUFEEB YUNUS	P
56	ABHANG SWAPNIL KAILASH	P
57	PATIL SNEHA GANPAT	A
58	KAMBLE PRIYA ANNASAHEB	P
59	CHAIHAN ISHA HASMIKH	A
60	RAKSHE DARSHAN VILAS	P
61	PATIL MANSI HARISHCHANDRA	P
62	TELI SHUBHAM SANTOSH	P
63	ROVALEKAR RUSHIKESH ANANT	A
64	GANDHI LABESH HARSHAD	P
65	PATIL JUELEE NANDKISHOR	P
66	DHONDSEKAR SHUBHAM SANTOSH	P
67	MORE PIYUSH SATISH	P
68	JAMDARE KUNAL SUNIL	P



69	JADHAV PRATHAMESH DINESH	P
70	PATIL ANJALI RAJKUMAR	P
71	JAGTAP AMRAPALI DIPAK	P
72	GAVIT PRATHAMESH ASHOK	P
73	GAVIT SONALI ASHOK	P
74	VISHWAKARMA AKSHAYKUMAR RAJU	P
75	JAGTAP POONAM POPAT	A
76	MUMBAIKAR ASMITA NITIN	A
77	BAILMARE SAMIKSHA JAGDISH	P
78	BHOIR JAYESH MAHADEV	A
79	PATIL MANASI SANTOSH	P
80	MORE PRANJALI MADHUKAR	P
81	KAMBLE KUNAL RAJAN	P
82	DHOLE AKASH ARUN	P
83	MHATRE SARVESH ARUN	P
84	SHEDGE SHWETA BABANRAV	P
85	PATIL SANCHIT GHANSHYAM	P
86	PATIL ADARSH PRAKASH	P
87	SURYAWANSHI HRISHIKESH DHONDIRAM	P
88	SUTAR ADNAN RIYAZ	P
89	KUSHWAH DIPAKKUMAR CHANDANSINGH	P
90	SURME NAVERA MUNAF	A
91	DALVI DIVYA BHAGWAN	A
92	PATIL SHUBHAM VINOD	A
93	SHANBHAG RASHMI RAJESH	P
94	DARADE VAIBHAV NARAYAN	A
95	MHATRE NEHA SANJAY	P
96	TORANE SHRADDHA JYOTIRAM	A
97	KACHARE GANESH BRAMHADEV	P
98	CHITALE RAJAS SUBHASH	A
99	KANGUTKAR SIDDHI SANTOSH	P
100	MARATHE SAI SANJAY	P
101	PANMAND SANDESH SURESH	P
102	MISHRA KAJAL SANJEEV	P
103	BHOJE JANVI SANTOSH	P
104	SHETE NISHA SUNIL	P
105	KADAM PALLAVI RAJENDRA	P



106	BHOIR SHREYASH RAJARAM	P
107	SONAWALE JAYDEEP MARYAPPA	P
108	PAWAR PRANITA VINOD	P
109	JOSHI PRANAY RAVINDRA	A
110	SHAH SOHIL HAKIM	P
111	VYAS MEET KIRAN	P
112	GANU RUGVED ABHINAV	P
113	THAKUR HRISHIKESH MADHUKAR	P
114	AWARE KUNAL DADSAHEB	P
115	NAIK SHAMITA NARAYAN	A
116	BULE TAZMEEN SANJID	A
117	SAGGU RBSHAMSINGH MOHANSINGH	A
118	KADAM ADITI SUDHEEN	A
119	PAWSHE SMITA VIKAS	I
120	MHATRE ADITI PRAMOD	A
121	PATIL VEDANTI SUDHAKAR	A
122	ROHILLA PRIYANKA ASHOK	A



**MAHATMA EDUCATION SOCIETY'S  
PILAJI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH  
ACADEMIC YEAR 2022-23/ MMS IInd Year**

Topic:	Inventory Management and JIT.	
Date:	15-12-2022	
ROLL NO	NAME OF THE STUDENT	P/A
1	ALVA KIRTHIKA SHANKAR	P
2	ANDHERE SAHIL RAMDAS	A
3	APRADH RISHIKESH MANGESH	P
4	BAGDE DIKSHA SUDESH	A
5	BHEKARE SAIRAJ NANDKISHOR	A
6	BHOI PRADNESA PRAVIN	P
7	BHOSALE VIKRANT TANAJI	A
8	CHAVAN SAHIL JAYPRAKASH	A
9	CHAVAN SANSKRUTI MAHENDRA	P
10	CHAVAN SUREKHA RAJU	A
11	DABHADE RUJUTA VILAS	P
12	DABIR TAPASYA JAYANT	A
13	DESHMUKH AKSHAY MILIND	P
14	DESHMUKH KALPESH BHARAT	P
15	DESHMUKH SURAJ PRAKASH	A
16	DIWAN MOIN MANSOOR	P
17	DODAKE SOURABH SURESH	P
18	GAIKWAD PRIYANKA SURESH	P
19	GAWDE DIVYAKSHI MAHADEV	P
20	GHOLAP JAYESH MANOHAR	A
21	GHUGE DIPALI BABARAO	P
22	GUJAR SWASHYA SUNIL	A
23	JADHAV HRISHIKESH JAGANNATH	P
24	JADHAV SUVARNA RAVINDRA	P
25	KADAV AKANKSHA ASHOK	A
26	KAMBLE ANUSHKA AVINASH	P
27	KAMBLE DIKSHA SURESH	A
28	KATARE PRATIK RAOSAHEB	P
29	KATTIMANI MAHESH PRAKASH	P



30	KHANTWAL NIKITA SUDAMA	P
31	KHARATMOL AISHWARYA DATTATRAYA	A
32	KONDILKAR DIPAK MANOHAR	P
33	KORIKANA HARSHITA SRINIVAS RAO	A
34	KUCHEKAR SAHIL BHARAT	A
35	KURANGALE DIPTI NARAYAN	P
36	KURANGALE PRIYESH MADHUKAR	A
37	KURANGALE PURVA KALLURAM	P
38	KURANGALE VAISHNAVI GANESH	A
39	LOHAKARE SWARNIL MAHADEO	P
40	MESHARAM ANKIT ASHOK	A
41	MHATRE MAYURESH HEMANT	P
42	MHATRE PRIYANKA MADHUKAR	A
43	MHATRE SIMRAN SIKANDAR	P
44	MORE SALONI DIPAK	P
45	MOTE RUTVIK NAMDEO	P
46	NAIK SHRADDHA ARUN	A
47	PACHARNE SUPRIJA NANASAHEB	P
48	PACHPINDE ANIKET VITTHAL	A
49	PATIL ANIKET SANTOSH	A
50	PATIL PARESH MOHAN	P
51	PATIL SAKSHAY SANJAY	A
52	PATIL SHRADDHA BHUSHAN	P
53	PATIL SHUBHAM SANDESH	A
54	PEDNEKAR SIDDHI DAYANAND	P
55	POKHAEKAR BHAGYASHRI ANIL	A
56	POOJARY NISHANTH JAIRAMA	P
57	RANWA ANKIT DHARMASINGH	P
58	SAWARDEKAR OJAS SANTOSH	A
59	SHINDE AMAR HANUMANT	P
60	SHINDE KIRAN PANDURANG	P
61	SHINDE SAHIL SUNIL	P
62	SONAVANE DIVYA PRAKASH	P
63	SONWANE PRACHI PRAMOD	P



64	SUKNE SHUBHAM RAJKUMAR	P
65	SUTAR OMKAR SADASHIV	A
66	TALEKAR KUNAL SANTOSH	P
67	TANDEL SANIYA ANIS	A
68	TRIPATHI ABHISHEK ANIL	P



<b>Name of the event:</b>	HR Analytics and data driven
<b>Conducted by:</b>	Internal Quality Assurance Cell (IQAC)
<b>Date:</b>	18 <sup>th</sup> January, 2023
<b>Speaker/ Guest:</b>	Prof. Adrian Rosario
<b>Venue/ Online Platform:</b>	Classroom No. 210
<b>Activity Falls under Criterion/Criteria:</b>	Criterion V



Report:

**Mahatma Education Society's  
Pillai HOC Institution of Management Studies and Research, Rasayani**

**Report on  
HR Analytics and data driven**

Date: 21/01/2022

The seminar on "HR Analytics & Data-Driven" featuring the esteemed seminar guest, Prof. Adrian Rosario, was an enlightening and engaging event held at the Pillai HOC Institute of Management Studies & Research in Rasayani. The seminar aimed to shed light on the transformative potential of human resources (HR) analytics and data-driven approaches in modern HR management. Prof. Rosario's expertise and insightful presentations provided attendees with a deep understanding of how data analytics can optimize HR functions, enhance decision-making, and drive organizational success.

Throughout the seminar, Prof. Rosario expounded on the significance of leveraging data to identify trends, make informed workforce-related decisions, and create tailored strategies for talent acquisition, retention, and development. Real-world case studies and interactive discussions underscored the power of data-driven insights in optimizing HR processes and aligning them with overall business objectives.

In summary, the seminar on "HR Analytics & Data-Driven," featuring Prof. Adrian Rosario, served as a platform for participants to explore the evolving landscape of HR management through the lens of data analytics. Prof. Rosario's expertise illuminated the potential of harnessing data to create a competitive advantage, streamline HR practices, and make strategic, evidence-based decisions. Attendees left with an enriched perspective on the integral role of data-driven approaches in modern HR, equipping them to navigate the dynamic intersection of human resources and analytics for enhanced organizational performance.

We would like to thank our Director, **Dr. Pradip Chatterjee** for his guidance and motivation in organizing the event. We also thank our Chief & Program Coordinator, for his/her constant support and regular coordination. The overall participation and the enthusiasm in itself spoke the volume of success that this event has met with.



Photos/Screenshot:



**MAHATMA EDUCATION SOCIETY'S**  
**PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH**  
**ACADEMIC YEAR 2022-23/ MMS IInd Year**

Topic:	H R Analytics and data driven.	
Date:	18-01-2023.	
ROLL NO	NAME OF THE STUDENT	P/A
1	ALVA KIRTHIKA SHANKAR	P
2	ANDHERE SAHIL RAMDAS	P
3	APRADH RISHIKESH MANGESH	P
4	BAGDE DIKSHA SUDESH	P
5	BHEKARE SAIRAJ NANDKISHOR	A
6	BHOI PRADNESA PRAVIN	P
7	BHOSALE VIKRANT TANAJI	A
8	CHAVAN SAHIL JAYPRAKASH	P
9	CHAVAN SANSKRUTI MAHENDRA	P
10	CHAVAN SUREKHA RAJU	A
11	DABHADE RUJUTA VILAS	P
12	DABIR TAPASYA JAYANT	P
13	DESHMUKH AKSHAY MILIND	P
14	DESHMUKH KALPESH BHARAT	P
15	DESHMUKH SURAJ PRAKASH	P
16	DIWAN MOIN MANSOOR	A
17	DODAKE SOURABH SURESH	P
18	GAIKWAD PRIYANKA SURESH	A
19	GAWDE DIVYAKSHI MAHADEV	P
20	GHOLAP JAYESH MANOHAR	A
21	GHUGE DIPALI BABARAO	P
22	GUJAR SWASHYA SUNIL	P
23	JADHAV HRISHIKESH JAGANNATH	A
24	JADHAV SUVARNA RAVINDRA	P
25	KADAV AKANKSHA ASHOK	P
26	KAMBLE ANUSHKA AVINASH	A
27	KAMBLE DIKSHA SURESH	P
28	KATARE PRATIK RAOSAHEB	P
29	KATTIMANI MAHESH PRAKASH	P



30	KHANTWAL NIKITA SUDAMA	P
31	KHARATMOL AISHWARYA DATTATRAYA	A
32	KONDILKAR DIPAK MANOHAR	P
33	KORIKANA HARSHITA SRINIVAS RAO	P
34	KUCHEKAR SAHIL BHARAT	A
35	KURANGALE DIPTI NARAYAN	P
36	KURANGALE PRIYESH MADHUKAR	P
37	KURANGALE PURVA KALURAM	P
38	KURANGALE VAISHNAVI GANESH	A
39	LOHAKARE SWAPNIL MAHADEO	P
40	MESHARAM ANKIT ASHOK	P
41	MHATRE MAYURESH HEMANT	P
42	MHATRE PRIYANKA MADHUKAR	P
43	MHATRE SIMRAN SIKANDAR	P
44	MORE SALONI DIPAK	P
45	MOTE RUTVIK NAMDEO	A
46	NAIK SHRADDHA ARUN	P
47	PACHARNE SUPRIJA NANASAHEB	P
48	PACHPINDE ANIKET VITTHAL	P
49	PATIL ANIKET SANTOSH	A
50	PATIL PARESH MOHAN	P
51	PATIL SAKSHAY SANJAY	P
52	PATIL SHRADDHA BHUSHAN	P
53	PATIL SHUBHAM SANDESH	P
54	PEDNEKAR SIDDHI DAYANAND	P
55	POKHAEKAR BHAGYASHRI ANIL	P
56	POOJARY NISHANTH JAIRAMA	P
57	RANWA ANKIT DHARMASINGH	P
58	SAWARDEKAR OJAS SANTOSH	A
59	SHINDE AMAR HANUMANT	P
60	SHINDE KIRAN PANDURANG	P
61	SHINDE SAHIL SUNIL	A
62	SONAWANE DIVYA PRAKASH	P
63	SONWANE PRACHI PRAMOD	P



64	SUKNE SHUBHAM RAJKUMAR	P
65	SUTAR OMKAR SADASHIV	P
66	TALEKAR KUNAL SANTOSH	P
67	TANDEL SANIYA ANIS	A
68	TRIPATHI ABHISHEK ANIL	P



**MAHATMA EDUCATION SOCIETY'S**  
**PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH**  
**ACADEMIC YEAR 2023-24/ MMS III<sup>rd</sup> Year**

Topic:	HR Analytics and data driven	
Date:	18-01-2023	
ROLL NO	NAME OF THE STUDENT	P/A
1	BHUSARI GAURAV MANOHAR	P
2	SINGH ROHIT KAMLESH	P
3	SINGH VISHAL MUKESH	P
4	GHATE VAISHNAVI SANTOSH	P
5	PAWAR PRATIK DEEPAK	P
6	SHELKE KALYANI BHARAT	P
7	JOSHI ADITI SUBHASH	A
8	GOKHALE GAURAV SANJAY	P
9	MOHITE MAYURI YASHWANT	P
10	SALUNKE MAYUR RAJESH	P
11	PATIL SAKSHI NARAYAN	A
12	DUMBARE TEJAS SUBHASH	P
13	THAKUR SAHIL RAVINDRA	P
14	SINGH NIDHI JITENDRA	P
15	PATIL AKASH SIDDHNATH	P
16	PATIL DIANASHREE SURESH	P
17	KARADE AMRUTA RAMCHANDRA	P
18	PACHPUTE RUTUJA DEVANAND	P
19	PATIL OMKAR MAHESH	P
20	GHOSH KRITTIKA KESHAB	P
21	DEVRUHKAR RUTA ANIL	A
22	KOKIL SHRADDHA DINESH	P
23	KHUTARKAR AADESH GAUTAM	P
24	TAKALE NANDINI GAJANAN	P
25	PUNDE DEVASHREE SANJAY	P
26	BHAGAT PRERANA VINOD	P
27	MAHATO SANISHKUMAR SHIVAJI	P
28	AHER SNEHAL BHIMASHANKAR	P
29	TRIPATHI SHRUSHTI BALIRAM	P
30	LAD MANISH GORAKHNATH	A
31	MOHITE VAIBHAV CHANDRAKANT	P



32	GODIVALE PARESH PARSHURAM	P
33	SURVASE NITA NAMDEV	P
34	NIKAM RIYA ARVIND	P
35	TIWARI MADHU JOGENDRA	A
36	SINGH AKSHAY SANTAN	P
37	MARGADE CHETAN SANJEEV	P
38	GUPTA RICHA HARINARAYAN	A
39	PATIL OMKAR SUBHASH	P
40	YADAV SONALI KUMARI RAJKUMAR	P
41	KAWADE AKSHATA BHANUDAS	P
42	KANEKAR HARSH ANIL	P
43	DALVI PRANAY ROHIDAS	P
44	INDULKAR SHUBHAM DIPAK	P
45	PATIL PRAJAKTA ANANTA	P
46	DABHI SHRUSTI BABUBHAI	A
47	PATIL MANASI TUKARAM	P
48	PATIL AMRUTA GANGARAM	P
49	RAORANE GANDHALI SATISH	P
50	KADAM AKANKSHA KRISHNA	P
51	KANU SHIVAM NANDKISHOR	P
52	TAMBOLI SANSKRUTI SANTOSH	P
53	MALI DISHA RAMCHANDRA	P
54	KONKAR MRUNAL PRADIP	P
55	KARJIKAR MUFEED YUNUS	A
56	ABHANG SWAPNIL KAILASH	P
57	PATIL SNEHA GANPAT	A
58	KAMBLE PRIYA ANNASAHEB	P
59	CHAUHAN ISHA HASMUKH	A
60	RAKSHE DARSHAN VILAS	P
61	PATIL MANSI HARISHCHANDRA	P
62	TELI SHUBHAM SANTOSH	P
63	ROVALEKAR RUSHIKESH ANANT	P
64	GANDHI LABESH HARSHAD	P
65	PATIL JUBELEE NANDKISHOR	P
66	DHONDSEKAR SHUBHAM SANTOSH	P
67	MORE PIYUSH SATISH	P
68	JAMDARE KUNAL SUNIL	P



69	JADHAV PRATHAMESH DINESH	P
70	PATIL ANJALI RAJKUMAR	P
71	JAGTAP AMRAPALI DIPAK	P
72	GAVTT PRATHAMESH ASHOK	P
73	GAVTT SONALI ASHOK	P
74	VISHWAKARMA AKSHAYKUMAR RAJU	P
75	JAGTAP POONAM POPAT	A
76	MUMBAIKAR ASMITA NTIN	P
77	BAILMARE SAMIKSHA JAGDISH	P
78	BHOIR JAYESH MAHADEV	P
79	PATIL MANASI SANTOSH	P
80	MORE PRANJALI MADHUKAR	P
81	KAMBLE KUNAL RAJAN	P
82	DHOLE AKASH ARUN	A
83	MHATRE SARVESH ARUN	P
84	SHEDGE SHWETA BABANRAV	P
85	PATIL SANCHIT GHANSHYAM	P
86	PATIL ADARSH PRAKASH	P
87	SURYAWANSHI HRISHIKESH DHONDIRAM	P
88	SUTAR ADNAN RIYAZ	P
89	KUSHWAH DIPAKKUMAR CHANDANSINGH	P
90	SURME NAVERA MUNAF	A
91	DALVI DIVYA BHAGWAN	P
92	PATIL SHUBHAM VINOD	P
93	SHANBHAG RASHMI RAJESH	P
94	DARADE VAIBHAV NARAYAN	P
95	MHATRE NEHA SANJAY	P
96	TORANE SHRADDHA JYOTIRAM	P
97	KACHARE GANESH BRAMHADEV	P
98	CHITALE RAJAS SUBHASH	P
99	KANGUTKAR SIDDHI SANTOSH	P
100	MARATHE SAI SANJAY	P
101	PANMAND SANDESH SURESH	P
102	MISHRA KAJAL SANJEEV	P
103	BHOJE JANVI SANTOSH	P
104	SHETE NISHA SUNIL	P
105	KADAM PALLAVI RAJENDRA	P



106	BHOIR SHREYASH RAJARAM	P
107	SONAWALE JAYDEEP MARYAPPA	P
108	PAWAR PRANITA VINOD	P
109	JOSHI PRANAY RAVINDRA	P
110	SHAH SOHIL HAKIM	P
111	VYAS MEET KIRAN	P
112	GANU RUGVED ABHINAV	P
113	THAKUR HRISHIKESH MADHUKAR	P
114	AWARE KUNAL DADSAHEB	P
115	NAIK SHAMITA NARAYAN	A
116	BULE TAZMEEN SANJID	A
117	SAGGU RESHAMSINGH MOHANSINGH	A
118	KADAM ADITI SUDHEEN	A
119	PAWSHE SMITA VIKAS	A
120	MIHATRE ADITI PRAMOD	A
121	PATIL VEDANTI SUDHAKAR	A
122	ROHILLA PRIYANKA ASHOK	A



<b>Name of the event:</b>	Entrepreneurship & start-up
<b>Conducted by:</b>	Internal Quality Assurance Cell (IQAC)
<b>Date:</b>	2 <sup>nd</sup> March, 2023
<b>Speaker/ Guest:</b>	Prof. Mohan Iyer
<b>Venue/ Online Platform</b>	Classroom No. 210
<b>Activity Falls under Criterion/Criteria:</b>	Criterion V



Report:

**Mahatma Education Society's  
Pillai HOC Institution of Management Studies and Research, Rasayani**

**Report on: Entrepreneurship & start-up by Nidhi Singh**

Date: 04/03/2023

Pillai HOC Institute of Management Studies and Research, presented the seminar on "Entrepreneurship & Start-up"; on March 02, 2023. The seminar took place from 1:00 PM to 4:00 PM at the designated venue, provide a comprehensive understanding of the entrepreneurial landscape and the essential components of launching and sustaining a successful start-up.

Prof. Mohan Iyer in his last assignment, he was deputy General Manager in Unitech group of companies. He was Marketing Manager in Alkyl Amines Ltd And Prior to that he was marketing Manager in Chemspec Chemicals Pvt. Ltd.

The seminar on "Entrepreneurship & Start-up," featuring guest speaker Prof. Mohan Iyer, proved to be an enlightening and enriching event that offered valuable insights into the world of entrepreneurship. With an aim to inspire and educate budding entrepreneurs, the seminar delved into the intricacies of starting and scaling a successful business venture. Prof. Mohan Iyer's expertise and experience brought a wealth of knowledge to the audience, shedding light on various aspects such as ideation, market research, funding strategies, and navigating challenges.

The seminar featured engaging discussions and interactive sessions that encouraged participants to think innovatively and strategically. Prof. Iyer's comprehensive overview of entrepreneurship dynamics provided attendees with a roadmap for transforming ideas into viable business plans. The importance of adaptability, resilience, and continuous learning in the entrepreneurial journey was emphasized, along with the significance of building a strong network and seeking mentorship.

In summary, the "Entrepreneurship & Start-up" seminar, with Prof. Mohan Iyer as the esteemed guest speaker, left a lasting impact on participants by instilling them with the knowledge and motivation needed to embark on their entrepreneurial endeavors. Attendees gained a deeper understanding of the entrepreneurial landscape, acquired practical skills, and were inspired to take bold steps towards creating and managing successful start-up ventures.

We would like to thank our Director, **Dr. Prudip Chatterjee** for his guidance and motivation in organizing the event. The overall participation and the enthusiasm in itself spoke the volume of success that this event has met with.



Photos/ Screenshot:



**MAHATMA EDUCATION SOCIETY'S**  
**PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH**  
**ACADEMIC YEAR 2021-22/ MMS <sup>1<sup>st</sup> Year</sup> ~~2<sup>nd</sup> Year~~ (2<sup>nd</sup>)**

Topic:	Entrepreneurship & Start up.	
Date:	02-02-2023.	
ROLL.NO	NAME OF THE STUDENT	PIA
1	ALVA KIRTHIKA SHANKAR	P
2	ANDHERE SAHIL RAMDAS	A
3	APRADH RISHIKESH MANGESH	P
4	BAGDE DIKSHA SUDESH	P
5	BHEKARE SAIRAJ NANDKISHOR	A
6	BHOI PRADNESA PRAVIN	P
7	BHOSALE VIKRANT TANAJI	A
8	CHAVAN SAHIL JAYPRAKASH	P
9	CHAVAN SANSKRUTI MAHENDRA	A
10	CHAVAN SUREKHA RAJU	P
11	DABHADE RUJUTA VILAS	A
12	DABIR TAPASYA JAYANT	P
13	DESHMUKH AKSHAY MILIND	P
14	DESHMUKH KALPESH BHARAT	A
15	DESHMUKH SURAJ PRAKASH	P
16	DIWAN MOIN MANSOOR	P
17	DODAKE SOURABH SURESH	A
18	GAIKWAD PRIYANKA SURESH	P
19	GAWDE DIVYAKSHI MAHADEV	P
20	GHOLAP JAYESH MANOCHAR	P
21	GHUGE DIPALI BABARAO	A
22	GUJAR SWASHYA SUNIL	P
23	JADHAV HRISHIKESH JAGANNATH	A
24	JADHAV SUVARNA RAVINDRA	P
25	KADAV AKANKSHA ASHOK	P
26	KAMBLE ANUSHKA AVINASH	A
27	KAMBLE DIKSHA SURESH	P
28	KATARE PRATIK RAOSAHEB	P
29	KATTIMANI MAHESH PRAKASH	P



30	KHANTWAL NIKITA SUDAMA	P
31	KHARATMOL AISHWARYA DATTATRAYA	P
32	KONDILKAR DIPAK MANOHAR	A
33	KORIKANA HARSHITA SRINIVAS RAO	P
34	KUCHEKAR SAHIL BHARAT	A
35	KURANGALE DIPTI NARAYAN	P
36	KURANGALE PRIYESH MADHUKAR	P
37	KURANGALE PURVA KALURAM	P
38	KURANGALE VAISHNAVI GANESH	A
39	LOHAKARE SWAPNIL MAHADEO	A
40	MESHARAM ANKIT ASHOK	P
41	MHATRE MAYURESH HEMANT	P
42	MHATRE PRIYANKA MADHUKAR	P
43	MHATRE SIMRAN SIKANDAR	P
44	MORE SALONI DIPAK	P
45	MOTE RUTVIK NAMDEO	A
46	NAIK SHRADDHA ARUN	P
47	PACHARNE SUPRIJA NANASAHEB	P
48	PACHPINDE ANIKET VITTHAL	P
49	PATIL ANIKET SANTOSH	A
50	PATIL PARESH MOHAN	P
51	PATIL SAKSHAY SANJAY	P
52	PATIL SHRADDHA BHUSHAN	A
53	PATIL SHUBHAM SANDESH	P
54	PEDNEKAR SIDDHI DAYANAND	A
55	POKHAEKAR BHAGYASHRI ANIL	P
56	POGJARY NISHANTH JAIRAMA	P
57	RANWA ANKIT DHARMASINGH	P
58	SAWARDEKAR OJAS SANTOSH	P
59	SHINDE AMAR HANUMANT	P
60	SHINDE KIRAN PANDURANG	A
61	SHINDE SAHIL SUNIL	P
62	SONAWANE DIVYA PRAKASH	P
63	SONWANE PRACHI PRAMOD	P



64	SUKNE SHUBHAM RAJKUMAR	P
65	SUTAR OMKAR SADASHIV	P
66	TALEKAR KUNAL SANTOSH	P
67	TANDEL SANIYA ANIS	P
68	TRIPATHI ABHISHEK ANIL	P



**MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH  
ACADEMIC YEAR 2022-23/ MMS 1st Year**

Topic:	Entrepreneurship & Startup.	
Date:	02-03-2023.	
ROLL NO	NAME OF THE STUDENT	P/A
1	BHUSARI GAURAV MANOHAR	P
2	SINGH ROHIT KAMLESH	P
3	SINGH VISHAL MUKESH	P
4	GHATE VAISHNAVI SANTOSH	P
5	PAWAR PRATIK DEEPAK	P
6	SHELKE KALYANI BHARAT	P
7	JOSHI ADITI SUBHASH	P
8	GOKHALE GAURAV SANJAY	A
9	MOHITE MAYURI YASHWANT	P
10	SALUNKE MAYUR RAJESH	P
11	PATIL SAKSHI NARAYAN	P
12	DUMBARE TEJAS SUBHASH	P
13	THAKUR SAHIL RAVINDRA	A
14	SINGH NIDHI JITENDRA	P
15	PATIL AKASH SIDDHNATH	P
16	PATIL DHANASHREE SURESH	A
17	KARADE AMRUTA RAMCHANDRA	P
18	PACHPUTE RUTUJA DEVANAND	P
19	PATIL OMKAR MAHESH	A
20	GHOSH KRITTIKA KESHAB	P
21	DEVBUKHAR RUTA ANIL	P
22	KOKIL SHRADDHA DINESH	P
23	KHUTARKAR AADESH GAUTAM	P
24	TAKALE NANDINI GAJANAN	A
25	PUNDE DEVASHREE SANJAY	P
26	BHAGAT PRERANA VINOD	P
27	MAHATO SANISHKUMAR SHIVAJI	P
28	AHER SNEHAL BHIMASHANKAR	P
29	TRIPATHI SHRUSHTI BALIRAM	P
30	LAD MANISH GORAKHNATH	A
31	MOHITE VAIBHAV CHANDRAKANT	P



32	GODIVALE PARESH PARSHURAM	P
33	SURVASE NITA NAMDEV	P
34	NIKAM RIYA ARVIND	A
35	TIWARI MADHU JOGENDRA	P
36	SINGH AKSHAY SANTAN	P
37	MARGADE CHETAN SANJEEV	P
38	GUPTA RICHA HARINARAYAN	P
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40	YADAV SONALI KUMARI RAJKUMAR	A
41	KAWADE AKSHATA BHANUDAS	P
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45	PATIL PRAJAKTA ANANTA	P
46	DABHI SHRUSTI BABUBHAI	P
47	PATIL MANASI TUKARAM	P
48	PATIL AMRUTA GANGARAM	P
49	RAORANE GANDHALI SATISH	P
50	KADAM AKANKSHA KRISHNA	P
51	KANU SHIVAM NANDKISHOR	P
52	TAMBOLI SANSKRUTI SANTOSH	P
53	MALI DISHA RAMCHANDRA	P
54	KONKAR MRUNAL PRADIP	A
55	KARJIKAR MUFEEZ YUNUS	A
56	ABHANG SWAPNIL KAILASH	P
57	PATIL SNEHA GANPAT	A
58	KAMBLE PRIYA ANNASAHEB	P
59	CHAUHAN ISHA HASMUKH	A
60	RAKSHE DARSHAN VILAS	P
61	PATIL MANSI HARISHCHANDRA	P
62	TEJI SHUBHAM SANTOSH	P
63	ROVALEKAR RUSHIKESH ANANT	P
64	GANDHI LABESH HARSHAD	P
65	PATIL JUBILEE NANDKISHOR	P
66	DHONDSEKAR SHUBHAM SANTOSH	P
67	MORE PIYUSH SATISH	P
68	JAMDARE KUNAL SUNIL	P



69	JADHAV PRATHAMESH DINESH	P
70	PATIL ANJALI RAJKUMAR	A
71	JAGTAP AMRAPALI DIPAK	P
72	GAVIT PRATHAMESH ASHOK	P
73	GAVIT SONALI ASHOK	A
74	VISHWAKARMA AKSHAYKUMAR RAJU	P
75	JAGTAP POONAM POPAT	A
76	MUMBAIKAR ASMITA NITIN	A
77	BAILMARE SAMIKSHA JAGDISH	P
78	BHOIR JAYESH MAHADEV	A
79	PATIL MANASI SANTOSH	P
80	MORE PRANJALI MADHUKAR	P
81	KAMBLE KUNAL RAJAN	P
82	DHOLE AKASH ARUN	A
83	MHATRE SARVESH ARUN	P
84	SHEDGE SHIWETA BABANRAV	A
85	PATIL SANCHIT GHANSHYAM	A
86	PATIL ADARSH PRAKASH	A
87	SURYAWANSHI HRISHIKESH DHONDIRAM	P
88	SUTAR ADNAN RIYAZ	P
89	KUSHWAH DIPAKKUMAR CHANDANSINGH	P
90	SURME NAVERA MUNAF	A
91	DALVI DIVYA BHAGWAN	P
92	PATIL SHUBHAM VINOD	P
93	SHANBHAG RASHMI RAJESH	P
94	DARADE VAIBHAV NARAYAN	P
95	MHATRE NEHA SANJAY	P
96	TORANE SHRADDHA JYOTIRAM	A
97	KACHARE GANESH BRAMHADEV	P
98	CHITALE RAJAS SUBHASH	P
99	KANGUTKAR SIDDHI SANTOSH	A
100	MARATHE SAI SANJAY	P
101	PANMAND SANDESH SURESH	P
102	MISHRA KAJAL SANJEEV	P
103	BHOJE JANVI SANTOSH	P
104	SHETE NISHA SUNIL	P
105	KADAM PALLAVI RAJENDRA	P



106	BHOIR SHREYASH RAJARAM	P
107	SONAWALE JAYDEEP MARYAPPA	P
108	PAWAR PRANITA VINOD	A
109	JOSHI PRANAY RAVINDRA	P
110	SHAH SOHIL HAKIM	P
111	VYAS MEET KIRAN	P
112	GANU RUGVED ABHINAY	P
113	THAKUR HRISHIKESH MADHUKAR	A
114	AWARE KUNAL DADSAHEB	P
115	NAIK SHAMITA NARAYAN	A
116	BULE TAZMEEN SANJID	A
117	SAGGU RESHAMSINGH MOHANSINGH	A
118	KADAM ADITI SUDHEEN	P
119	PAWSHE SMITA VIKAS	A
120	MHATRE ADITI PRAMOD	A
121	PATIL VEDANTI SUDHAKAR	A
122	ROHILLA PRIYANKA ASHOK	A



SUPPORTING  
DOCUMENTS A.Y. 2023-24



## Mahatma Education Society's

Pillai HOC Institute of Management Studies and Research, Rasayani

### Report: Seminar on How to Leverage Social Media in Management

Event Name: How to Leverage Social Media in Management

Organized By: Pillai HOC Institute of Management Studies & Research (PHIMSR)

Date: Wednesday, 27th September 2023

Time: 10:00 AM to 12:00 PM

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On Wednesday, 27th September 2023, the Pillai HOC Institute of Management Studies & Research (PHIMSR) organized an insightful seminar titled "How to Leverage Social Media in Management." The seminar featured two esteemed industry experts, Mr. Ganesh Shinde and Mr. Ashish Kumar, who shared their extensive knowledge and experience with the first-year MMS students.

#### Seminar Highlights:

- **Introduction to the Seminar:**

The session commenced at 10:00 AM and served as a critical learning platform for students to understand the profound impact of social media within the management sphere. Given the integral role social media plays in modern business practices, the seminar provided a timely exploration of how these digital tools can be strategically utilized to align with current market trends and real-world business scenarios.

- **Expert Insights:**

Mr. Ganesh Shinde and Mr. Ashish Kumar, both seasoned professionals in the field, offered practical insights into the strategic use of social media tools. They emphasized the importance of leveraging these platforms to secure a prominent market position, an essential skill for future managers. Through their engaging presentations, the speakers guided the eager learners through the nuances of social media, equipping them with the knowledge necessary to navigate the digital landscape and excel in the dynamic business world.

- **Strategic Use of Social Media:**

The seminar highlighted the potential of social media as a powerful tool for



management, preparing students to become forward-thinking leaders capable of leading in the ever-evolving digital era. The discussion underscored how social media, when used strategically, can enhance a business's visibility, engagement, and overall success in the competitive market.

- **Support and Attendance:**

In addition to the students, the seminar was attended by several PHIMSR staff members, including Dr. Govind Shinde, Prof. Deepa Manoj, and Adv. Gaurav Deshpande, who were present to support and encourage the students. Their presence underscored the importance of the seminar in the broader context of the students' education and future careers.

The seminar on "How to Leverage Social Media in Management" was a resounding success, providing students with essential skills and knowledge required to effectively utilize social media in the realm of management. The insights shared by Mr. Ganesh Shinde and Mr. Ashish Kumar have undoubtedly prepared the students for the challenges of the modern business environment, positioning them as capable leaders in the digital era.

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Thanks & Regards, Team Management PHIMSR.





PILLAI HOC INSTITUTE OF  
MANAGEMENT STUDIES & RESEARCH

*Pillai*

*How to leverage*  
**SOCIAL MEDIA**  
**IN MANAGEMENT**

An Interactive Seminar by



MR. GANESH SHINDE



MR. ASHISH KUMAR

WEDNESDAY, 27 SEPTEMBER 2023  
10AM - 12PM

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MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH RASAYANI  
ACADEMIC YEAR 2023-24 / MMS - II / Batch 2023-25

Topic: Session on how to use Social media Management.  
Date: 27/09/2023

Roll.No	Name of the Students	P/A
1	BELOSE BHAKTI RAJESH	B.R. Belose
2	BHAGAT SAHIL MANOJ	Sahil
3	BHOIR NAIVIN HANUMAN	
4	CHALKE HARSHADA HEMANT	Harshada
5	CHAVAN OMKAR NAMDEO	Omkar
6	CHOUBEY SNEHA KESHAV	
7	DARIPDHAR ASHLESHA PRASHANT	
8	DHABHADE MANALI BABAN	
9	DURGE BHAKTI KIRAN	Durge
10	FARDE GANESH JAYRAM	
11	GAIKWAD AAKANKSHA UPENDRA	Akanksha
12	GAIKWAD SARTHAK DHARMENDRA	Sarthak
13	GAVADE VIJAY ARJUN	
14	HUTAGIKAR RADHIKA SHRIKANT	
15	JADHAV MANTHAN VILAS	Manthan
16	JADHAV SAHIL JAYANT	Sahil
17	JADHAV SAKSHI ASHOK	Sakshi
18	JADHAV SAUMYA ABASAHEB	Saumya
19	JADHAV SONAL SANTOSH	Sonal
20	JAWALE PRADNYA GANESH	Pradnya
21	KADAM SAKSHI MANGESH	Sakshi
22	KANEKAR ABHIJIT ATMAR	Abhijit
23	KATTIMANI MAYUR PRAKASH	Mayur
24	KHETAWAT ANAND BALIYA	
25	MALI SANI SHARAD	Sani
26	MALUSARE MRUNAL RAJESH	
27	MANORE SANSKRUTI MANOJ	Sanskriti
28	MAYEKAR APURVA RAVINDRA	Apurva
29	MESHRAM NIDHI KIRAN	Nidhi
30	MHATRE ANKITA ANIL	Ankita
31	MHATRE NIKETAN NAMDEO	Niketani
32	MHATRE VINITA KASHINATH	
33	MUNDHE PRERANA BHANUDAS	Prerana
34	NAGAROGOJE ROSHAN PARMESHWAR	Roshan
35	NIKAM SHRUTI DIPAK	Shruti
36	OSWAL PAYAL OMPRAKASH	Payal
37	OSWAL PRITI OMPRAKASH	Priti
38	PATHAN SANIYA ABDULKARIM	Saniya
39	PATIL AISHWARYA ANIL	
40	PATIL AMRUTA ANIL	Amruta
41	PATIL ANIKET SUNIL	Aniket
42	PATIL DISHA PANDURANG	
43	PATIL DIVYA ATMARAM	Divya
44	PATIL HARSH SHRIKRISHNA	Harsh

45	PATIL PRERANA PRADEEP	<del>Patil</del>
46	PAWAR SHRUTI SANTOSH	<del>Shruti Pawar</del>
47	PODJARY VIGNESH VASU	<del>Vignesh Podjary</del>
48	PUTHOOR FREDDY JOHN	
49	RAJGUDE SANIKA SANTOSH	
50	RAMAYODHYA ROSHAN PRASAD	
51	RANE NIKHIL ARUN	Rohan
52	RODRIGUES MELISSA ROCKY	Melissa
53	SALVI KAUSHAL KETAN	Kaushal
54	SAVINKAR PAWAN GANESH	K. Salvi
55	SHINDE JANHAVI SUNIL	
56	SILOTRI MOIN ABDUR	
57	SINGH SNEHA SANDEEP	
58	SINGH SONAM SANTOSH	
59	SUPE RAVINDRA BALU	
60	TAMBOLI ROHIT RAJESH	<del>Rohit</del>
61	TELGE NEHA VAIBHAV	
62	TEMBE SOHAM GAJANAN	
63	UTEWAL MANASVI PRAMOD	
64	WAGH APURVA NAMDEO	
65	YADAV RUSHIKESH LAXMAN	
66	AGGARWAL LOVELY ASHOK	Aggarwal
67	MOKASHI MUZEEB NISAR	Muzeeb
68	VELE JIDNYASA MANGESH	
73	PATIL CHIRAG RAVINDRA - PGDM	

## Mahatma Education Society's

### Pillai HOC Institute of Management Studies and Research, Rasayani

#### Report on the Self-Enrichment Session by Dr. K M Vasudevan Pillai

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On 18/10/2023, Dr. K M Vasudevan Pillai, the esteemed chairman and founder of Mahatma Education Society's Pillai HOC Institute of Management Studies & Research (PHIMSR), conducted a profound and enlightening session focused on self-enrichment. The session aimed to provide students with the essential tools and mindset required to excel in the competitive management world.

Dr. Pillai, with his more than 50 years of experience and deep understanding of the education sector, shared invaluable insights that will guide students on their journey to becoming industry-ready professionals. His extensive knowledge and practical approach to education serve as a beacon for all those who aspire to thrive in the ever-evolving corporate landscape. The key Take aways from the session were :-

1. **Holistic Development:** The session emphasized the importance of holistic development, highlighting that academic knowledge alone is insufficient in today's dynamic business environment. Dr. Pillai advocated for the cultivation of soft skills, ethical values, and a resilient mindset.
2. **Industry Readiness:** Dr. Pillai's visionary approach is a testament to PHIMSR's commitment to producing well-prepared individuals. The insights and motivation imparted during the session are expected to play a critical role in shaping the futures of the attending students.
3. **Personal Growth:** The session also focused on personal growth, urging students to engage in continuous self-improvement, embrace challenges, and remain adaptable to changes in the industry.

The session was attended by a large number of students, all of whom were deeply engaged and inspired by Dr. Pillai's words. The knowledge and motivation imparted during the session are expected to have a lasting impact, equipping students with the confidence and preparedness required to excel in their careers. Dr. K M Vasudevan Pillai's session on self-enrichment was not just a learning experience, but a transformative one. It reinforced the



importance of being industry-ready while also nurturing the personal growth of students. PHIMSR's commitment to nurturing well-rounded individuals was clearly reflected in this initiative, which will undoubtedly contribute significantly to the professional success of its students.












Thanks & Regards, Team Management PHIMSR.





MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH RASAYANI  
ACADEMIC YEAR 2023-24 / MMS - I / Batch 2023-25/ DIV - A

Roll.No	Name of the admitted Students	SIGNATURE
1	BELOSE BHAKTI RAJESH	<u>B.P. Belose.</u>
2	BHAGAT SAHIL MANOJ	<u>Sahil</u>
3	BHOIR NAIVIN HANUMAN	<u>N. Bhoir</u>
4	CHALKE HARSHADA HEMANT	
5	CHAVAN OMKAR NAMDEO	<u>Omkar</u>
6	CHOUBEY SNEHA KESHAV	
7	DARIPDHAR ASHLESHA PRASHANT	<u>Ashlesha</u>
8	DHABHADE MANALI BABAN	
9	DURGE BHAKTI KIRAN	
10	FARDE GANESH JAYRAM	
11	GAIKWAD AAKANKSHA UPENDRA	<u>Aakanksha</u>
12	GAIKWAD SARTHAK DHARMENDRA	<u>Sarthak</u>
13	GAVADE VIJAY ARJUN	<u>Vijay</u>
14	HUTAGIKAR RADHIKA SHRIKANT	
15	JADHAV MANTHAN VILAS	<u>Mr. Manth</u>
16	JADHAV SAHIL JAYANT	
17	JADHAV SAKSHI ASHOK	<u>Sakshi</u>
18	JADHAV SAUMYA ABASAHEB	<u>Saumya</u>

Roll.No	Name of the admitted Students	SIGNATURE
19	JADHAV SONAL SANTOSH	
20	JAWALE PRADNYA GANESH	
21	KADAM SAKSHI MANGESH	
22	KANEKAR ABHIJIT AMAR	
23	KATTIMANI MAYUR PRAKASH	
24	KHETAWAT ANAND BALIYA	
25	MALI SANI SHARAD	
26	MALUSARE MRUNAL RAJESH	
27	MANORE SANSKRUTI MANOJ	
28	MAYEKAR APURVA RAVINDRA	
29	MESHARAM NIDHI KIRAN	
30	MHATRE ANKITA ANIL	
31	MHATRE NIKETAN NAMDEO	
32	MHATRE VINITA KASHINATH	
33	MUNDHE PRERANA BHANUDAS	
34	NAGAROGOJE ROSHAN PARMESHWAR	
35	NIKAM SHRUTI DIPAK	
36	OSWAL PAYAL OMPRAKASH	

**MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH RASAYANI  
ACADEMIC YEAR 2023-24 / MMS - I / Batch 2023-25 / DIV - B**

Roll.No	Name of the admitted Students	SIGNATURE
37	OSWAL PRITI OMPRAKASH	<u>P.O.Oswal</u>
38	PATHAN SANIYA ABDULKARIM	<u>Saniya</u>
39	PATIL AISHWARYA ANIL	<u>Patil</u>
40	PATIL AMRUTA ANIL	<u>Amruta</u>
41	PATIL ANIKET SUNIL	
42	PATIL DISHA PANDURANG	<u>Disha</u>
43	PATIL DIVYA ATMARAM	<u>Divya</u>
44	PATIL HARSH SHRIKRISHNA	<u>Harsh</u>
45	PATIL PRERANA PRADEEP	
46	PAWAR SHRUTI SANTOSH	<u>Shruti</u>
47	POOJARY VIGHNESH VASU	<u>Vighnesh</u>
48	PUTHOOR FREDDY JOHN	<u>Freddy</u>
49	RAJGUDE SANIKA SANTOSH	<u>Rajgude</u>
50	RAMAYODHYA ROSHAN PRASAD	<u>Roshan</u>
51	RANE NIKHIL ARUN	
52	RODRIGUES MELISSA ROCKY	<u>Melissa</u>
53	SALVI KAUSHAL KETAN	
54	SAVINKAR PAWAN GANESH	

Roll.No	Name of the admitted Students	SIGNATURE
55	SHINDE JANHAVI SUNIL	<u>Janhavi</u>
56	SILOTRI MOIN ABDUR	<u>Moin</u>
57	SINGH SNEHA SANDEEP	<u>Singh</u>
58	SINGH SONAM SANTOSH	<u>Singh</u>
59	SUPE RAVINDRA BALU	<u>Supe</u>
60	TAMBOLI ROHIT RAJESH	
61	TELGE NEHA VAIBHAV	<u>Neel</u>
62	TEMBE SOHAM GAJANAN	
63	UTEWAL MANASVI PRAMOD	
64	WAGH APURVA NAMDEO	<u>Apurva</u>
65	YADAV RUSHIKESH LAXMAN	<u>Yadav</u>
66	AGGARWAL LOVELY ASHOK	<u>Aggarwal</u>
67	MOKASHI MUZEEB NISAR	<u>Muzeeb...</u>
68	VELE JIDNYASA MANGESH	
73	PATIL CHIRAG RAVINDRA - PGDM	<u>Patil</u>

Patil  
 Ashish Kumar  
 29/7/23

43	KARJIKAR MUFFED YUNUS	
45	KAWADE AKSHATA BHANDHAR	
46	KHUTARKAR AADESH GAUTAM	
47	KONJI SHILADDA DINESH	
48	KONKAR MRUNAL PRADIP	Mokan
49	KUSHWAL DIPAKKUMAR CHANDANSINGH	
50	LAD MANISH GOVAKHNATHI	
51	MALAYO SANISHKUMAR SHIVAJI	P. K. S. S.
52	MALI DASHA RAMCHANDRA	
53	MARATHI SAI SANJAY	
54	MARGADE CHETAN SANJEEV	Arjun
55	MHATRE NESHA SANJAY	
56	MHATRE SARVESH ARUN	Ravi
57	MISHRA KAJAL SANJEEV	
58	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
59	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
60	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
61	MOHITE MAYURI YASHIWANT	
62	MOHITE VAIBHAV CHANDRAKANT	Siddhi
63	MORE DIVYUSHI SATISH	Siddhi
64	MORE PRANALI MADHUKAR	
65	MUMTAZKAR ASMITA NITIN	
66	NIKAM RIYA ARVIND	
67	NESHA SUNIL SHETE	Siddhi
68	PACHPATI JUTUJA DEVANAND	Siddhi
69	PANMAND SANDESH SURESH	
70	PATIL ADARSH PRAKASH	
71	PATIL AKASH SIDDHINATH	
72	PATIL AMRUTA GANGARAM	Arjun
73	PATIL ANJALI RAJKUMAR	
74	PATIL DHANASHREE SURESH	Ravi
75	PATIL JUTUJE NANDRISHOR	Siddhi
76	PATIL MANASI SANTOSH	M. S. S.
77	PATIL MANASI TURARAM	Siddhi
78	PATIL MANSI HARISHCHANDRA	M. S. S.
79	PATIL OMKAR MAHESH	
80	PATIL OMKAR SUBHASH	
81	PATIL PRIYANKA ANANTA	
82	PATIL SAKSHI NARAYAN	
83	PATIL SANCHIT GHANSHYAM	Siddhi
84	PATIL SHUBHAM VINOD	Siddhi
85	PATIL SNEHA GANPAT	
86	PAWAR PRANITA VINOD	Siddhi
87	PAWAR PRATIK DEEPAK	Siddhi
88	PUNDE DEVASHREE SANJAY	
89	RAKSHE DARSHAN VILAS	
90	RACHANE GANDHARI SATISH	
91	ROYAL EXHA RUSHIKESH ANANT	Ravi

92	SALUNKE MAYUR RAJESH	
93	SHAH SOHIL HAKIM	<u>Rajesh</u>
94	SHANDEGAH BASHIMI RAJESH	
95	SHEDGE SHWETA BARANDEV	<u>Shweta</u>
96	SHELKE KALYANI BHARAT	<u>Kalyani</u>
97	SINGH AKSHAY SANTAN	<u>Akshay</u>
98	SINGH NIDHI JITENDRA	
99	SINGH ROHIT KAMLESH	<u>Rohit</u>
100	SINGH VISHAL MUKESH	<u>Vishal</u>
101	SONAWALE JAYDEEP MARIYAPPA	
102	SHIVASE NITA NAMDEV	<u>Nita</u>
103	SURYAWANSHI IRISHIKESI DINDINDRAM	<u>Irishikesi</u>
104	SUTAR ADNAN RIYAZ	
105	TAKALE NANDINI GAJANAN	
106	TAMBOLI SANSKRUTI SANTOSH	<u>Sanskriti</u>
107	TELJ SHUBHAM SANTOSH	<u>Shubham</u>
108	TELKUR IRISHIKESI MADHUKAR	<u>Irishikesi</u>
109	THAKUR SAHIL RAVINDRA	<u>Sahil</u>
110	TIWARI MADHU JOGENDRA	
111	TORANE SHRADHA JYOTIRAM	<u>Shradha</u>
112	TRIPATHI SHRUSHTI BALIRAM	
113	VISHVAKARMA AKSHAYKUMAR RAJU	<u>Akshay</u>
114	VYAS MEHT KIRAN	
115	VADAV SONALI KUMARI RAJKUMAR	
116	GANU HIGVED ABHINAV	
117	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
118	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
119	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
120	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	

**Mahatma Education Society's  
Pillai HOC Institute of Management Studies and Research, Rasayani**

**Report: Guest Lecture on "IKEA Strategies in India"**

**Event Title:** IKEA Strategies in India

**Date and Time:** Saturday, 23rd December, 12:30 PM - 1:30 PM

**Venue:** Conclave 1, Pillai HOC, Educational Campus, Rasayani

**Organized by:** Pillai HOC Institute of Management Studies & Research (PHIMSR)

**Guest Speaker:** Mr. Jignesh Kothari - Market Business Navigator, IKEA India Pvt Ltd

Pillai HOC Institute of Management Studies and Research recently hosted a guest lecture on "IKEA Strategies in India," featuring Mr. Jignesh Kothari, the Market Business Navigator at IKEA India Pvt Ltd. The session was designed to provide students and faculty with insights into IKEA's business strategies and operations in the Indian market.

**Key Highlights:**

- 1. Introduction to IKEA's Global Vision:** Mr. Kothari began the lecture by outlining IKEA's global vision and mission, emphasizing the brand's commitment to providing affordable and stylish home furnishings. He discussed how this vision translates into localized strategies for the Indian market.
- 2. Market Entry and Growth Strategies:** The lecture covered IKEA's entry into India, including the challenges and opportunities the company faced. Mr. Kothari elaborated on the strategies implemented to cater to Indian consumers, focusing on local sourcing, affordability, and product customization.
- 3. Understanding Consumer Behavior:** Mr. Kothari emphasized the importance of understanding Indian consumer behavior and preferences. He shared insights into how IKEA conducts market research to align its offerings with local tastes and cultural nuances.
- 4. Sustainability Practices:** A significant portion of the discussion was dedicated to IKEA's sustainability initiatives. Mr. Kothari highlighted the company's commitment to sustainable sourcing and environmentally friendly practices, which resonate with the growing awareness of sustainability among Indian consumers.



5. **Q&A Session:** The session concluded with an interactive Q&A segment where students asked questions about IKEA's future plans in India, the impact of e-commerce on retail, and career opportunities within the company. Mr. Kothari provided valuable insights, encouraging students to explore careers in the retail sector.

The guest lecture by Mr. Jignesh Kothari was a highly informative session that equipped attendees with a deeper understanding of IKEA's strategies in the Indian market. His practical insights and real-world examples enriched the learning experience for students, inspiring them to think critically about business strategies in a global context.

PHMSR looks forward to hosting more such engaging sessions that contribute to the academic and professional development of its students and faculty.

Prepared by: Abhishek Tripathi





Monatma Education Society's  
Pimpri HOC Institute of Management Studies & Research



# IKEA STRATEGIES IN INDIA

GUEST LECTURE  
**MR. JIGNESH  
KOTHARI**

Market Business Navigator

IKEA INDIA PVT LTD



- ① [www.pimpri.ac.in](http://www.pimpri.ac.in)
- ② Conclave I, Pimpri HOC, Educational Campus, Pimpri



Saturday  
23 December  
12:30 PM - 1:30 PM



MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH  
ACADEMIC YEAR 2022-24/ MMS-II

GUEST LECTURE

ROLL NO	NAME OF THE STUDENT	PIA
1	ABHANG SWAPNIL KAILASH	
2	AHER SNEHAL BHIMASHANKAR	
3	AWARE KUNAL DADSAHER	<i>Aware</i>
4	BAIIMARE SAMIKSHA JAGDISH	<i>Baiimare</i>
5	BHAGAT PRERANA VINOD	<i>Bhagat</i>
6	BHOIR JAYESH MAHADEV	<i>Bhoir</i>
7	BHOIR SHREYASH RAJARAM	
8	BHOIR JANVI SANTOSH	<i>Bhoir</i>
9	BHUSARI GAURAV MANOHAR	
10	CHAUDHAN ISHA HASMIKHI	
11	CHITALE RAJAS SUBHASH	
12	DAHNI SHRUSTI BABUBHAI	
13	DALVI DIVYA BHAGWAN	<i>Dalvi</i>
14	DALVI PRANAY ROHIDAS	<i>Dalvi</i>
15	DAKADE VAIBHAV NARAYAN	
16	DEVROKIKAR RUTA ANIL	
17	DHOLE AKASH ARUN	
18	DHONDSEKAR SHUBHAM SANTOSH	
19	DEMBARE TIJAS SIBHASH	<i>Dembare</i>
20	GANDHI LABESH HARSHAD	
21	GAVIT PRATHAMESH ASHOK	
22	GAVIT SONALI ASHOK	

23	GHATE VAISHNAVI SANTOSH	
24	GHOSH KRITTIKA KESHAB	
25	GODIVALE PARESH PARSHURAM	
26	GORHALE GAURAV SANJAY	G.S. Gorhale
27	GUPTA RICHHA HARINARAYAN	R. Gupta
28	INDILKAR SHUBHAM DIPAK	S.D. Indulkar
29	JADHAV PRATHAMESH DINESH	
30	JAGTAP AMRAPALI DIPAK	
31	JAGTAP POONAM POPAT	P. Jagtap
32	JAMDARE KUNAL SUNIL	
33	JOSHI ADITI SUBHASH	A. Joshi
34	JOSHI PRANAY RAVINDRA	P. Joshi
35	KACHARE GANESH BRAMHADEV	
36	KADAM AKANESHA KRISHNA	K. Kadam
37	KADAM PALLAVI RAJENDRA	P. Kadam
38	KAMBLE KUNAL RAJAN	K. Kamble
39	KAMBLE PRIYA ANKASAHEB	P. Kamble
40	KANIKAR PARSH ANIL	P. Kanikar
41	KANGUTKAR SIIDHI SANTOSH	
42	KANU SHIVAM NANDKISHOR	
43	KARADE AMRUTA RAMCHANDRA	A. Karade
44	KARJIKAR MUFEEB YINUS	
45	KAWADE AKSHATA BHANUDAS	A. Kawade
46	KHUTARKAR AADESH GAUTAM	
47	KUKIL SHRADDHA DINESH	

48	KONEAR MRUNAL PRADIP	
49	KUSHWAH DIPAKKUMAR CHANDASINGH	<i>[Signature]</i>
50	LAD MANISH GORAKHNATH	
51	MAHATO SANISHKUMAR SHIVAJI	<i>[Signature]</i>
52	MALI DISHA RAMCHANDRA	<i>[Signature]</i>
53	MARATHE SAI SANJAY	
54	MARGADE CHETAN SANJEEV	<i>[Signature]</i>
55	MHATRE NEHA SANJAY	<i>[Signature]</i>
56	MHATRE SARVESH ARUN	
57	MISHRA KAJAL SANJEEV	
58	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
59	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
60	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
61	MOHITE MAYURI YASHWANT	
62	MOHITE VAIBHAV CHANSHAKANT	
63	MORE PIYUSH SATISH	<i>[Signature]</i>
64	MORE PRANALI MADHUKAR	<i>[Signature]</i>
65	MUMBAINAR ASMITA NITIN	<i>[Signature]</i>
66	NIKAM RIYA ARVIND	
67	NISHA SUNIL SHETE	
68	PACHPUTE RUTUJA DEVANAND	<i>[Signature]</i>
69	PANMAND SANDESH SURESH	
70	PATIL ADARSH PRAKASH	<i>[Signature]</i>
71	PATIL AKASH SIDDHNATH	
72	PATIL AMRITA GANGARAM	

73	PATIL ANJALI RAJKUMAR	
74	PATIL DHANASHREE SURESH	
75	PATIL JHEELEE NANDKISHOR	
76	PATIL MANASI SANTOSH	
77	PATIL MANASI TUKARAM	
78	PATIL MANSI HARISHCHANDRA	
79	PATIL OMKAR MAHESH	
80	PATIL OMKAR SUBHASH	
81	PATIL PRAJAKTA ANANTA	
82	PATIL SAKSHI NARAYAN	
83	PATIL SANCHIT GHANSHYAM	
84	PATIL SHUBHAM VINOD	<i>(S)</i>
85	PATIL SNEHA GAMPAT	
86	PAWAR PRANITA VINOD	
87	PAWAR PRATIK DEEPAK	<i>Rs</i>
88	PUNDE DEVASHREE SANJAY	
89	RAKSHE DARSHAN VILAS	
90	RAORANE GANDHALI SATISH	<i>Ram</i>
91	ROYALENAR RUSHIKESH ANANT	<i>Rs</i>
92	SALUNKE MAYUR RAJESH	
93	SITAP SOHIL HAKIM	<i>Sitap</i>
94	SHANBHAG RASHMI RAJESH	
95	SHEDGE SHWETA BABANRAV	
96	SHELKE KALYANI BHARAT	<i>Wani</i>
97	SINGH AKSHAY SANTAN	<i>A</i>

98	SINGH NIHITENDRA	
99	SINGH ROHIT KAMLESH	
100	SINGH VISHAL MUKESH	<del>Signature</del>
101	SORAWALE JAYDEEP MARYAPPA	
102	SURVASE NITA NAMDEV	
103	SURYAWANSHI HRISHIKESH DHONDIRAM	Signature
104	SUTAR ADNAN RIZAZ	Signature
105	TAKALE NANDINI GAJANAN	
106	TAMBOLE SANSKRUPTI SANTOSH	Signature
107	TELE SHUBHAM SANTOSH	Signature
108	THAKUR HRISHIKESH MADHUKAR	
109	THAKUR SAHIL RAVINDRA	Signature
110	TIWARI MAHU JIGENDRA	
111	TORANE SHRADDHA JYOTIKAM	
112	TRIPATHI SHRUSHTI BALIRAM	
113	VISHWAKARMA AKSHAYKUMAR RAJIV	
114	VYAS MEET KIRAN	Signature
115	YADAV SONALI KUMARI RAJKUMAR	
116	GANU RUGVED ABHINAV	Signature
117	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
118	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
119	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
120	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	

Mahatma Education Society's  
Pillai HOC Institute of Management Studies and Research, Rasayani

**Report: Guest Lecture on "Banking in the Nordic Region"**

**Event Title:**

Banking in the Nordic Region

**Date and Time:**

Monday, 08th January, 10:15 AM

**Venue:**

Conclave 1, Pillai HOC Educational Campus, Rasayani

**Organized by:**

Pillai HOC Institute of Management Studies & Research (PHIMSR)

**Guest Speaker:**

Mr. Abhishek Gupta  
Senior Risk & Compliance Officer, Nordea, Poland

The guest lecture on "Banking in the Nordic Region" was an informative and engaging session organized by the Pillai HOC Institute of Management Studies & Research (PHIMSR). Mr. Abhishek Gupta, a seasoned professional in risk and compliance from Nordea, Poland, shared his insights and experiences in the Nordic banking sector with students, faculty, and industry enthusiasts.

**Key Highlights:**

- 1. Introduction to the Nordic Banking Landscape:** Mr. Gupta commenced the lecture by providing an overview of the Nordic banking sector, discussing the unique characteristics that set it apart from other regions. He highlighted the importance of the Nordic countries in the global financial landscape and the impact of their economic stability.
- 2. Regulatory Framework:** A significant portion of the lecture focused on the regulatory environment governing banking in the Nordic region. Mr. Gupta explained the key regulations that banks must adhere to and how these regulations foster a culture of transparency and accountability in the financial sector.
- 3. Risk Management Practices:** Mr. Gupta shared insights into the risk management practices employed by banks in the Nordic region. He emphasized the importance of a





Mahatma Education Society's  
Pilloi HOC Institute of Management Studies & Research



# BANKING IN NORDIC REGION

GUEST LECTURE  
**MR. ABHISHEK  
GUPTA**

Senior Risk & Compliance  
Officer, Nordea, Poland



- ① [www.phimst.ac.in](http://www.phimst.ac.in)
- ② Conclave I, Pilloi HOC Educational Campus, Rasayani



Monday  
08 January  
10:15 AM



MAHATMA EDUCATION SOCIETY'S

PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH BASAYANI

ACADEMIC YEAR 2023-24 / MMS - 1 / Batch 2023-25

Abhishek Gupta  
Guest Lec 08/01

Roll No	Name of the Students	P/A
1	BELOSE BHAKTI RAJESH	B. R. Belose
2	BHAGAT SAHIL MANOJ	Bhagat
3	BHOIR NAVIN HANUMAN	
4	CHALKE HARSHADA HEMANT	
5	CHAVAN OMKAR NAMDEO	Chavan
6	CHOURBEY SNEHA KESHAV	
7	DARIPDHAR ASHLESHA PRASHANT	Ad
8	DHABHADE MANALI BABAN	
9	DURGE BHAKTI KIRAN	Durge
10	FARDE GANESH JAYRAM	
11	GAIKWAD AAKANSHA UPENORA	Gaikwad
12	GAIKWAD SARTHAK DHARMENDIRA	Gaikwad
13	GAVADE VIJAY ARJUN	
14	HUTAGIKAR RADHIKA SHRIKANT	
15	JADHAV MANTHAN VILAS	Jadhav
16	JADHAV SAHIL JAYANT	Jadhav
17	JADHAV SAKSHI ASHOK	Jadhav
18	JADHAV SAUMYA ABASAHEB	Jadhav
19	JADHAV SONAL SANTOSH	Jadhav
20	JAWALE PRADNYA GANESH	Jawale
21	KADAM SAKSHI MANGESH	Kadam
22	KANEKAR ABHUIT AMAR	Kanekar
23	KATTINIANI MAYUR PRAKASH	Kattiniani
24	KHETAWAT ANAND BALIYA	
25	MALI SANI SHARAD	Mali
26	MALUSARE MBUNAL RAJESH	Malusare
27	MANORE SANSKRUTI MANOJ	Manore
28	MAYEKAR APURVA RAVINDRA	
29	MESHARAM NIDHI KIRAN	Mesharam
30	MHATRE ANKITA ANIL	Mhatre
31	MHATRE NIKETAN NAMDEO	Mhatre
32	MHATRE VINITA KASHINATH	
33	MUNDHE PREERANA BHANUDAS	Mundhe
34	NAGARODGJE HOSHAN PARMESHWAR	Nagarodgje
35	NIKAM SHRUTI DIPAK	Nikam
36	OSWAL PAYAL OMPRAKASH	Oswal
37	OSWAL PRIYI OMPRAKASH	Oswal
38	PATHAN SANIYA ABDULKARIM	Pathan
39	PATIL AISHWARYA ANIL	Patil
40	PATIL AMRUTA ANIL	Patil
41	PATIL ANIKET SUNDL	Patil
42	PATIL DISHA PANDURANG	Patil
43	PATIL DIVYA ATMARAM	Patil
44	PATIL HARSH SHRIKRISHNA	H. S. Patil
45	PATIL PRERANA PRADEEP	

46.	PAWAR SHRUTI SANTOSH	<i>[Signature]</i>
47.	POJARY VISHNESH VASU	<i>[Signature]</i>
48.	PUTHOOR FREDDY JOHN	<i>[Signature]</i>
49.	RAJGIDE SANIKA SANTOSH	<i>[Signature]</i>
50.	RAMAYODHYA RDSHAN PRASAD	<i>[Signature]</i>
51.	RANE NIKHIL ANIL	<i>[Signature]</i>
52.	RODRIGUES MELISSA ROCKY	<i>[Signature]</i>
53.	SALVI KAUSHAL YETAN	<i>[Signature]</i>
54.	SAVINKAR PAWAN GANESH	
55.	SHINDE JANRAVI SUNIL	<i>[Signature]</i>
56.	SLEDTRI MOIN ABDUR	<i>[Signature]</i>
57.	SINGH SNEHA SANDEEP	<i>[Signature]</i>
58.	SINGH SOHAM SANTOSH	<i>[Signature]</i>
59.	SUPE RAVINDRA BALU	<i>[Signature]</i>
60.	TAMBOLI ROHIT RAJESH	
61.	TELGE NEHA VAIBHAV	<i>[Signature]</i>
62.	TEMBE SOHAM GAJANAN	
63.	UTEWAL MANASVI PRAMOD	
64.	WAGH APURVA NAMDEO	<i>[Signature]</i>
65.	YADAV RUSHIKESH LAXMAN	<i>[Signature]</i>
66.	AGGARWAL LOVELY ASHOK	<i>[Signature]</i>
67.	MOKASHI NUZEEB NISAR	<i>[Signature]</i>
68.	VELE JIDNYASA MANGESH	<i>[Signature]</i>
73.	PATIL CHIRAG RAVINDRA - PGDM	<i>[Signature]</i>

**MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH  
ACADEMIC YEAR 2022-24/ MMS-II**









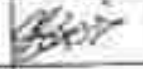



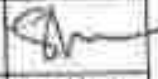



All Group has 24  
All Group's 24

ROLL NO	NAME OF THE STUDENT	PIA
1	ABHANG SWAPNIL KAILASH	<del>24</del>
2	AHER SNEHAL BHIMASHANKAR	<del>24</del>
3	AWARE KUNAL DADASAHEB	<del>24</del>
4	BAILMARE SAMIKSHA JAGDISH	<del>24</del>
5	BHAGAT PRERANA VINOD	<del>24</del>
6	BHICH JAYESH MAHADEV	<del>24</del>
7	BHIRE SHREYASH RAJARAM	<del>24</del>
8	BHOJE JANVI SANTOSH	<del>24</del>
9	BHUSARI GAURAV MANOHAR	<del>24</del>
10	CHAUHAN ISHA HASMUKH	<del>24</del>
11	CHITALE RAJAS SUBHASH	<del>24</del>
12	DABHI SHRUSTI BABURHAI	<del>24</del>
13	DALVI DIVYA BHAGWAN	<del>24</del>
14	DALVI PRANAY ROHIDAS	<del>24</del>
15	DARADE VAIBHAV SARAYAN	<del>24</del>
16	DEVROTHKAR RUTA ANIL	<del>24</del>
17	DHOLE AXASH ARUN	
18	DHONDSEKAR SHUBHAM SANTOSH	
19	DUMHARE TEJAS SUBHASH	<del>24</del>
20	GANDHI LAKESH HARSHAD	<del>24</del>
21	GAVIT PRATHEMESH ASHOK	<del>24</del>
22	GAVIT SONALI ASHOK	<del>24</del>

23	GHATE VAISHNAVI SANTOSH	<u>Vaishna</u>
24	GHOSH KBITTIKA KESHA	<u>Kesha Ghosh</u>
25	GODIVALE PARESH PARSHURAM	<u>Paresh</u>
26	GOKHALE GAURAV SANJAY	<u>Gokhale</u>
27	GUPTA RICHA HARINARAYAN	
28	INDULKAR SHUBHAM DIPAK	<u>Indulkar</u>
29	JADHAV PRATHAMESH DINESH	
30	JAGTAP AMRAPALI DIPAK	<u>A. Jagtap</u>
31	JAGTAP POONAM POPAT	
32	JAMDARE KUNAL SUNIL	<u>Jamdar</u>
33	JOSHI ADITI SUBHASH	<u>Joshi</u>
34	JOSHI PRANAY RAVINDRA	<u>Pranav</u>
35	KACHARE GANESH BRAMHARDEV	<u>Kachare</u>
36	KADAM AKANKSHA KRISHNA	<u>Kadam</u>
37	KADAM PALLAVI RAJENDRA	<u>Kadam</u>
38	KAMBLE KUNAL RAJAN	<u>Kambl</u>
39	KAMBLE PRIYA ANNASAHEH	<u>Kambl</u>
40	KANEKAR HARSH ANIL	<u>Kane</u>
41	KANGUTKAR SIDDHI SANTOSH	<u>Kangutkar</u>
42	KANU SHIVAM NANDKISHOR	<u>Kanu</u>
43	KARADE AMRITA RAMCHANDRA	<u>Karade</u>
44	KARJIKAR MUFED YUNUS	<u>Karjika</u>
45	KAWADE ARSHIATA BIJANUDAS	<u>A. Kawade</u>
46	KHUTARKAR AADESH GAUTAM	<u>Khutarkar</u>
47	KOKIL SHRADDHA DINESH	

48	KONKAR MILIND PRADIP	Moskar
49	KUSHWAH DIPAKKUNAR CHANDANSINGH	Dipak
50	LAD MANISH GORAKHNATH	LAD
51	MARATO SARISHKUMAR SHIVAJI	<del>Sarish</del>
52	MALI DISHA RAMCHANDRA	<del>Disha</del>
53	MARATHE SAI SANJAY	<del>Sai</del>
54	MARGADE CHETAN SANJEEV	<del>Chetan</del>
55	MHATRE NEHA SANJAY	<del>Neha</del>
56	MHATRE SARVESH ARUN	<del>Sarvesh</del>
57	MISHRA KAJAL SANJEEV	<del>Kajal</del>
58	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
59	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
60	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
61	MOHITE MAYURI YASHWANT	MoHITE
62	MOHITE VAIBHAV CHANDRAKANT	
63	MORE PIYUSH SATISH	
64	MORE PRANJALI MADHUKAR	More
65	MUMBALKAR ASMITA NITIN	Asmita
66	NIKAM RIYA AJVIND	<del>Riya</del>
67	NISHA SUNIL SHETE	<del>Nisha</del>
68	PACHPUTE RITUJA DEVANAND	<del>Rituja</del>
69	PANMAND SANDESH SURESH	<del>Sandesh</del>
70	PATIL ADARSH PRAKASH	A
71	PATIL AKASH SIDDHNATH	
72	PATIL AMRUTA GANGARAM	<del>Amruta</del>

* 72	PATIL AMRUTA GANGARAM	
73	PATIL ANJALI RAJKUMAR	<u>Anjali</u>
74	PATIL DHANASHREE SURISHI	
75	PATIL JEEBLEE NANDKISHOR	<u>Patil</u>
76	PATIL MANASI SANTOSH	<u>Manasi</u>
77	PATIL MANASI TUKARAM	<u>Patil</u>
78	PATIL MAKSI HARISHCHANDRA	
79	PATIL OMKAR MAHESH	<u>Patil</u>
80	PATIL OMKAR SUBHASH	
81	PATIL PRIYAKTA ANANTA	<u>Priyanka</u>
82	PATIL SAKSHI NARAYAN	<u>Sakshi</u>
83	PATIL SANCHIT GHANSHYAM	<u>Sanchit</u>
84	PATIL SHUBHAM VINOD	<u>Shubham</u>
85	PATIL SNEHA GANPAT	<u>Sneha</u>
86	PAWAR PRANITA VINOD	<u>Pawar</u>
87	PAWAR PRATIK DEEPAK	
88	PUNDE DEVASHREE SANJAY	<u>Punde</u>
89	RAKSHE DARSHAN VILAS	<u>Raksh</u>
90	RAORANE GANDHALI SATISH	<u>Raorane</u>
91	ROVALEKAR RUSHIKESH ANANT	<u>Riva</u>
92	SALUNKE MAYUR RAJESH	<u>Salunke</u>
93	SHAH SOHIL HAKIM	<u>Shah</u>
94	SHANBHAG RASHMI RAJESH	<u>Shanbhag</u>
95	SHEDGE SHWETA BABANRAV	
96	SHELKE KALYANI BHARAT	<u>Shelke</u>

97	SINGH AKSHAY SANTAN	
98	SINGH NIDHI ITENDRA	
99	SINGH ROHIT KAMUESH	
100	SINGH VISHAL MOKESH	
101	SONAWALE JAYDEEP MARYAPPA	
102	SURVASE NITA NAMDEV	
103	SURYAWANSHI HRISHIKESH DHONDIRAM	
104	SUTAR ADNAN RIYAZ	
105	TARALE KANDINI GAJANAN	
106	TAMBOLI SANSKRITI SANTOSH	
107	TELJ SHUBHAM SANTOSH	
108	THAKUR HRISHIKESH MADHUKAR	
109	THAKUR SAHIL RAVINDRA	
110	TIWARI MADHU JOGENDRA	
111	TORANS SHRAUDHA IVOTIRAM	
112	TRIPATHI SHRUSHTI BALIRAM	
113	VISHWAKARMA AKSHAYKUMAR RAJJI	
114	VYAS MITT KIRAN	
115	YADAV SONALI KUMARI RAJKUMAR	
116	GANU RUGVED ABHINAV	
117	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
118	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
119	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
120	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	

Mahatma Education Society's  
**Pillai HOC Institute of Management Studies and Research, Rasayani**

**Report: Guest Lecture on "Fund Management Using Technical Analysis"**

**Event Title:**

Fund Management Using Technical Analysis

**Date and Time:**

Saturday, 20th January, 10:15 AM

**Venue:**

PHIMSR Research Cell, Pillai HOCL Educational Campus, Rasayani

**Organized by:**

Pillai HOC Institute of Management Studies & Research (PHIMSR)

**Guest Speaker:**

Mr. Kunal Rambhia

Fund Manager & Trading Strategist, The Streets

The guest lecture on "Fund Management Using Technical Analysis" was a highly engaging and informative session organized by the Pillai HOC Institute of Management Studies & Research (PHIMSR). Mr. Kunal Rambhia, an experienced Fund Manager and Trading Strategist, shared his expertise with students, faculty, and industry professionals interested in enhancing their understanding of fund management through technical analysis.

**Key Highlights:**

- 1. Introduction to Technical Analysis:** Mr. Rambhia began the session by introducing the fundamentals of technical analysis, explaining its significance in the context of fund management. He discussed the various tools and techniques used in technical analysis to evaluate market trends and make informed investment decisions.
- 2. Fund Management Strategies:** The lecture provided insights into effective fund management strategies that leverage technical analysis. Mr. Rambhia shared real-world examples of how technical indicators can be utilized to identify entry and exit points, manage risk, and optimize portfolio performance.
- 3. Market Trends and Indicators:** Attendees learned about key market trends and the importance of analyzing price movements and volume patterns. Mr. Rambhia emphasized the role of various technical indicators, such as moving averages, RSI, and MACD, in making strategic investment decisions.



4. **Practical Application:** The session included a practical component where Mr. Rambhia demonstrated the application of technical analysis in real-time market scenarios. He encouraged attendees to engage with the analysis tools and provided tips on how to interpret market data effectively.
5. **Q&A Session:** The lecture concluded with an interactive Q&A session, allowing participants to ask questions related to fund management, technical analysis techniques, and career paths in finance. Mr. Rambhia's insightful answers provided valuable guidance to aspiring finance professionals.

The guest lecture by Mr. Kiran Rambhia was a highly successful event that equipped attendees with a deeper understanding of fund management using technical analysis. His practical insights and expertise added significant value to the discussion, inspiring students to explore advanced financial strategies.

PHMSR looks forward to organizing more such enriching sessions that contribute to the academic and professional development of its students and faculty.

**Prepared by: Abhishek Tripathi**



proactive approach to identifying and mitigating risks, particularly in the context of rapidly changing financial markets.

4. **Technological Advancements:** The discussion included a segment on the role of technology in transforming the banking sector in the Nordic region. Mr. Gupta highlighted innovations such as digital banking, fintech collaborations, and the increasing importance of cybersecurity measures.
5. **Q&A Session:** The lecture concluded with an interactive Q&A session, where attendees posed questions related to the challenges and opportunities within the Nordic banking sector. Mr. Gupta's thoughtful responses provided valuable insights for students interested in pursuing careers in finance and banking.

The guest lecture by Mr. Abhishek Gupta was a highly enriching experience that offered attendees a comprehensive understanding of the banking landscape in the Nordic region. His expertise in risk and compliance, combined with real-world examples, significantly enhanced the learning experience for participants.

PHMSR looks forward to hosting more such enlightening sessions that contribute to the academic and professional growth of its students and faculty.

Prepared by: Abhishek Tripathi





Mahatma Education Society's  
Pillai HOC Institute of Management Studies & Research



# FUND MANAGEMENT USING TECHNICAL ANALYSIS

GUEST LECTURE

**MR. KUNAL  
RAMBHIA**

Fund Manager &  
Trading Strategist,  
*The Streets*



 [www.phimor.ac.in](http://www.phimor.ac.in)

 PHIMSR Research Cell, Pillai HOC  
Educational Campus, Rasayani



Saturday  
20th January  
10:15 AM



Pillai HOC Institute of Management Studies and Research  
MMS - II (Semester-III) (2023-24)/ FINANCE

Subject:

Professor : KUNAL RAMBHA Guest Lecturer

Date/ Time		
Sr.No	Roll.No	Name of the Students
1	2	AHER SNEHAL BHIMASHANKAR
2	4	BAIMARE SAMIKSHA JAGDISH
3	6	BHOIR JAYESH MAHADEV
4	8	BHUSARI GAURAV MANOHAR
5	9	CHAUHAN ISHA HASMUKH
6	11	DABHI SHRUSTI BABUBHAI
7	13	DALVI PRANAY ROHIDAS
8	14	DARADE VAIBHAV NARAYAN
9	16	DEVBUKHAR RUTTA ANIL
10	25	GONIALE GAUTRAV ANJAY
11	26	GUPTA RIGHA HARINARAYAN
12	27	INDULKAR SHUBHAM DIPAK
13	29	JAGTAP AMRAPALI DIPAK
14	30	JAGTAP POONAM POPAT
15	31	JAMDARE KUNAL SUNIL
16	32	JOSHI ADITI SUBHASH
17	36	KADAM PALLAVI RAJENDRA
18	37	KAMBLE KUNAL RAJAN
19	39	KANEXAR HARSH ANIL
20	40	KANGUTKAR SIDDHI SANTOSH
21	42	KARADE AMRUTA RAMCHANDRA
22	43	KARJIKAR MUFEEED YUNUS

23	44	KAWADE AKSHATA BHANUDAS	A. B. Kawade
24	45	KHUTARKAR AADESH GAUTAM	Aadesh Khutarkar
25	46	KOKIL SHRADDHA DINESH	
26	50	MAHATO SANISHKUMAR SHIVAJI	Sanishkumar Mahato
27	51	MALI DISHA RAMCHANDRA	Disha Mali
28	52	MARATHE SAI SANJAY	Sai Marathe
29	61	MUMBAIKAR ASMITA NITIN	Asmita Mumbaikar
30	63	PACHPUTE RUTUJA DEVANAND	Rutuja Pachpute
31	65	PATIL ADARSH PRAKASH	Adarsh Patil
32	67	PATIL AMRUTA GANGARAM	Amruta Patil
33	68	PATIL ANJALI RAJKUMAR	
34	69	PATIL DHANASHREE SURESH	Dhanashree Patil
35	75	PATIL, OMKAR SUBHASH	
36	76	PATIL, PRAJAKTA ANANTA	
37	77	PATIL SAKSHI NARAYAN	
38	79	PATIL SHUBHAM VINOD	Shubham Patil
39	80	PATIL SNEHA GANPAT	
40	81	PAWAR FRANITA VINOD	
41	83	PUNDE DEVASHREE SANJAY	
42	85	RAORANE GANDHALI SATISH	Gandhali Raorane
43	86	ROVALEKAR RUSHIKESH ANANT	Rushikesh Rovailekar
44	89	SHANBHAG RASHMI RAJESH	Rashmi Shanbhag
45	90	SHELKE KALYANI BHARAT	Kalyani Shelke
46	92	SINGH AKSHAY SANTAN	Akshay Singh
47	93	SINGH NIDHI JITENDRA	Nidhi Singh
48	97	SURVASE NITA NAMDEV	Nita Survase
49	100	TAKALE NANDINI GAJANAN	

50	101	TAMBOLI SANSKRUTI SANTOSH	Tamboli
51	102	TELI SHUBHAM SANTOSH	Teli
52	105	TIWARI MADHU JOGENDRA	Tiwari
53	107	TRIPATHI SHRUSHTI BALIRAM	Tripathi
54	109	VYAS MEET KIRAN	Vyas
55	110	YADAV SONALI KUMARI RAJKUMAR	Yadav
56	111	BHOIR SHREYASHI RAJARAM	
57	112	GANU RUGVED ABHINAV	

**Mahatma Education Society's  
Pillai HOC Institute of Management Studies and Research,  
Rasayani**

**Report: From Nerves to Narratives - Building Public Speaking Prowess**

**Event Name:** From Nerves to Narratives: Building Public Speaking Prowess

**Organized By:** Pillai HOC Institute of Management Studies & Research (PHIMSR)

**Date:** 30/01/2024 10:15 am

**Venue:** Research Cell - PHIMSR

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The Pillai HOC Institute of Management Studies & Research (PHIMSR) recently hosted a transformative session titled "From Nerves to Narratives: Building Public Speaking Prowess." The event was designed to offer students and participants an invaluable opportunity to enhance their public speaking skills in a supportive and dynamic environment.

**Event Highlights:**

- **Guest Speaker:**

The session featured Mr. Sanjay Gajria, a distinguished faculty member at SVKM's Narsee Monjee Institute of Management Studies (NMIMS) and the Former Director of Atharva Institute of Films & Television. With a wealth of experience in communication and public speaking, Mr. Gajria delivered an inspiring discourse that left a lasting impression on all attendees.

- **Debunking Myths:**

Mr. Gajria began by challenging the common misconception that great speakers are born, not made. He emphasized that public speaking is an art form that anyone can master through continuous training and dedicated practice. His engaging narrative took the audience on a journey through his own professional experiences, highlighting not only his successes but also the challenges he encountered along the way.

- **Practical Insights and Personal Growth:**

The session was structured to build not just public speaking prowess but also to foster personal and professional growth. Attendees were encouraged to participate in meaningful discussions, exchange ideas, and network with peers and industry



professionals. This interactive approach made the event a significant catalyst for their future endeavors.

- **Impact on Participants:**

The session was very well-received by the students, who left with a renewed sense of confidence and motivation to develop their public speaking skills. Mr. Gajria's insights and practical advice provided them with a clear roadmap to overcome their fears and become effective communicators. The session's success was further amplified by the active support of PHIMSR faculty and staff, who were present to encourage and guide the students throughout the event.

The "From Nerves to Narratives: Building Public Speaking Prowess" session marked a significant step in empowering PHIMSR students to become confident and effective public speakers. Mr. Sargay Gajria's expertise, coupled with his personal anecdotes, offered participants both the inspiration and practical tools needed to excel in their future careers. This event underscored PHIMSR's commitment to holistic student development, equipping them with essential skills for both personal and professional success.

Prepared by: Abhishek Tripathi





Ministry of Education, Government of India  
NIPER HOC Institute of Management Studies & Research



# FROM NERVES TO NARRATIVES

Building Public Speaking  
Prowess

GUEST LECTURE  
**MR. SANJAY  
GAJRIA**  
Former Director,  
Atharva Institute of  
Films & Television



[www.niper.ac.in](http://www.niper.ac.in)

Research Cell, NIPER HOC Institute of  
Management Studies & Research



Tuesday  
30 January  
10:15 AM



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**MAHATMA EDUCATION SOCIETY'S**  
**PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH RASAYANI**  
**ACADEMIC YEAR 2023-24 / MMS - 1 / Batch 2023-25**

Topic: From Nerves to Narratives: Building Public Speaking

Speaker Name: Sanjay Gajaria

Date: 30-01-2024

Roll No	Name of the Students	P/A
1	BELOSE BHAKTI RAJESH	B.P. Belase
2	BHAGAT SAHIL MANOJ	<del>SAHIL</del>
3	BHOIR NAININI HANUMAN	<del>SAHIL</del>
4	CHALKE HARSHADA HEMANT	<del>SAHIL</del>
5	CHAVAN OMKAR NAMDEO	Chavan
6	CHOUBEY SNEHA KESHAV	Sneha
7	DARIPDHAR ASHLESHA PRASHANT	
8	DHARHADI MANALI BABAN	
9	DURGE BHAKTI KIRAN	Durge
10	FARDE GANESH JAYRAM	
11	GAIKWAD AAKANESHA UPENDRA	Abiramb
12	GAIKWAD SARTHAK DHARMENDRA	
13	GAVADE VUAY ARIUN	Gavade
14	HUTAGIKAR RADHIKA SHRIKANT	<del>SAHIL</del>
15	JADHAV MANTHAN VILAS	Jadhav
16	JADHAV SAHIL JAYANT	Jadhav
17	JADHAV SARSHI ASHOK	Jadhav
18	JADHAV SALIMYA ABASAHEB	Jadhav
19	JADHAV SONAL SANTOSH	Jadhav
20	JAWALE PRADNYA GANESH	Jawale
21	KADAM SARSHI MANGESH	Kadam
22	KANEKAR ABHJIT AMAR	Kane
23	KATTIMANI MAYUR PRAKASH	Katti
24	KHETAWAT ANAND BALIYA	Khetawat
25	MALI SANI SHARAD	Mali
26	MALLISANE MRUNAL RAJESH	Mallisane
27	MANDRE SANSKRUTI MANOJ	Mandre
28	MAYEKAR APURVA PAVINDRA	Mayekar
29	MESHRAM NIDHI KIRAN	Meshram
30	MHATRE ANKITA ANIL	Mhatre
31	MHATRE NIKETAN NAMDEO	Mhatre
32	MHATRE VINITA KASHINATH	Mhatre
33	MLINDHE PRERANA BHANUDAS	MLindhe
34	NAGAROGDIE ROSHAN PARMESHWAR	Nagarogdie
35	NIKAM SHRUTI DIPAK	Nikam
36	OSWAL PAYAL OMPRAKASH	Oswal
37	OSWAL PIHITI OMPRAKASH	Oswal
38	PATHAN SANIYA ABDULKARIM	Pathan
39	PATIL ASHWARYA ANIL	Patil
40	PATIL AMRUTA ANIL	Patil
41	PATIL ANIKET SUNIL	Patil

42	PATIL DISHA PANDURANG	
43	PATIL DIVYA ATMARAM	<i>Patil</i>
44	PATIL HARSH SHRIKRISHNA	<i>Patil</i>
45	PATIL PRERANA PRADEEP	
46	PAWAR SHRUTI SANTOSH	<del><i>Patil</i></del>
47	PODIARY VIGNESH VASU	<del><i>Patil</i></del>
48	PUTHOOR FREDDY JOHN	<del><i>Patil</i></del>
49	RAIGUDE SANIKA SANTOSH	<del><i>Patil</i></del>
50	RAMAYODHYA ROSHAN PRASAD	<del><i>Patil</i></del>
51	RANE NIKHIL ARUN	
52	RODRIGUES MELISSA ROCKY	<i>Melissa</i>
53	SALVI KAUSHAL KETAN	
54	SAVINKAR PAWAN GANESH	
55	SHINDE JANHAVI SUNIL	
56	SILDTRI MOIN ABDUR	<i>Moin</i>
57	SINGH SNEHA SANDEEP	<i>Singh</i>
58	SINGH SONAM SANTOSH	<i>Singh</i>
59	SUJPE RAVINDRA BALU	<i>Sujpe</i>
60	TAMBOLI ROHIT RAJESH	
61	TELGE NEHA VAIBHAV	<i>Telge</i>
62	TEMBE SOHAM GAJANAN	
63	UTEVAL MANASVI PRAMOD	
64	WAGH APURVA NARDEO	<i>Wagh</i>
65	YADAV RUSHIKESH LAYMAN	<i>Yadav</i>
66	AGGARWAL LOVELY ASHOK	<i>Aggarwal</i>
67	MOKASHI MUZEEB NISAR	
68	VELE JIDNYASA MANGESH	<i>Vele</i>
73	PATIL CHRAG RAVINDRA PGDM	

**Mahatma Education Society's  
Pillai HOC Institute of Management Studies and Research, Rasayam**

**Report: Guest Lecture on "Blue Ocean Strategy"**

**Date:** Friday, 16th February

**Organized by:** Research Forum, Pillai HOC Institute of Management Studies & Research

**Speaker:** Mr. Karthikeyan Vishnu, Co-Founder & CEO, Blue Ocean

On the 16th of February, the Research Forum of Pillai HOC Institute of Management Studies & Research (PHIMSR) organized a guest lecture on the topic "Blue Ocean Strategy: Making the Competition Irrelevant." The session was conducted by Mr. Karthikeyan Vishnu, the Co-Founder & CEO of Blue Ocean, a prominent figure known for his expertise in strategic business development.

The lecture focused on the principles of the Blue Ocean Strategy, a business concept that emphasizes the creation of new market spaces, or "Blue Oceans," rather than competing in saturated markets ("Red Oceans"). Mr. Vishnu elaborated on the strategic tools and frameworks that organizations can utilize to break away from the competition and create uncontested market spaces.

Attendees gained insights into the importance of innovation and differentiation in today's competitive business environment. Mr. Vishnu shared real-world examples and case studies that demonstrated the effectiveness of Blue Ocean strategies in various industries. His engaging presentation style and in-depth knowledge provided valuable learning experiences for the students and faculty members present.

The event concluded with an interactive Q&A session where participants had the opportunity to seek further clarification on the topic. The discussion helped deepen the understanding of how businesses can apply Blue Ocean strategies to achieve sustained growth and profitability.

Overall, the guest lecture was a resounding success, enriching the participants' knowledge and offering practical insights into innovative strategic thinking.

Prepared By : Abhishek Tripathi





Mahatma Education Society's  
Pillai HOC Institute of Management Studies & Research



# BLUE OCEAN STRATEGY

Making the Competition  
Irrelevant

GUEST LECTURE  
**MR. KARTHIKEYAN  
VISHNU**

Co-Founder & CEO,  
Blue Ocean



- 🌐 [www.phimsa.ac.in](http://www.phimsa.ac.in)
- 📍 Research Forum, Pillai HOC Institute of Management Studies & Research



Friday  
16 February





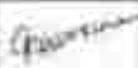
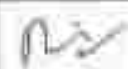

**MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH  
ACADEMIC YEAR 2022-24/ MMS-II**

GUEST LECTURE

ROLL NO	NAME OF THE STUDENT	P/A
1	ABHANG SWAPNIL KAILASH	
2	AHER SNEHAL BHIMASHANKAR	
3	AWARE KUNAL DADSAHEB	<i>Asok</i>
4	BAI MARE SAMIKSHA JAGDISH	<i>Pras</i>
5	BHAGAT PRERANA VINOD	<i>Pras</i>
6	BHOIR JAYESHI MAHADEV	<i>Pras</i>
7	BHOIR SHREYASH RAJARAM	
8	BHOJE JANVI SANTOSH	<i>Pras</i>
9	BHISARI GAURAV MANOJAR	
10	CHAUHAN ISHA HASMUKH	
11	CHITALE RAJAS SUBHASH	
12	DABHI SICHISTI BABUBHAI	
13	DALVI SHVYA BHAGWAN	<i>Pras</i>
14	DALVI PRANAY ROHIDAS	<i>Pras</i>
15	DARADE VAIBHAV NARAYAN	
16	DEVKURKAR RUTA ANIL	
17	DHOLE AKASH ARUN	
18	DHONDSEKAR SHUBHAM SANTOSH	
19	GUMBARE TEJAS SUBHASH	<i>Pras</i>
20	GANDHI LABESH HARSHAD	
21	GAVIT PRATHAMESH ASHOK	
22	GAVIT SONALI ASHOK	

23	GHATE VAISHNAVI SANTOSH	
24	GHOSH KRITTIKA KESHAB	
25	GODIVALE PARESH PARSHURAM	
26	GOKHALE GAURAV SANJAY	G.S. Gokhale
27	GUPTA RICHA HARINARAYAN	Riccha
28	INDILKAR SHUBHAM DIPAK	S.O. Indulkar
29	JADHAV PRATHAMESH DINESH	
30	JAGTAP AMRAPALI DIPAK	
31	JAGTAP POONAM POPAT	Poonam
32	JAMDARE KUNAL SUNIL	
33	JOSHI ADITI SUDBHASH	Aditi
34	JOSHI PRANAY RAVINDRA	Pranay
35	KACHARE GANESH BRAMHADEV	
36	KADAM AKANKSHA KRISHNA	Aadon
37	KADAM PALLAVI RAJENDRA	Pallavi
38	KAMBLE KUNAL RAJAN	Kunjal
39	KAMBLE PBIYA ANNASAHEB	Pambla
40	KANEKAR HARSH ANIL	Harsh
41	KANGUTKAR SIDDHI SANTOSH	
42	KANE SHIVAM NANO KISHOR	
43	KARADE AMRUTA RAMCHANDRA	AMRUTA
44	KARIKAR MUJIBED YUNUS	
45	KAWADE AKSHATA BHANUDAS	Akshata
46	KHUTARKAR AADESH GAUTAM	
47	KOKIL SHRADDHA DINESH	

48	KONKAR MIUNAL PRADIP	
49	KUSHWAH DIPAKKUMAR CHANDANSINGH	<i>DP</i>
50	LAD MANISH GORAKHNATH	
51	MAHATO SANISHKUMAR SHIVAJI	<i>San</i>
52	MALI DISHA RAMCHANDRA	<i>Disa</i>
53	MARATHE SAI SANJAY	
54	MARGADE CHITAN SANJEEV	<i>Chitan</i>
55	MHATRE NEHA SANJAY	<i>Neha</i>
56	MHATRE SARVESH ARUN	
57	MISHRA RAJAJI SANJEEV	
58	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
59	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
60	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
61	MOHITE MAYURI YASHIWANT	
62	MOHITE VAIBHAV CHANDRAKANT	
63	MORE PIYUSH SATISH	<i>Piyush</i>
64	MORE PRANJALI MADHUKAR	<i>Pran</i>
65	MUMBAIKAR ASMITA NITIN	<i>Asmita</i>
66	NIKAM RIYA ARVIND	
67	NISHA SUNIL SHETE	
68	PACHPUTE RUTUJA DEIVANAND	<i>Rutu</i>
69	PANMAND SANDESH SURESH	
70	PATIL ADARSH PRAKASH	<i>Adarsh</i>
71	PATIL AKASH SIDDHNATH	
72	PATIL AMRUTA GANGARAM	

73	PATIL ANJALI RAJKUMAR	
74	PATIL DHANASHREE SURESH	
75	PATIL JIBELJE NANDKISHOR	
76	PATIL MANASI SANTOSH	
77	PATIL MANASI TUKARAM	
78	PATIL MANSI HARISHCHANDRA	
79	PATIL OMKAR MAHESH	
80	PATIL OMKAR SUBHASH	
81	PATIL PRAJAKTA ANANTA	
82	PATIL SAKSHI NABAYAN	
83	PATIL SANCHIT GHANSHYAM	
84	PATIL SHUBHAM VINOD	
85	PATIL SNEHA GANPAT	
86	PAWAR PRANITA VINOD	
87	PAWAR PRATIK DEEPAK	
88	PUNDE DEVASHREE SANJAY	
89	RAKSHE DABSHAN VILAS	
90	RAORANE GANDHALI SATISH	
91	ROVALEKAR ROSHIKESH ANANT	
92	SALINKE MAYUR RAJESH	
93	SHAH SOHIL HAKIM	
94	SHANBHAG RASHMI RAJESH	
95	SHEDGE SHWETA BARANRAV	
96	SHELKE KALYANI BHARAT	
97	SINGH AKSHAY SANTAN	

98	SINGH NIDHI JETENDRA	
99	SINGH ROHIT KAMLESH	
100	SINGH VISHAL MUKESH	<del>Signature</del>
101	SONAWALE JAYDEEP MARYAPPA	
102	SURVASE NITA NAMDEV	
103	SURYAWANSHI HRISHIKESH DHONDIRAM	Signature
104	SUTAR ADNAN RIYAZ	Signature
105	TAKALE NANDINI GAJANAN	
106	TAMBOLI SANSKRUTI SANTOSH	Signature
107	TELI SHUBHAM SANTOSH	Signature
108	THAKUR HRISHIKESH MADHUKAR	
109	THAKUR SAHIL RAVINDRA	Signature
110	TIWARI MADHU JOGENDRA	
111	TORANE SHRADDHA JYOTIRAM	
112	TRIPATHI SURISHYI BAURAM	
113	VISHWAKARMA AKSHAYKUMAR RAJJI	
114	VYAS MEET KIRAN	Signature
115	YADAV SONALI KUMARI RAJKUMAR	
116	GANU RUCYED ABHINAV	Signature
117	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
118	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
119	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
120	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	

Mahatma Education Society's  
Pillai HOC Institute of Management Studies and Research, Rasayani

**Report: Guest Lecture on "Assessing Dubai's Real Estate Landscape"**

**Event Title:**

Assessing Dubai's Real Estate Landscape

**Date and Time:**

Wednesday, 21st February, 10:15 AM

**Venue:**

Conclave 1, Pillai HOC Educational Campus, Rasayani

**Organized by:**

Pillai HOC Institute of Management Studies & Research (PHIMSR)

**Guest Speaker:**

Mr. Sahil Pednekar

Investment Portfolio Manager, Revo Realty, Dubai, UAE

The guest lecture on "Assessing Dubai's Real Estate Landscape" was an insightful session organized by the Pillai HOC Institute of Management Studies & Research (PHIMSR). The event featured Mr. Sahil Pednekar, an experienced Investment Portfolio Manager from Revo Realty, Dubai, UAE. The lecture was attended by a diverse group of students, faculty members, and industry professionals interested in understanding the dynamics of Dubai's real estate market.

**Key Highlights:**

- 1. Introduction to Dubai's Real Estate Market:** Mr. Pednekar began the session by providing an overview of Dubai's real estate market. He discussed the factors that have contributed to Dubai's rapid growth as a global real estate hub, including its strategic location, investor-friendly policies, and world-class infrastructure.
- 2. Investment Opportunities:** The lecture delved into the various investment opportunities available in Dubai's real estate sector. Mr. Pednekar highlighted the key areas of interest for investors, such as residential, commercial, and hospitality sectors, and discussed the potential returns and risks associated with each.
- 3. Market Trends and Challenges:** Mr. Pednekar also shed light on the current market trends in Dubai's real estate landscape. He discussed the impact of global economic



factors, changing regulations, and evolving consumer preferences on the market. Additionally, he addressed the challenges faced by investors, such as market volatility and the importance of due diligence.

4. **Q&A Session:** The lecture concluded with an interactive Q&A session, where attendees had the opportunity to ask Mr. Pednekar questions related to real estate investment strategies, market predictions, and career advice. His insightful responses added significant value to the discussion.

The guest lecture by Mr. Sahil Pednekar was a highly informative and engaging session that provided attendees with a comprehensive understanding of Dubai's real estate market. His expertise and real-world examples offered valuable insights into the investment opportunities and challenges in this dynamic sector.

PHMSR looks forward to organizing more such informative sessions that contribute to the knowledge and professional development of its students and faculty.

**Prepared by:**

Abhishek Tripathi





Manatma Education Society's  
Pillai HOC Institute of Management Studies & Research



# ASSESSING DUBAI'S REAL ESTATE LANDSCAPE

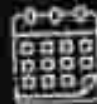
GUEST LECTURE  
**MR. SAHIL  
PEDNEKAR**

Investment Portfolio Manager

Revo Realty, Dubai, UAE



 [www.phimr.ac.in](http://www.phimr.ac.in)  
 Conclave 1, Pillai HOC Educational  
Campus, Dasayanti



Wednesday  
21 February  
10:15 AM



**MAHATMA EDUCATION SOCIETY'S**  
**PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH RASAYANI**  
**ACADEMIC YEAR 2023-24 / MMS - I / Batch 2023-25**

Topic: Assessing Dubai's real estate Landscape

Speaker Name: Sahil Pedrekar

Date: 21/02/2024

Roll No	Name of the Students	P/A
1	BELOSE BHAKTI RAJESH	B.R. Belose
2	BHAGAT SAHIL MANOJ	Sahil
3	BHOIR NAIVIN HANUMAN	Naivin
4	CHALKE HARSHADA HEMANT	Harshada
5	CHAVAN OMKAR NAMDEO	Omkar
6	CHOUBEY SNEHA KESHAV	Sneha
7	DANIPDHAR ASHLESHA PRASHANT	Ashlesha
8	DHABHADE MANALI BABAN	Manali
9	DURGE BHAKTI KIRAN	Bhakti
10	FARDE GANESH JAYRAM	Ganesh
11	GAIKWAD AAKANSHA UPENDRA	Aakasha
12	GAIKWAD SARTHAK DHARMENDRA	Sarthak
13	GAVADE VIJAY ARJUN	Vijay
14	HUTAGIKAR PADHIKA SHRIKANT	Padhika
15	JADHAV MANTHAN VILAS	Manthan
16	JADHAV SAHIL JAYANT	Sahil
17	JADHAV SAKSHI ASHOK	Sakshi
18	JADHAV SAUMYA ABASAHEB	Saumya
19	JADHAV SONAL SANTOSH	Sonal
20	JAWALE PRADNYA GANESH	Pradnya
21	KADAM SAKSHI MANGESH	Sakshi
22	KANEKAR ABHINAV AMAR	Abhinav
23	KATTIMANI MAYUR PRAKASH	Mayur
24	KHETAWAT ANAND BALIYA	Anand
25	MAJI SANI SHARAD	Sani
26	MALUSARE MRUNAL RAJESH	Mrunal
27	MANOIRE SANSKRITI MANOJ	Sanskriti
28	MAYEKAR APURVA RAVINDRA	Apurva
29	MESHEAM NIDHI KIRAN	Nidhi
30	MHATRE ANKITA ANIL	Ankita
31	MHATRE NIKETAN NAMDEO	Niketani
32	MHATRE VINITA KASHINATH	Vinita
33	MUNDHE PRERANA BHANUDAS	Prerana
34	NAGAROGDE ROSHAN PARMESHVAR	Roshan
35	NIKAM SHRUTI DIPAK	Shruti
36	OSWAL PAYAL OMPRAKASH	P. Oswal
37	OSWAL PRITI OMPRAKASH	P. Oswal
38	PATHAN SANIYA ABDULKARIM	Saniya
39	PATIL AISHWARYA ANIL	Aishwarya
40	PATIL ANRUTA ANIL	Anruta
41	PATIL ANKET SUNIL	Anket

42	PATIL DISHA PANDURANG	
43	PATIL DIVYA ATMARAM	<del>Patil</del>
44	PATIL HARSH SHRIKRISHNA	Ms. Patil
45	PATIL PHERANA PRADEEP	Patil
46	PAWAR SHRUTI SANTOSH	<del>Patil</del>
47	POJARY VIGNESH VASU	<del>Patil</del>
48	PUTHOOR FREDIY JOHN	<del>Patil</del>
49	RAJUDE SANKA SANTOSH	<del>Patil</del>
50	KAMAYODHYA ROHAN PRASAD	<del>Patil</del>
51	RANE NIKHIL ARUN	<del>Patil</del>
52	RODRIGUES MELISSA ROCKY	Helissa
53	SALVI KALSHAL KETAN	<del>Patil</del>
54	SAVINKAR PAWAN GANESH	
55	SHINDE JARHAVI SUNIL	<del>Patil</del>
56	SILOTRI MOIN ABDUR	<del>Patil</del>
57	SINGH SNEHA SANDEEP	<del>Patil</del>
58	SINGH SONAM SANTOSH	<del>Patil</del>
59	SUPE RAVINDRA BALU	<del>Patil</del>
60	TAMBOLI ROHIT RAJESH	<del>Patil</del>
61	TELGE NEHA VAIBHAV	<del>Patil</del>
62	TEMBE SOHAM GAJANAN	
63	UTEWAL MANASVI PRAMOD	<del>Patil</del>
64	WAGH APURVA IVANDEO	
65	YADAV RUSHDESH LAXMAN	<del>Patil</del>
66	AGGARWAL LOVELY ASHOK	<del>Patil</del>
67	MDKASHI MUZEER NSAF	<del>Patil</del>
68	VELE JHNYASA MANGESH	<del>Patil</del>
73	PATIL CHIRAG RAVINDRA - PGDM	<del>Patil</del>

**MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH  
ACADEMIC YEAR 2022-24/ MMS-II**

Topic: <i>Assessing Dubai's real estate landscape</i>		
Speaker Name: <i>Sahil Pednekar</i>		
ROLL NO	NAME OF THE STUDENT	P/A
1	ABHANG SWAPNIL KAILASH	
2	AHER SNEHAL BHIMASHANKAR	
3	AWARE KUNAL DADSAHEB	
4	BAILMARE SAMIKSHA JAGDISH	<i>[Signature]</i>
5	BHAGAT PRERANA VINOD	
6	BHOIR JAYESH MAHADEV	<i>[Signature]</i>
7	BHOIR SHREYASH RAJARAM	
8	BHOJE JANVI SANTOSH	
9	BHOSARI GAURAV MANOHAR	
10	CHAUHAN ISHA HASMUKH	
11	CHITALE RAJAS SUBHASH	
12	DABHI SHRUSTI BABUBHAI	
13	DALVI DIVYA BHAGWAN	<i>[Signature]</i>
14	DALVI PRANAY ROHIDAS	<i>[Signature]</i>
15	DARADE VAIBHAV NARAYAN	
16	DEVROKHAR RUTA ANIL	
17	DHOLE AKASH ARUN	
18	DHONDSEKAR SHIBHAM SANTOSH	
19	DUMBARE TEJAS SUBHASH	
20	GANDHI LABESH HARSHAD	<i>[Signature]</i>
21	GAVIT PRATHAMESH ASHOK	

22	GAVIT SONALI ASHOK	Sonali
23	GHATE VAISHNAVI SANTOSH	Vybhav
24	GHOSH KRITIKA KESHAB	
25	GODIVALE PARESH PARSHURAM	
26	GOKHALE GAURAV SANJAY	
27	GUPTA RICHA HARINARAYAN	
28	INDULKAR SHIBHAM DIPAK	d
29	JADHAV PRATHAMESH DINESH	
30	JAGTAP AMRAPALI DIPAK	A.D. Jagtap
31	JAGTAP POONAM POPAT	Poojita
32	JAMBHARE KUNAL SUNIL	
33	JOSHI ABITI SUBHASH	
34	JOSHI PRANAY RAVINDRA	
35	KACHARE GANESH BRAMHADEV	
36	KADAM AKANKSHA KRISHNA	
37	KADAM PALLAVI RAJENDRA	Pallavi
38	KAMBLE KUNAL RAJAN	
39	KAMBLE PRIYA ANNASHER	Priya
40	KANEKAR HARSH ANIL	H
41	KANGUTKAR SIDDHI SANTOSH	
42	KANU SHIVAM NANDKISHOR	
43	KARADE AMRUTA RAMCHANDRA	Amruta
44	KARJIKAR MUFRED YUNUS	
45	KAWADE AKSHATA BHANUDAS	Akshata
46	KHITARKAR SADESH GAJITAM	

47	KORIL SHRADDHA DINESH	
48	KONKAR MRUNAL PRADIP	<i>Pradip</i>
49	KUSIEWAH DIPAKKUMAR CHANDANSINGH	<i>Pradip</i>
50	LAD MANISH GORAKHNATH	
51	MAHATO SANISHKUMAR SHIVAJI	<i>Pradip</i>
52	MALI DISHA RAMCHANDRA	<i>Pradip</i>
53	MARATHE SAI SANJAY	<i>Pradip</i>
54	MARGADE CHETAN SANJAY	<i>Pradip</i>
55	MHATRE NEHA SANJAY	<i>Pradip</i>
56	MHATRE SARVESH ARUN	
57	MISHRA KAJAL SANJEEV	
58	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
59	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
60	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
61	MOHITE MAYURI YASHWANT	
62	MOHITE VAIBHAV CHANDRAKANT	<i>Pradip</i>
63	MORE PIYUSH SATISH	
64	MORE PRANJALI MADHUKAR	
65	MUMBALKAR ASMITA NITIN	
66	NIKAM HIYA ARVIND	
67	NISHA SUNIL SHETE	<i>Pradip</i>
68	PACHPUTE RUTUJA DIVYANAND	<i>Pradip</i>
69	PANMAND SANDESH SURESH	
70	PATIL ADARSH PRAKASH	
71	PATIL AKASH SIDDHNATH	

72	PATIL AMRUTA GANGARAM	<i>JG B-1</i>
73	PATIL ANJALI RAJKUMAR	
74	PATIL DHANASHREE SURESH	
75	PATIL JIJEELEE NANDKISHOR	
76	PATIL MANASI SANTOSH	<i>TS B-1</i>
77	PATIL MANASI TIKARAM	
78	PATIL MANSI HARISHCHANDRA	
79	PATIL, ONKAR MAHESH	
80	PATIL, ONKAR SUBHASH	
81	PATIL, PRAJAKTA ANANTA	
82	PATIL, SAKSHI NARAYAN	
83	PATIL, SANCHIT GHANSHYAM	
84	PATIL, SHUBHAM VINOD	
85	PATIL, SNEHA GANPAT	
86	PAWAR, PRANITA VINOD	
87	PAWAR, PRATIK DEEPAK	
88	PUNDE, DEVASHREE SANJAY	
89	RAKSHI, DARSHAN VILAS	
90	RAORANE, GANDHARI NATISH	
91	ROVALEKAR, RUSHIKESH ANANT	
92	SALUNKE, MAYUR RAJESH	
93	SHAH, SOHIL HAKIM	<i>TS B-1</i>
94	SHANBHAG, RASHMI RAJESH	
95	SHEDGE, SHWETA BABANRAV	
96	SHEIKH, KALYANI BHARAT	<i>TS B-1</i>

97	SINGH AKSHAY SANTAN	Asit
98	SINGH NIDHI JITENDRA	
99	SINGH ROHIT KAMLESH	
100	SINGH VISHAL MUKESH	
101	SONAWALE JAYDEEP MARYAPPA	
102	SURVASE NITA NAMDEV	
103	SURYAWANSHI HRISHIKESH DHONDIRAM	
104	SUTAR ADNAN HIYAZ	
105	TAKALE NANDINI GAJANAN	
106	TAMBOLI SAMSKRUTI SANTOSH	Samir;
107	TEJ SHUBHAM SANTOSH	
108	THAKUR HRISHIKESH MADHUKAR	
109	THAKUR SAHIL RAVINDRA	Asit
110	TIWARI MADHU JOGENDRA	
111	TORANE SHRADDHA JYOTIRAM	
112	TRIPATHI SHRUSHTI BALIRAM	Shrushti
113	VISHWAKARMA AKSHAYKUMAR RAJU	Yashraj
114	VYAS MEET KHAN	
115	YADAV SONALI KUMARI RAJKUMAR	
116	DANU RUGVED ABHINAV	
117	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
118	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
119	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
120	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	

**Mahatma Education Society's  
Pillai HOC Institute of Management Studies and Research, Rasayani**

**Report: "My Story" by Successful Entrepreneur Dr. Suchal Sakpal**

**Date:** Sunday, 24th February 2024

**Time:** 10:15 AM

**Location:** 201, Pillai HOC Institute of Management Studies & Research

**Website:** [PHIMSR](http://PHIMSR)

**Organized by:** Pillai HOC Institute of Management Studies & Research (PHIMSR) in collaboration with Institution's Innovation Council (IC)

**Speaker:** Dr. Suchal Sakpal, Managing Director/Partner - P.A. Zaveri and Sons

On Saturday, 24th February 2024, the Pillai HOC Institute of Management Studies & Research (PHIMSR), in collaboration with the Institution's Innovation Council (IC), organized a guest lecture titled "My Story" featuring Dr. Suchal Sakpal, a successful entrepreneur and Managing Director/Partner at P.A. Zaveri and Sons. The event aimed to inspire and educate students through the personal entrepreneurial journey of Dr. Sakpal.

During the session, Dr. Sakpal shared insights into his career trajectory, challenges faced, and the strategies that led to his success in the business world. His narrative provided valuable lessons on resilience, innovation, and leadership, offering a real-world perspective on what it takes to succeed as an entrepreneur.

Students and faculty members were engaged throughout the lecture as Dr. Sakpal discussed the importance of perseverance, risk-taking, and continuous learning in entrepreneurship. His story also highlighted the significance of understanding market trends, customer needs, and the role of innovation in staying competitive.

The event concluded with an interactive Q&A session, where participants had the opportunity to ask Dr. Sakpal questions about his experiences and seek advice on their entrepreneurial aspirations. The lecture left a lasting impression on the audience, motivating many to consider entrepreneurship as a viable career path.

Overall, the event was a great success, providing students with a unique opportunity to learn from a seasoned entrepreneur and gain inspiration for their future endeavors.

Prepared by : Abhishek Tripathi





Mahatma Education Society's  
Pillai HOC Institute of Management Studies & Research



# MY STORY

by successful entrepreneur

**DR. SNEHAL SAKPAL**

Managing Director /  
Partner - P.A. Zaveri and  
Sons



- ① [www.pillai.ac.in](http://www.pillai.ac.in)
- ② 201, Pillai HOC Institute of Management Studies & Research



Saturday  
24 February 2024  
10-15 AM



**MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH  
ACADEMIC YEAR 2022-24/ MMS-II**

Topic: *My Story - Motivational Session by Successful Entrepreneur*

Speaker Name: *Dr. Snehal Sarkar*

*Entrepreneur*

ROLL NO	NAME OF THE STUDENT	P/A
1	ABHANG SWAPNIL KAILASH	
2	AHER SNEHAL HIMMASHANKAR	
3	AWARE KUNAL DADSAHIB	<i>Krishna</i>
4	BALMARE SAMIKSHA JAGDISH	
5	BHAGAT PREKANA VINOD	
6	BHOUJAYESH MAHADEV	<i>(J.D. Datta)</i>
7	BHOIR SHREYASH RAJARAM	
8	BHOJE JANVI SANTOSH	
9	BHUSARI GAURAV MANOHAR	
10	CHAUDHAN ISHA HASMUKHI	
11	CHITALE RAJAS SUBHASH	
12	DABHI SHRUSTI BABURHAI	
13	DALVI DIVYA BHAGWAN	
14	DALVI PRANAY ROHIDAS	
15	DARADE VAIBHAV NARAYAN	
16	DEVRIKIKAR RUTA ANIL	
17	DHOLE AKASH ARUN	
18	DHONDSEKAR SHUBHAM SANTOSH	
19	DUMBARE TEJAS SUBHASH	<i>(Vijay)</i>
20	GANDHI LABESH HARSHAD	
21	GAVIT PRATHAMESH ASHOK	

22	GAVIT SONALI ASHOK	
23	GHATE VAISHNAVI SANTOSH	
24	GHOSH KRITTIKA KESHAH	
25	GODIVALE PARESH PARSHURAM	
26	GOKHALE GAURAV SANJAY	
27	GUPTA RICHA HARINARAYAN	
28	INDULKAR SHUBHAM DIPAK	
29	JADHAV PRATHAMESH DINESH	
30	JAGTAP AMRAPALI DIPAK	
31	JAGTAP POONAM POPAT	
32	JAMDARE KUNAL SUNIL	
33	JOSHI ADIT/ SIBHILASH	
34	JOSHI PRANAY RAVINDRA	
35	KACHARE GANESH BRAMHADEV	
36	KADAM AKANKSHA KRISHNA	
37	KADAM PALLAVI RAJENDRA	
38	KAMBLE KUNAL RAJAN	
39	KAMBLE PRYA ANNASAJIB	
40	KANEKAR HARSH ANIL	
41	KANUTKAR SIDDHI SANTOSH	
42	KAND SHIVAM NANDKISHOR	
43	KARADE AMRUTA RAMCHANDRA	
44	KARJIKAR MUFEED YUNUS	
45	KAWADE AKSHATA BHANUDAS	
46	KHUTARKAR AADESH GAUTAM	

47	KONIL SHRADDHA DINESH	
48	KONKAR MRUNAL PRADIP	
49	KUSHWAH DIPAKKUMAR CHANDANSINGH	
50	LAD MANISH GORAKHNATH	
51	MAHATO SANISHKUMAR SHIVAJI	
52	MALI DISHA RAMCHANDRA	
53	MARATHE SAI SANJAY	<i>[Signature]</i>
54	MARGADE CHETAN SANJEEV	
55	MILATRE NEHA SANJAY	
56	MHATRE SARVESH ARUN	
57	MISHRA KAJAL SANJEEV	
58	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
59	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
60	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
61	MOHITE MAYURI YASHWANT	
62	MOHITE VAIBHAV CHANDRAKANT	
63	MORE PIYUSH SATISH	
64	MORE PRANTALI MADHUKAR	
65	MUMBALKAR ASMITA KOTIN	<i>[Signature]</i>
66	NIKAM RIYA ARVIND	
67	NISHA SUNIL SHETE	
68	PACHPUTE RUTUJA DEVANAND	
69	PANMANS SANDESH SURESH	
70	PATIL ADARSH PRAKASH	
71	PATIL AKASH SIDDHNATH	

72	PATIL AMRITA GANGARAM	
73	PATIL ANJALI RAJKUMAR	
74	PATIL DHANASHREE SURESH	
75	PATIL JUEELEE NANDKISHOR	<i>Patil</i>
76	PATIL MANASI SANTOSH	
77	PATIL MANASI TIJKARAM	
78	PATIL MANSI HARISHCHANDRA	
79	PATIL OMKAR MAHESH	
80	PATIL OMKAR SUBHASH	
81	PATIL PRAJAKTA ANANTA	
82	PATIL SAKSHI NARAYAN	
83	PATIL SANCHIT GHANSHYAM	
84	PATIL SHUBHAM VINOD	
85	PATIL SMEHA GANPAT	
86	PAWAR PRANITA VINOD	
87	PAWAR PRATIK DEEPAK	
88	PUNDE DEVASHREE SANJAY	
89	RAKSHE DARSHAN VILAS	
90	RAORANE GANDHALI SATISH	
91	ROVALEKAR RUSHIKESH ANANT	
92	SALUNKE MAYUR RAJESH	
93	SHAH NOHIL HAKIM	
94	SHANBHAG RASHMI RAJESH	
95	SHEDGE SHWETA HARANRAV	
96	SHELKE KALYANI BHARAT	<i>Shelke</i>

97	SINGH AKSHAY SANTAN	
98	SINGH NIDHI JITENDRA	
99	SINGH ROHIT KAMLESH	
100	SINGH VISHAL MUKESH	
101	SONAWALE JAYDEEP MARYAPPA	
102	SURVASE NITA NAMDEV	
103	SURYAWANSHI HIRSHIKESH DHONDIRAM	
104	SUTAR ADNAN RIYAZ	
105	TAKALE NANDINI GAJANAN	
106	TAMBOLI SANSKRUTI SANTOSHI	
107	TELI SHUBHAM SANTOSHI	
108	THAKUR HIRSHIKESH MADHUKAR	
109	THAKUR SAHIL RAVINDRA	
110	TIWARI MADHU JOGENDRA	
111	TORANE SHRADDHA YUTIRAM	
112	TRIPATHI SHRUSHTI BALIRAM	
113	VISHWAKARMA AKSHAYKUMAR RAJU	
114	VTAS MEET KIRAN	
115	YADAV SONALI KUMARI RAJKUMAR	
116	GANI RUGVED ABHINAV	
117	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
118	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
119	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
120	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	

**Mahatma Education Society's  
Pillai HOC Institute of Management Studies and Research, Rasayani**

**Report: Guest Lecture on "Elevating Filmmaking: Unleashing AI"**

**Event Title:** Elevating Filmmaking: Unleashing AI

**Date and Time:** Saturday, 09/03/2024 at 1:45 pm

**Venue:** Conclave 1, Pillai HOC Institute of Management Studies & Research

**Organized by:** Pillai HOC Institute of Management Studies and Research (PHMSR)

**Guest Speaker:** Mr. Pravin Singh - Creative Production Head, Tonic Worldwide | Film Director

Pillai HOC Institute of Management Studies and Research recently hosted a guest lecture titled "Elevating Filmmaking: Unleashing AI," featuring Mr. Pravin Singh, a prominent Creative Production Head and Film Director at Tonic Worldwide. The session aimed to explore the integration of artificial intelligence in the film industry and its potential to elevate film production and storytelling.

**Key Highlights:**

- 1. Introduction to AI in Film:** Mr. Singh began the lecture by discussing the current landscape of the film industry and the growing influence of artificial intelligence. He highlighted how AI tools are transforming various aspects of filmmaking, from scriptwriting to post-production.
- 2. Enhancing Creativity with AI:** The lecture focused on how AI can enhance the creative process. Mr. Singh provided examples of AI-driven tools that assist filmmakers in generating ideas, analyzing scripts, and even creating visual effects, ultimately streamlining the production process.
- 3. Case Studies:** Mr. Singh shared case studies from his own experiences in the industry, demonstrating successful implementations of AI in film projects. He emphasized the importance of balancing technology and creativity to achieve compelling storytelling.
- 4. Future Trends:** The discussion also covered emerging trends in AI technology and its implications for the future of filmmaking. Mr. Singh encouraged students to stay



updated on technological advancements and to embrace innovation in their creative endeavors.

5. **Interactive Q&A Session:** The session concluded with an interactive Q&A, allowing students to ask questions about the role of AI in filmmaking, career opportunities in the industry, and Mr. Singh's personal experiences. His insightful responses provided valuable guidance for aspiring filmmakers.

The guest lecture by Mr. Pravin Singh was a highly engaging and informative session that illuminated the intersection of technology and creativity in the film industry. Attendees left with a deeper understanding of how AI can elevate filmmaking and inspire new approaches to storytelling. PHMSR looks forward to hosting more such enlightening sessions that contribute to the academic and professional growth of its students and faculty.

Prepared By : Abhishek Tripathi





Mahatma Education Society's  
Pillai HOC Institute of Management Studies & Research





**GUEST  
LECTURE**  
**ELEVATING FILM CRAFT**

**Unleashing AI**

**MR. PRAVIN  
SINGH**

Creative Production Head,  
Tonic Worldwide | Film  
Director



 [www.phimsr.ac.in](http://www.phimsr.ac.in)  
 Conclave 1, Pillai HOC  
Educational Campus, Rasayani



Saturday  
09th March, 2024  
01:45 PM



**MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH  
ACADEMIC YEAR 2022-24/ MMS-I**

Topic: Elevating Filmcraft: Unleashing AI		
Speaker Name: Mr. Pravin Singh		
ROLL NO	NAME OF THE STUDENT	PIA
1	BELOSE BHAKTI RAJESH	
2	BHAGAT SAHIL MANOJ	Sahil
3	BHOIR NAININ HANUMAN	
4	CHALKE HARSHADA HEMANT	Harshada
5	CHAVAN OMKAR NAMDEO	
6	CHOUBEY SNEHA KESHAV	Bhalla
7	DARIPDITAR ASHLESHA PRASHANT	
8	DHABHADE MANALI BABAN	
9	DURGE BHAKTI KIRAN	
10	FARDE GANESH JAYRAM	
11	GAIKWAD AAKANKSHA UPENDRA	Ankush
12	GAIKWAD SAIRTHAK DHARMENDRA	Adarsh
13	GAVADE VJAY ARUN	Jayant
14	HUTADIKAR RADHIKA SHIKHANT	Shikha
15	JADHAV MANTHAN VILAS	Manthan
16	JADHAV SAHIL JAYANT	Sahil
17	JADHAV SAKSHI ASHOK	Sakshi
18	JADHAV SAURVIYA ABASAHEB	Saurviya
19	JADHAV SONAL SANTOSH	Sonal
20	JAWALE PRADNYA GANESH	Pradnya
21	KADAM SAKSHI MANGESH	Sakshi
22	KANEXAR ABHISIT AMAR	Abhisit
23	KATTIMANI MAYUR PRAKASH	Mayur
24	KHETAWAT ANAND BALIYA	Anand
25	MALI SANI SHARAD	Sani
26	MALUSARE MRUNAL RAJESH	Mrunal
27	MANORE SANSKRUTI MANOJ	Sanskriti
28	MAYEKAR APURVA KAVINDRA	Apurva
29	MESHRAM NIDHI KIRAN	Nidhi
30	MHATRE ANKITA ANIL	Ankita
31	MHATRE NIKETAN NAMDEO	Niketani
32	MHATRE VINITA KASHINATH	Vinita
33	MUNDRE PREERANA BHANUDAS	Preerana
34	NAGAROGJE RUSHAN PARMESHWAR	Rushan
35	NIKAM SHRUTI DPAK	Shruti
36	OSWAL PAYAL OMPRAKASH	Payal
37	OSWAL PRIITI OMPRAKASH	Priiti
38	PATHAN SANIYA ABDULKARIM	Saniya
39	PATIL NISHWARYA ANIL	Nishwarya
40	PATIL ANRUTA ANIL	Anruta
41	PATIL ANIKET SURE	Aniket
42	PATIL DSHA PANDURANG	Dsha

43	PATIL DIVYA ATMARAM	<del>Patil</del>
44	PATIL HARSH SHRIKRISHNA	H.S. Patil
45	PATIL PRERANA PRADEEP	
46	PAWAR SHRUTI SANTOSH	<del>Patil</del>
47	POJIARY VIGNESH VASU	<del>Patil</del>
48	PUTHOOR FREDDY JOHN	
49	RAJGUDE SANKA SANTOSH	
50	RAMAYODHYA ROSHAN PRASAD	
51	RANE NIKHIL ARUN	<del>Patil</del>
52	RODRIGUES MELISSA ROCKY	Melissa
53	SALVI KALSHAL KETAN	<del>Patil</del>
54	SAVINKAR PAWAN GANESH	
55	SHINDE JANHAVI SUNIL	Janhavi
56	SILOTHI MOIN ABDUR	Moin
57	SINGH SNEHA SANDEEP	<del>Patil</del>
58	SINGH SONAM SANTOSH	<del>Patil</del>
59	SUPE RAVINDRA BALU	<del>Patil</del>
60	TAMBOLI ROHIT RAJESH	
61	TELGE NEHA VAIBHAV	<del>Patil</del>
62	TEMBE SOHAM GAJANAN	
63	UTEWAL MANASVI PRAMOD	
64	WAGH APURVA NANOFO	<del>Patil</del>
65	YADAV RUSHIKESH LAXMAN	<del>Patil</del>
66	AGGARWAL LOVELY ASHOK	<del>Patil</del>
67	MOKASHI NIJZEER NSAR	<del>Patil</del>
68	VELE JIDNYASA MANGESH	<del>Patil</del>
73	PATIL CHIRAG RAVINDRA - PGDM	<del>Patil</del>

**Mahatma Education Society's  
Pillai HOC Institute of Management Studies and Research, Rasayani**

**Report: Idea Generation Workshop at PHIMSR**

**Event Name:** Idea Generation Workshop

**Organized By:** Pillai HOC Institute of Management Studies & Research (PHIMSR)

**Date:** 16/03/2024

**Venue:** Research Cell - PHIMSR

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The Pillai HOC Institute of Management Studies & Research (PHIMSR) successfully hosted an inspiring "Idea Generation Workshop" aimed at cultivating entrepreneurial thinking among its students. The session was graced by Dr. Priam Pillai, Chief Operating Officer of the Mahatma Education Society (MES), and Dr. Celina Joy, both of whom played pivotal roles in guiding and motivating the participants.

**Workshop Highlights:**

- **Introduction to Entrepreneurship:**

Dr. Priam Pillai commenced the workshop by introducing the students to the Pillai Centre of Innovation and Entrepreneurship, a dedicated resource hub at PHIMSR designed to support and nurture aspiring student entrepreneurs. He emphasized the importance of innovation in today's rapidly evolving business landscape and how the Centre serves as a catalyst for entrepreneurial success.

- **Real-World Examples:**

Throughout the session, Dr. Pillai and Dr. Joy shared numerous real-world examples of innovative ideas and entrepreneurs who identified pressing problems and developed creative solutions. These stories provided students with a practical understanding of the entrepreneurial journey, illustrating the challenges and rewards of transforming ideas into viable businesses.

- **Interactive Discussions and Idea Generation:**

The workshop was interactive, encouraging students to think critically and creatively about potential business ideas. The facilitators engaged the students in discussions, allowing them to explore various aspects of entrepreneurship, such as identifying



market needs, developing unique value propositions, and overcoming potential obstacles.

- **Inspiring Entrepreneurial Spirit:**

The session ignited an entrepreneurial spark among the participants, equipping them with the tools and motivation to bring their own ideas to life. Dr. Pillai's emphasis on the importance of perseverance, innovation, and adaptability in entrepreneurship resonated deeply with the students, many of whom left the workshop with a renewed sense of purpose and determination.

The Idea Generation Workshop at PHIMSR was a resounding success, reaffirming the institute's commitment to fostering the next generation of business leaders. By actively promoting entrepreneurial thinking and providing essential resources, PHIMSR continues to empower its students to turn their dreams into realities.

The event was not only educational but also deeply motivating, leaving a lasting impact on the students and encouraging them to pursue their entrepreneurial aspirations with confidence.

Prepared by – Abhishek Tripathi





MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH  
ACADEMIC YEAR 2022-24/ MMS-II

16-03-2024

ROLL NO	NAME OF THE STUDENT	PIA
1	ABHANG SWAPNIL KAILASH	
2	AMER SNEHAL BHIMASHANKAR	
3	AWARE KUNAL DADSAHEB	
4	BAILMARE SAMIKSHA JAGDISH	
5	BHAGAT PRERANA VINOD	
6	BHOIR JAYESH MAHADEV	<i>Boya</i>
7	BHOIR SHREYASH RAJARAM	
8	BHOJE JANVI SANTOSH	
9	BHUSARI GAURAV MANOHAR	
10	CHAUDHAN ISHA HASMUKH	
11	CHITALE RAJAS SUIHASH	
12	DABHI SHRUSTI BABUBHAI	
13	DALVI DIVYA BHAGWAN	
14	DALVI PRANAY ROHIDAS	
15	DARADE VAIBHAV NARAYAN	
16	DEVKUMHAR RUTA ANIL	
17	DHOLE AKASH ARUN	
18	DHONDSEKAR SHUBHAM SANTOSH	
19	DUMBARE TEJAS SUBHASH	
20	GANDHI LAHESH HARSHAD	
21	GAVIT PRATHAMESH ASHOK	
22	GAVIT SONALI ASHOK	
23	GHATE VAISHNAVI SANTOSH	
24	GHOSH KRITIKA KESHAB	
25	GODIVALE PARISH PARSHURAM	
26	GOKHALE GAURAV SANJAY	
27	GUPTA RUCHA HARINARAYAN	<i>Boya</i>
28	INDULKAR SHUBHAM DIPAK	
29	JADHAV PRATHAMESH DINESH	
30	JAGTAP AMRAPALI DIPAK	
31	JAGTAP POONAM POPAT	
32	JAMDARE KUNAL SUNIL	
33	JOSHI ADITY SUBHASH	
34	JOSHI PRANAV HAVINDRA	
35	KACHARE GANESH BRAMHADEV	
36	KADAM AKANKSHA KRISHNA	
37	KADAM PALLAVI RAJENDRA	
38	KAMBLE RUNAL RAJAN	
39	KAMBLE PRIYA ANNASAHIB	
40	KANEKAR HARSH ANIL	
41	KANGUTKAR SIDDHI SANTOSH	<i>Boya</i>
42	KANI SHIVAM NANDKISHOR	
43	KARADE AMRUTA RAMCHANDRA	

44	KADIKAR MUFED YUNUS	
45	KAWADE AKSHATA BHANUDAS	
46	KHUTARKAR AADESH GAUTAM	<i>Aswathi</i>
47	KOKIL SHRADDHA DINESH	<i>Kokil</i>
48	KONKAB MRUNAL PRADIP	
49	KUSHWAH DIPAKKUMAR CHANDANSINGH	
50	LAD MANISH GORAKHNATH	
51	MALATO SANISHKUMAR SHIVAJI	
52	MALI DISHA RAMCHANDRA	
53	MARATHE SAI SANJAY	
54	MARGADE CHETAN SANJEEV	
55	MHATRE NEHA SANJAY	
56	MHATRE SARVESH ARUN	
57	MISHRA KAJAL SANJEEV	
58	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
59	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
60	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
61	MOHITE MAYURI YASHWANT	
62	MOHITE VAIBHAV CHANDRAKANT	
63	MORE PIYUSH SATISH	
64	MORE PRANALI MADHUKAR	
65	MUMBAIKAR ASMITA NITIN	
66	NIKAM RIYA ARVIND	
67	NISHA SUNIL SHETE	
68	PACHPUTE RUTUJA DEVANAND	
69	PANMAND SANDESH SURESH	
70	PATIL ADARSH PRAKASH	
71	PATIL AKASH SIDDHINATH	
72	PATIL AMRUTA GANGARAM	<i>Neeraj</i>
73	PATIL ANJALI RAJKUMAR	
74	PATIL DHANASHREE SURESH	
75	PATIL JUELLE NANDKISHOR	
76	PATIL MANASI SANTOSHI	
77	PATIL MANASI TUKARAM	
78	PATIL MANSI HARISHCHANDRA	
79	PATIL OMKAR MAHESH	
80	PATIL OMKAR SUBHASH	
81	PATIL PRAJAKTA ANANTA	
82	PATIL SARSHI NARAYAN	
83	PATIL SANCHIT GHANSHYAM	
84	PATIL SHUBHAM VINOD	
85	PATIL SNEHA GANPAT	
86	PAWAR PRANITA VINOD	
87	PAWAR PRATIK DEEPAK	
88	PUNDE DEVASHREE SANJAY	
89	RAKSHI DARSHAN VILAS	
90	RAORANE GANDHARI SATISH	
91	ROVALEKAR RUSHIKESH ANANT	

92	SALUNKE MAYUR RAJESH	
93	SHAH SOHIL HAKIM	
94	SHANBHAG RASHMI RAJESH	
95	SHEDGE SHWETA BABANRAV	
96	SHELKE KALYANI BHARAT	
97	SINGH AKSHAY SANTAN	
98	SINGH KIDHI JYENDRA	
99	SINGH ROHIT KAMLESH	
100	SINGH VISHAL MUKESH	
101	SONAWALE JAYDEEP MARYAPPA	
102	SURVASKANTA NAMDEV	
103	SURYAWANSHI HRISHIKESH DHUNDIRAM	
104	SUTAR ADNAN RIYAZ	
105	TAKALE NANDINI GAJANAN	
106	TAMBOLI SANSKRUTI SANTOSH	
107	TELISHUBHAM SANTOSH	
108	THAKUR HRISHIKESH MADHUKAR	
109	THAKUR SAHIL RAVINDRA	
110	TIWARI MADHU JOGENDRA	
111	TOHAME SHRADDHA JYOTIRAM	
112	TRIPATHI SHRUSHTI BALIRAM	
113	VISHWAKARMA AKSHAYKUMAR RAJJI	
114	VYAS MEET KIRAN	
115	VADAV SONALI KUMARI RAJUMAR	
116	GANU RUGVED ABHINAV	
117	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
118	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
119	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
120	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	

Kam Mai Jm Lecture  
Idea generation Workshop

MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH RASAYANI  
ACADEMIC YEAR 2023-24 / NMS - I / Batch 2023-25

16-03-2024

Roll.No	Name of the admitted Students	M/A
1	BELOSE BHAKTI RAJESH	B. P. Beles
2	BHAGAT SAHIL MANDI	Sahil
3	BHOIR NAIVIN HANUMAN	Nain
4	CHALKE HARSHADA HEMANT	Harshada
5	CHAVAN OMKAR NARAJED	Omkar
6	CHOUBEY SNEHA KESHAV	Sneha
7	DARIPDHAR ASHLESHA PRASHANT	Ashlesha
8	DHABHADE MANALI BABAN	Manali
9	DURGE BHAKTI KIRAN	Bhakti
10	FARDE GANESH JAYRAM	Ganesh
11	GAIKWAD AAKANKSHA UPENDRA	Aakanksha
12	GAIKWAD SARTHAK DHARMENDRA	Sarthak
13	GAVADE VUAY ARJUN	Vuay
14	HUTAGIKAR RADHIKA SHRIKANT	Radhika
15	JADHAV MANTHAN VILAS	Manthan
16	JADHAV SAHIL JAYANT	Sahil
17	JADHAV SAKSHI ASHOK	Sakshi
18	JADHAV SAUMYA ANASAHEB	Saumya
19	JADHAV SONAL SANTOSH	Sonal
20	JAWALE PRADNYA GANESH	Pradnya
21	KADAM SAKSHI MANGESH	Sakshi
22	KANERKAR ABHILIT AMAR	Abhilit
23	KATTIMANI MAYUR PRAKASH	Mayur
24	KHETAWAT ANAND BALIYA	Anand
25	MALI SANI SHAHAD	Sani
26	MALLHARE MIJUNAL RAJESH	Mijunal
27	MAHORE SANSKRITI MANOJ	Sanskriti
28	MAYEKAR APURVA RAVINDRA	Apurva
29	MESHRAM NIDHI KIRAN	Nidhi
30	MHATRE ANKITA ANIL	Ankita
31	MHATRE NIKETAN NANDED	Niketani
32	MHATRE VINITA KASHINATH	Vinita
33	MUNDHE PRERANA BHANUDAS	Prerana
34	NAGAROGJE ROSHAN PARMESHWAR	Roshan
35	NIKAM SHRUTI DIPAK	Shruti
36	OSWAL PAYAL OMPRAKASH	Payal
37	OSWAL PRITI OMPRAKASH	Priti
38	PATHAN SANIYA ABDULKARIM	Saniya
39	PATIL ASHWARYA ANIL	Ashwarya
40	PATIL AMRUTA ANIL	Amruta
41	PATIL ANKET SUNIL	Anket
42	PATIL DISHA PANDURANG	Disha
43	PATIL DIVYA ATMARAM	Divya
44	PATIL HARSH SHRIKRISHNA	H. S. Patil

45	PATIL PREMANA PRADEEP	
46	PAWAR SHRUTI SANTOSH	<i>Shruti</i>
47	PODIARY VIGNESH VASU	<i>Vignesh</i>
48	PUTHOOR FREDDY JOHN	<i>Freddy</i>
49	RAJGUDE SANIKA SANTOSH	<i>Sanika</i>
50	RAMAYODHYA ROSHAN PRASAD	<i>Roshan</i>
51	RANE NIKHIL ARUN	<i>Nikhil</i>
52	RODRIGUES MELISSA ROCKY	<i>Melissa</i>
53	SALVI KAUSHAL KETAN	<i>Kaushal</i>
54	SAVINIAR PAVAN GANESH	<i>Pavan</i>
55	SHINDE JANHAVI SUNIL	<i>Janhavi</i>
56	SILOTRI MOIN ABDUR	<i>Moin</i>
57	SINGH SNEHA SANDEEP	<i>Sneha</i>
58	SINGH SONAM SANTOSH	<i>Sonam</i>
59	SUPE RAVINORA BALU	<i>Ravinora</i>
60	TAMBOLI ROHIT RAJESH	<i>Rohit</i>
61	TELGE NEHA VAIBHAV	<i>Neha</i>
62	TEMBE SOHAM GAJANAN	<i>Soham</i>
63	UTEWAL MANASVI PRAMOD	<i>Manasvi</i>
64	WAGH APURVA NAMDEO	<i>Apurva</i>
65	YADAV RUSHIKESH LAXMAN	<i>Rushikesh</i>
66	AGGARWAL LOVELY ASHOK	<i>Lovely</i>
67	MOKASHI MUZEEB NISAR	<i>Muzeeb</i>
68	VELE JIDNYASA MANGESH	<i>Jidnyasa</i>
73	PATIL CHIRAG RAVINDRA - PGDM	<i>Chirag</i>

**MAHATMA EDUCATION SOCIETY'S**  
**PILAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH HASAYANI**  
**ACADEMIC YEAR 2023-24 / MMS - I / Batch 2023-25**

Topic: <u>My Story - Motivational session by Successful Gujarat</u>		
Speaker Name: <u>Snigdha Sakpal</u>		
Date: <u>24-02-2024</u>		
Roll No	Name of the Students	PIA
1	BELOSE BHAKTI RAJESH	B. P. Belose
2	BHAGAT SAHIL MANDI	Sahil
3	BHOIR NAVIN HANUMAN	Navin
4	CHALKE HARSHADA HEMANT	Harshada
5	CHAVAN OMKAR NAMDEO	Omkar
6	CHOUBEY SNEHA KESHAV	Sneha
7	DARIPDHAR ASHLESHA PRASHANT	Ashlesha
8	DHABHADE MANALI BABAN	Manali
9	DURGE BHAKTI KIRAN	Bhakti
10	FARDE GANESH JAYRAM	Ganesh
11	GAIKWAD AARANKSHA UPENDRA	Aaranksha
12	GAIKWAD SARTHAK DHARMENDRA	Sarthak
13	GAVADE VIJAY ARJUN	Vijay
14	HUTAGIKAR RADHIYA SHRIKANT	Radhiya
15	JADHAV MANTHAN VILAS	Manthan
16	JADHAV SAHIL JAYANT	Sahil
17	JADHAV SAKSHI ASHOK	Sakshi
18	JADHAV SAUMYA ABASAHEB	Saumya
19	JADHAV SONAL SANTOSH	Sonal
20	JAWALE PRADNYA GANESH	Pradnya
21	KADAM SAKSHI MANGESH	Sakshi
22	KANEKAR ABHUT AMAR	Abhut
23	KATTIMANI MAYUR PRAKASH	Mayur
24	KHETAWAT ANAND BALIYA	Anand
25	KALI SANI SHARAD	Sani
26	MALISARE MARUNAL RAJESH	Marunal
27	MANDRE SANSKRUTI MANDI	Sanskriti
28	MAVENAR AJURVA RAVINDRA	Ajurva
29	MESHRAM NIDHI KIRAN	Nidhi
30	MHATRE ANKITA ANIL	Ankita
31	MHATRE NIKETAN NAMDEO	Niketn
32	MHATRE VINITA KASHINATH	Vinita
33	MUNDHE PREHANA BHANUDAS	Prehanna
34	NAGAROGOJE ROSHAN PARMESHWAR	Roshan
35	NIKAM SHRUTI DIPAK	Shruti
36	OSWAL PAYAL OMPRAKASH	Payal
37	OSWAL PRITI OMPRAKASH	Priti
38	PATHAN SANIYA ABDULKARIM	Saniya
39	PATIL AISHWARYA ANIL	Aishwarya
40	PATIL AMRUTA ANIL	Amruta
41	PATIL ANIKET SUNIL	Aniket

Dr. Snigdha Sakpal

42	PATIL DISHA PANDURANG	
43	PATIL DIVYA ATMANAM	<i>Dr. S. Patil I</i>
44	PATIL HARSH SHRIKRISHNA	<i>Dr. S. Patil I</i>
45	PATIL PREKANA PRADEEP	<i>Dr. S. Patil I</i>
46	PAWAR SHRUTI SANTOSH	<i>Dr. S. Patil I</i>
47	PODIARY VIGNESH VASU	<i>Dr. S. Patil I</i>
48	PUTHUR FREDDY JOHN	<i>Dr. S. Patil I</i>
49	RAJGUDI SANKA SANTOSH	<i>Dr. S. Patil I</i>
50	RAMAYODHYA ROSHAN PRASAD	<i>Dr. S. Patil I</i>
51	RANE NIKHIL ARJUN	<i>Dr. S. Patil I</i>
52	RODRIGUES MELISSA ROCKY	<i>Dr. S. Patil I</i>
53	SALVI KAUSHAL KETAN	<i>Dr. S. Patil I</i>
54	SAVINKAR PAWAN GANESH	
55	SHINDE JAGRHAVI SUNIL	
56	SILOTRI MOIN ABDUR	<i>Dr. S. Patil I</i>
57	SINGH SNEHA SANDEEP	
58	SINGH SONAM SANTOSH	<i>Dr. S. Patil I</i>
59	SUPE RAVINDRA BALU	<i>Dr. S. Patil I</i>
60	TAMBOLI ROHIT RAJESH	<i>Dr. S. Patil I</i>
61	TELGE NEHA VAIBHAV	<i>Dr. S. Patil I</i>
62	TEMBE SOHAM GAJANAN	
63	UTEWAL MANASVI PRAMOD	<i>Dr. S. Patil I</i>
64	WAGH APURVA NAMDEO	<i>Dr. S. Patil I</i>
65	YADAV RUSHIKESH LAXMAN	<i>Dr. S. Patil I</i>
66	AGGARWAL LOVELY ASHOK	
67	MOKASHI MUZEER NISAR	
68	VELE JIDNYASA MANGESH	
73	PATIL CHIRAG RAVINDRA - PGDM	

**Mahatma Education Society's  
Pillai HOC Institute of Management Studies and Research,  
Rasayani**

**Report on One Day Workshop on Six thinking hats: Collaborate  
and Create conducted on 28/02/2024 under Institutional  
Innovation Council**

**Objective**

To evaluate out of the box thinking amongst the participants to generate and create product value proposition.

**Details**

The workshop was conducted to promote the creativity and lateral thinking to create value. It focused on different perspectives of thinking to solve problems and come up with different ideas.

Workshop commenced with a session explaining the concept of six thinking hats and its use. Participants were asked to form group of six and assigned with a problem, which each participant wore initially one cap (initial discuss one perspective) and later were rotated. In return each participant had to undergo with six different perspectives, which were collated and participants came up with ideas.

**Activity:** Students created visuals with narratives of solving problems, which were evaluated identifying the further use of this activity in future.

**Learning Outcomes:** Participants innovative thought process got different dimension, how collaboration can enhance and new ideas can be generated collectively, we are right rather than I am right approach was developed. Use of it can be in different areas of innovation and problem solving.

**Total Participants:** 67 students, 3 faculty members and 1 external member

**Conducted by:** Dr. Kishan Vira, Director, PIMSRI

  
Dr. Kishan Vira  
Director- PIMSRI  
Director  
Pillai HOC Institute of  
Management Studies & Research  
Rasayani, Kalyan  
Dist. Raigad - 422 301

  
Prof. Manoj Deshmukh  
H. Convener





Mahatma Education Society's  
Pillai HOC Institute of Management Studies & Research



**Pillai HOC Institute of Management Studies & Research**  
in collaboration with  
Institution's Innovation Council

Organizes a Workshop on

# THE SIX THINKING HATS

Collaborate and Create



www.phimr.ac.in  
301 Pillai HOC Institute of  
Management Studies & Research



Wednesday  
28 February 2024  
01:30 PM



**MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH RASAYANI  
ACADEMIC YEAR 2023-24 / MMS - 1 / Batch 2023-25**

**SIX THINKING HATS**

Roll.No	Name of the admitted Students	P/A
1	BELOSE BHAKTI RAJESH	B.P. Bhalerao
2	BHAGAT SAHIL MANDI	Sahil
3	BHOIR NAIVIN HANUMAN	Naivin
4	CHALKI HARSHADA HEMANT	Harshada
5	CHAVAN OMKAR NAMDEO	Omkar
6	CHOURBEY SNEHA KESHAV	Sneha
7	DARIPDNR ASHLESHA PRASHANT	Ashlesha
8	DHABHADE MANALI BABAN	Manali
9	DURGE BHAKTI KIRAN	Bhakti
10	FARDE GANESH JAYRAM	Ganesh
11	GAIKWAD JAAKANKSHA UPENDRA	Jaaakanksha
12	GAIKWAD SARTHAK DHARMENDRA	Sarthak
13	GAYADI YUJAY ARJUN	Arjun
14	HUTAGIKAR RADHIKA SHRIKANT	Radhika
15	JADHAV MANTHAN VILAS	Manthan
16	JADHAV SAHIL JAYANT	Sahil
17	JADHAV SAKSHI ASHOK	Sakshi
18	JADHAV SAUMYA ABASAHEB	Saumya
19	JADHAV SONAL SANTOSH	Sonal
20	JAWALE PRADNYA GANESH	Pradnya
21	KADAM SAKSHI MANGESH	Sakshi
22	KANEKAR ABHIT AMAR	Abhit
23	KATTIMANI MAYUR PRAKASH	Mayur
24	KHETAWAT ANAND BALYA	Anand
25	MALISANI SHARAD	Sharad
26	MALLISANI MRUNAL RAJESH	Mrunal
27	MANDRE SANSKRUTI MANOJ	Sanskruti
28	MAYEKAR APURVA RAVINDRA	Apurva
29	MESHRAM NIDHI KIRAN	Nidhi
30	MHATRE ANKITA ANIL	Ankita
31	MHATRE NIKETAN NAMDEO	Niketn
32	MHATRE VINITA KASHINATH	Vinita
33	MUNDE PITERANA BHANUDAS	Piterana
34	NAGARGOPI ROSHAN PARMESHWAR	Roshan
35	NIKAM SHRUTI DIPAK	Shruti
36	OSWAL PAYAL OMPRAKASHI	Payal
37	OSWAL PRIYI OMPRAKASHI	Priyi
38	PATHAN SANIYA ABJULKARIM	Saniya
39	PATIL ASHWARYA ANIL	Ashwarya
40	PATIL AMRUTA ANIL	Amruta
41	PATIL ANKITA SUNIL	Ankita
42	PATIL DISHA PANDURANG	Disha
43	PATIL DIVYA ATMAJAM	Divya

44	PATIL HARSH SHRIKISHMA	<del>Patil</del>
45	PATIL PREBANA PRADEEP	<del>Patil</del>
46	PAWAR SHRUTI SANTOSH	<del>Patil</del>
47	PODIAKY VIGHNESH VASU	<del>Patil</del>
48	PUTHOOR FREDDY JOHN	<del>Patil</del>
49	RAIGUDE SANKA SANTOSH	<del>Patil</del>
50	RAMAYDDHIYA ROSHAN PRASAD	<del>Patil</del>
51	KANE NIKHIL ARUN	<del>Patil</del>
52	RODRIGUES MELISSA RICHY	<del>Patil</del>
53	SALVI KAUSHAL KETAN	<del>Patil</del>
54	SAVINKAR PAWAN GANESH	<del>Patil</del>
55	SHINDE JANHAVI SUNIL	<del>Patil</del>
56	SILOTRI MOIN ABDUR	<del>Patil</del>
57	SINGH SNEHA SANDEEP	<del>Patil</del>
58	SINGH SONAM SANTOSH	<del>Patil</del>
59	SURE RAVINDRA BALU	<del>Patil</del>
60	TAMBOLI ROHIT RAJESH	<del>Patil</del>
61	TELGE NEHA VAIRHAV	<del>Patil</del>
62	TEMBRE SOHAM GAJANAN	<del>Patil</del>
63	LITWAL MANASVI PRAMOD	<del>Patil</del>
64	WAGH AMRITA NAMDEO	<del>Patil</del>
65	YADAV RUSHIKESH LAXMAN	<del>Patil</del>
66	AGGARWAL LOVELY ASHOK	<del>Patil</del>
67	MOJASHI ANZLES NISAR	<del>Patil</del>
68	VELL HIRASA MANGESH	<del>Patil</del>
73	PATIL CHIRAG RAVINDRA - PGDM	<del>Patil</del>

**Mahatma Education Society's  
Pillai HOC Institute of Management Studies and Research, Rasayani**

**Report: Guest Lecture on "Interview Etiquettes and Corporate Hacks"**

**Event Title:** Interview Etiquettes and Corporate Hacks

**Date and Time:** 30th March 2024, 10:30 AM

**Venue:** Research Cell, Pillai HOC Institute of Management Studies & Research (PHIMSR)

**Organized by:** Pillai HOC Institute of Management Studies & Research (PHIMSR)

**Guest Speaker:** Ms. Steffi Xavier - Seasoned HR Professional, Smollan

Pillai HOC Institute of Management Studies and Research recently hosted a guest lecture on "Interview Etiquettes and Corporate Hacks" featuring Ms. Steffi Xavier, a seasoned HR professional from Smollan. The session aimed to equip students with essential skills and knowledge to navigate job interviews successfully and thrive in corporate environments.

**Key Highlights:**

- 1. Understanding Interview Etiquettes:** Ms. Xavier commenced the lecture by discussing the importance of interview etiquette. She highlighted key practices such as dressing appropriately, punctuality, body language, and the significance of first impressions.
- 2. Preparation Strategies:** The session provided practical tips on how to prepare for interviews, including researching the company, understanding the job description, and preparing thoughtful questions to ask the interviewer. Ms. Xavier emphasized the value of mock interviews and feedback.
- 3. Corporate Hacks:** Ms. Xavier shared insights into essential corporate hacks that can help students excel in their careers. She discussed networking strategies, the importance of continuous learning, and adapting to workplace culture.
- 4. Communication Skills:** The lecture included a focus on effective communication skills, which are crucial for successful interviews and corporate interactions. Ms. Xavier provided techniques for articulating thoughts clearly and confidently during interviews.
- 5. Interactive Q&A Session:** The lecture concluded with an engaging Q&A session, allowing students to ask questions related to interview preparation, HR practices, and



career development. Ms. Xavier's responses provided valuable insights and encouragement for aspiring professionals.

The guest lecture by Ms. Sufi Xavier was a highly informative session that equipped attendees with practical knowledge and skills to enhance their interview performance and succeed in the corporate world. Her expertise and real-world examples enriched the learning experience for students.

PHMSR looks forward to organizing more such impactful sessions that contribute to the academic and professional growth of its students and faculty.

Prepared by: **Abhishek Tripathi**





Mahatma Education Society's  
Pillai HOC Institute of Management Studies & Research



**GUEST  
LECTURE**

# **INTERVIEW ETIQUETTES AND CORPORATE HACKS**

**MS. STEFFI  
XAVIER**

Seasoned HR  
Professional, Smollan.



[www.phimsr.ac.in](http://www.phimsr.ac.in)

Research Cell, Pillai HOC Institute  
of Management Studies &  
Research



Saturday  
30th March, 2024  
10:30 AM



**MAHATMA EDUCATION SOCIETY'S  
PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH  
ACADEMIC YEAR 2022-24/ MMS-II  
GUEST SPEAKER Ms. STEFFI XAVIER**

ROLL NO	NAME OF THE STUDENT	P/A
1	ABHANG SWAPNIL KAILASH	
2	AHER SNIHAL BHIMASHANKAR	
3	AWARE KUNAL DADSAHEB	
4	BAILMARE SAMIKSHA JAGDISH	
5	BHAGAT PRERANA VINOD	
6	BHOIR JAYESH MAHADEV	
7	BHOIR SHREYASH RAJARAM	
8	BHOIR JANVI SANTOSH	
9	BHUSARI GAURAV MANOJAR	
10	CHATHAN ISHA HASMIKH	
11	CHITALE RAJAS SUBHASH	<i>Chitale</i>
12	DABHI SHRUTI BABUBHAI	
13	DALVI DIVYA HITAGWAN	<i>Dalvi</i>
14	DALVI PRANAY ROHIDAS	
15	DARADE VAIBHAV NARAYAN	
16	DEVKUMKAR RITA ANIL	
17	DHOIR AKASH ARIN	
18	DHONDSEKAR SHUBHAM SANTOSH	
19	DUMBARE TEJAS SUBHASH	
20	GANDHI LABESH HARSHAD	
21	GAVIT PRATHAMESH ASHOK	
22	GAVIT SONALI ASHOK	
23	GHATE VAISHNAVI SANTOSH	
24	GHOSH KRITTIKA KESHAV	
25	GODVALE PARESH PARSHURAM	
26	GOKHALE GAURAV SANJAY	
27	GUPTA RICHA HARINARAYAN	<i>Gupta</i>
28	INDILKAR SHUBHAM DIPAK	<i>Indilkar</i>
29	JADHAV PRATHAMESH DINESH	
30	JAGTAP AMRAPALI DIPAK	
31	JAGTAP POONAM POPAT	
32	JAMDARE KUNAL SUNIL	
33	JOSHI ADITI SUBHASH	
34	JOSHI PRANAV RAVINDRA	
35	KACHARE GANESH BRAMHADEV	
36	KADAM ARANKSHA KRISHNA	
37	KADAM PALLAVI RAHINDRA	<i>Kadam</i>
38	KAMBLE KUNAL RAJAN	
39	KAMBLE PRIYA ANNASAHEB	<i>Kamble</i>
40	KANIKAR HARSH ANIL	
41	KANGUTKAR SIDDHI SANTOSH	<i>Kangutkar</i>
42	KANU SHIVAM NANDRISHOR	

43	KARADE AMRUTA RAMCHANDRA	(Amruta)
44	KARJIKAR MUFEEB YUNUS	
45	KAWADE AKSHATA BHANUDAS	
46	KHUTARKAR AADESH GAUTAM	
47	KOKIL SHRADDHA DINESH	
48	KONKAR MRUNAL PRADIP	
49	KUSHWAJI DIPAKKUMAR CHANDANSINGH	
50	LAD MANISH GORAKHNATH	
51	MAHATO SANISHKUMAR SHIVAJI	Sh
52	MAJI DISHA RAMCHANDRA	
53	MARATHE SAI SANJAY	
54	MARGADE CHETAN SANJEEV	Sanj
55	MHATRE NEHA SANJAY	N.S.Mhatre
56	MHATRE SARVESH ARUN	
57	MISHRA KAJAL SANJEEV	
58	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
59	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
60	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
61	MOHITE MAYURI YASHWANT	
62	MOHITE VAIBHAV CHANDRANANT	
63	MORE PIVUSH SATISH	
64	MORE PHANAJI MADHUKAR	
65	MUMBALKAR ASMITA NITIN	Asmita
66	NIKAM RIYA ARVIND	
67	NISHA SHILPA SHETE	
68	PACHPUTE RUTUJA DEVANAND	Rutu
69	PANMAND SANDESH SURESH	
70	PATIL ADARSH PRAKASH	
71	PATIL AKASH SIDDHANTH	
72	PATIL AMRUTA GANGARAM	A.G. Patil
73	PATIL ANJALI RAJKUMAR	
74	PATIL DHANASHREE SURESH	
75	PATIL HEELEEE NANDKISHOR	
76	PATIL MANASI SANTOSH	
77	PATIL MANASI TIKARAM	Manasi
78	PATIL MANSI HARSICHANDRA	
79	PATIL OMKAR MAHESH	
80	PATIL OMKAR SUBHASH	Patil
81	PATIL PRAJAKTA ANANTA	
82	PATIL SAKSHI NARAYAN	
83	PATIL SANCHIT GHANSHYAM	
84	PATIL SHUBHAM VINOD	
85	PATIL SNEHA GANPAT	
86	PAWAR PRANITA VINOD	
87	PAWAR PRATIK DEEPAK	
88	PUNDE DEVASHREE SANJAY	
89	RAKSHE DARSHAN VILAS	
90	RADHANE GANDHARI SATISH	Geetika

91	ROVALKAR HRISHIKESH ANANT	
92	SALUNKE MAYUR RAJESH	
93	SHAI SOHIL HAKIM	
94	SHANBHAG RASHMI RAJESH	<i>Rashmi</i>
95	SHEDGE SHWETA DADANRAV	
96	SHELKE KALYANI BHARAT	<i>Kalyani</i>
97	SINGH AKSHAY SANTAN	<i>Akshay</i>
98	SINGH NIDHI JITENDRA	
99	SINGH ROHIT KAMLESH	
100	SINGH VISHAL MUKESH	
101	SONAWALE JAYDEEP MARYAPPA	<i>Jay</i>
102	SURVASE NITA NAMDEV	
103	SURYAWANSHI HRISHIKESH DHONDIRAM	
104	SUTAR ADNAN RIYAZ	
105	TAKALE NANDINI GAJANAN	
106	TAMBOLI SANSKRUTI SANTOSH	<i>Sanskruti</i>
107	TELI SHUBHAM SANTOSH	
108	THAKUR HRISHIKESH MADHUKAR	
109	THAKUR SAHIL RAVINDRA	<i>Sahil</i>
110	TIWARI MADHU JOGENDRA	
111	TORANE SHRADDHA JYOTIRAM	
112	TRIPATHI SHRUSHTI BALIRAM	
113	VISHWAKARMA AKSHAY KUMAR RAJU	
114	VYAS MEET KIRAN	
115	YADAV SONALI KIMARI RAJKUMAR	<i>Sonali</i>
116	GANU RUCYED ADHINAY	
117	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
118	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
119	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
120	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	

20/03/25

**MAHATMA EDUCATION SOCIETY'S**  
**PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES & RESEARCH RASAYANI**  
**ACADEMIC YEAR 2023-24 / MMS - 1 / Batch 2023-25**

Guest Lecture Ms. Steffi Xavier

Roll No	Name of the Students	P/A
1	BELOSE BHAKTI RAJESH	
2	BHAGAT SAHIL MANOJ	
3	BHOIR NAVIN HANUMAN	
4	CHALKE HARSHADA HEMANT	
5	CHAVAN GURKAR NAMDEO	
6	CHOUBEY SNEHA KESHAV	
7	GARIPDHAR ASHLESHA PRASHANT	
8	DHADHARDE MANALI BABAN	
9	DURGE BHAKTI KIRAN	
10	FARDE GANESH JAYRAM	
11	GAIKWAD AAKANKSHA UPENDRA	
12	GAIKWAD SARTHAK DHARMENDRA	
13	GAYADE VIJAY ARJUN	
14	HUTAGIKAR RADHIKA SHRIKANT	
15	JADHAV MANTHAN VILAS	
16	JADHAV SAHIL JAYANT	
17	JADHAV SAKSHI ASHOK	
18	JADHAV SAUNNYA ABASAHEB	
19	JADHAV SOMAL SANTOSH	
20	JAWALE PRADNYA GANESH	
21	KADAM SAKSHI MANGESH	
22	KANEKAR ANHJIT AMAR	
23	KATTIMANI MAYUR PRAKASH	
24	KHETAWAT ANAND BALYAS	
25	MALI SANI SHARAD	
26	MALUSARE MRUNAL RAJESH	
27	MANORE SANSKRITI MANOJ	
28	MAYEKAR APURVA RAVINDRA	
29	MESHKAM NIDHI KIRAN	
30	MHATRE ANKITA ANIL	
31	MHATRE NIKETAN NAMDEO	
32	MHATRE VINITA KASHINATH	
33	MUNDHE PRERANA BHANUDAS	
34	NAGARGOJE ROHAN PARMESHWAR	
35	NIKAM SHRUTI DIPAK	
36	OSWAL PAYAL OMPRAKASH	
37	OSWAL PRITI OMPRAKASH	
38	PATHAN SANIYA ABDULKARIM	
39	PATIL AISHWARIYA ANIL	
40	PATIL AMRUTA ANIL	
41	PATIL ANIKET SUNIL	
42	PATIL DISHA PANDURANG	
43	PATIL DIVYA ATMARAM	

44	PATIL HARSH SHIKRISHNA	
45	PATIL PRERANA PRADEEP	<del>Patil</del>
46	PAWAR SHRUTI SANTOSH	<del>Patil</del>
47	PODIARY VIGHNESH VASU	<del>Patil</del>
48	PUTHOOR FREDDY JOHN	<del>Patil</del>
49	RAIGUDE SANKA SANTOSH	<del>Patil</del>
50	RAMAYODHYA ROSHAN PRASAD	<del>Patil</del>
51	RANE NIKHIL ARUN	<del>Patil</del>
52	RODRIGUES MELISSA ROCKY	
53	SALVI KAUSHAL KETAN	<del>Patil</del>
54	SAVINIKAR PAWAN GANESH	
55	SHIRDE SANHAVI SUNIL	<del>Patil</del>
56	SILOTRI MOIN ABDUL	<del>Patil</del>
57	SINGH SNEHA SANDHEP	
58	SINGH SONAM SANTOSH	<del>Patil</del>
59	SUPE RAVINDRA BALU	
60	TAMBOLI ROHIT RAJESH	
61	TELGE NEHA YADHAV	<del>Patil</del>
62	TEMBE SOHAM GAJANAN	
63	UTRWAL MANASVI PRAMOD	<del>Patil</del>
64	WAGH AIRVA NAMDEO	
65	YADAV RUSHIKESH LAXMAN	<del>Patil</del>
66	AGGARWAL LOVELY ASHOK	
67	MOKASH MUZEEB NSAR	<del>Patil</del>
68	VELE HIRNYASA MANGESH	<del>Patil</del>
73	PATIL CHIRAG RAVINDRA - PGEM	

**MAHATMA EDUCATION SOCIETY'S  
PILLAI HOD INSTITUTE OF MANAGEMENT STUDIES & RESEARCH  
ACADEMIC YEAR 2022-24/ MMS-II**

Topic:		Elevating Filmcraft: Unleashing AI
Speaker Name:		Mr. Pravin Singh
ROLL NO	NAME OF THE STUDENT	P/A
1	ANJANG SWAPNIL KAILASH	
2	ABER SNEHAL BHIMASHANKAR	
3	AWARE KUNAL DADSAHEB	
4	BAHMIRE SAMIKSHA JAGDISH	
5	BHAGAT PRERANA VINOD	
6	BHOIR JAYESH MAHADEV	
7	BHOIR SHREYASH RAJARAM	
8	BHOIR JARVI SANTOSH	
9	BHUSARI GAURAV MANOHAR	
10	CHAUHAN ISHA HASMUKHI	
11	CHITALE RAJAS SUBHASH	
12	DABHI SHRUSTI BABUBHAI	
13	DAIVI DIVYA BHAGWAN	
14	DAIVI PRANAY ROHIDAS	
15	DARADI VAIBHAV NARAYAN	
16	DEVKUMKAR RUTA ANIL	
17	DHOLE AKASH ARUN	
18	DHONDEKAR SHUBHAM SANTOSH	
19	DUMBARE TEJAS SUBHASH	
20	GANDHI LAIBSHI HARSHAD	
21	GAVIT PRATHAMESH ASHOK	

22	GAVIT SONALI ASHOK	
23	GHATE VAISHNAVI SANTOSH	<i>Santosh</i>
24	GHOSH KBITTIKA KESHAV	
25	GODIVALE PARESH PARSHURAM	
26	GOKHALE GAURAV SANJAY	
27	GUPTA RICHA HARINARAYAN	
28	INTILKAR SHUBHAM DIPAK	<i>S. N. Intilkar</i>
29	JADHAV PRATHAMESH DINESH	
30	JAGTAP AMRAPALI DIPAK	
31	JAGTAP POONAM POPAT	
32	JAMDARE KUNAL SUNIL	
33	JOSHI ADITI SUBHASH	<i>S. Joshi</i>
34	JOSHI PRANAY RAVINDRA	
35	KACHARE GANESH BRAMHADEV	
36	KADAM AKANKSHA KRISHNA	
37	KADAM PALLAVI RAJENDRA	
38	KAMBLE KUNAL RAJAN	
39	KAMBLE PRIYA ANRASAHEB	
40	KANTIKAR HARSH ANIL	<i>H. Kantikar</i>
41	KANGUTKAR SIDDHI SANTOSH	
42	KANU SHIVAM NANDKRISHOR	
43	KARADE AMRUTA RAMCHANDRA	
44	KARJIKAR MUFEBD YUNUS	
45	KAWADE AKSHATA BRANHIDAS	<i>A. Kawade</i>
46	KHUTARKAR AADESH GAUTAM	<i>A. Khutarkar</i>

47	KOKIL SHILADHA DINESH	<i>Patil</i>
48	KONKAR MRUNAL PRADIP	
49	KUSTIAH DIPANKUMAR CHANDANSINGH	
50	LAD MANISH GORAKHNATH	
51	MAHATO SANSHIKUMAR SHIVAJI	<i>[Signature]</i>
52	MALI DSHIK RAMCHANDRA	
53	MAKATHE SAI SANJAY	
54	MANGADE CHETAN SANJEEV	
55	MHATRE NEHA SANJAY	
56	MHATRE SARVESH ARUN	
57	MISHRA KAJAL SANJEEV	<i>Kajal</i>
58	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
59	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
60	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
61	MOHITE MAYURI YASHWANT	
62	MOHITE VAIBHAV CHANDRAKANT	
63	MORE PIYUSH SATISH	
64	MORE PRANJALI MADHUKAR	
65	MUMBALKAR ASMITA NITIN	
66	NIKAM HIYA ARVIND	
67	NISHA SUNIL SHETE	
68	PACHPUTE KUTUJA DEVANAND	
69	PANMAND SANDESH SURESH	
70	PATIL ADARSH PRAKASH	
71	PATIL AKASH SIDDHNAYTI	

72	PATIL AMRUTA GANGARAM	
73	PATIL ANJALI RAJKUMAR	
74	PATIL DHANASHREE SURESH	Patil
75	PATIL JUREEJI NANDKISHOR	
76	PATIL MANASI SANTOSH	
77	PATIL MANASI TUKARAM	
78	PATIL MANSI HARISHCHANDRA	
79	PATIL OMKAR MAHESH	
80	PATIL OMKAR SUBHASHI	
81	PATIL PRAJAKTA ANANTA	
82	PATIL SAKSHI NARAYAN	
83	PATIL SANCHIT GHANSHYAM	
84	PATIL SHUBHAM VINOD	Patil
85	PATIL SNEHA GANPAT	
86	PAWAR PRANITA VINOD	
87	PAWAR PRATIK DEEPAK	
88	PUNDE DEVASHREE SANJAY	
89	RAKSHI DARSHAN VILAS	
90	RAORANE GANDHARI SATISH	
91	ROYALEKAR RUSHIKESH ANANT	
92	SALUNKE MAYUR RAJESH	
93	SHAI SOHIL HAKIM	
94	SHANBHAG RASHMI RAJESH	Patil
95	SHEDGE SHIVETA HARANRAV	
96	SHILKE KALYANI BHARAT	

97	SINGH AKSHAY SANTAN	
98	SINGH NIDHI JITENDRA	
99	SINGH NIDHI KAMLESH	
100	SINGH VISHAL MUKESH	
101	SONAWALE JAYDEEP MARIYAPPA	
102	SUBVASE NITA NAMDEV	
103	SURYAWANSHI HRISHIKESH DHONDIRAM	
104	SUTAR ADNAN RIVAZ	
105	TAKALE NANDINI GAJANAN	
106	TAMBOLI SANSKRUTI SANTOSH	
107	TELI SHUBHAM SANTOSH	
108	THAKUR HRISHIKESH MADHUKAR	
109	THAKUR SAHIL RAVINDRA	
110	TIWARI MADHU JOGENDRA	
111	TORANE SHRADDHA JYOTIRAM	
112	TRIPATHI SHRUSHTI BALIRAM	<i>Shree</i>
113	VISHWAKARMA AKSHAYKUMAR RAJU	
114	VYAS MEET KIRAN	<i>Meet</i>
115	YADAV SONALI KUNAL RAJKUMAR	<i>Sonali</i>
116	GANU RUGVED ABHINAV	
117	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
118	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
119	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	
120	MUMBAI UNIVERSITY EXCHANGE PROGRAMME STUDENT	

**Mahatma Education Society's  
Pillai HOC Institute of Management Studies and Research, Rasayani**

**Report: Guest Lecture on "Doing Things Right"**

**Event Title:** Doing Things Right

**Date and Time:** Saturday, 27th April 2024, 10:00 AM

**Venue:** Research Cell, Pillai HOC Institute of Management Studies & Research

**Organized by:** Pillai HOC Institute of Management Studies & Research

**Guest Speaker:** Mr. Anand Rathi - Entrepreneur, Co-founder, Hrf in TechnoServices LLP

Pillai HOC Institute of Management Studies and Research recently hosted a guest lecture titled "Doing Things Right," featuring Mr. Anand Rathi, an accomplished entrepreneur and co-founder of Hrf in TechnoServices LLP. The session aimed to inspire students and faculty to adopt effective practices in their professional and personal endeavors.

**Key Highlights:**

- 1. Introduction to Entrepreneurship:** Mr. Rathi began the lecture by sharing his journey as an entrepreneur. He discussed the challenges and successes he encountered while establishing Hrf in TechnoServices LLP, providing valuable insights into the entrepreneurial landscape.
- 2. Principles of Doing Things Right:** The core of the lecture focused on the principles of doing things right in business and life. Mr. Rathi emphasized the importance of integrity, commitment, and continuous improvement. He encouraged attendees to strive for excellence in their work and decision-making processes.
- 3. Effective Strategies:** Mr. Rathi shared practical strategies for achieving success, including setting clear goals, fostering teamwork, and embracing innovation. He highlighted the significance of understanding customer needs and adapting to market changes.
- 4. Real-World Applications:** The lecture included real-world examples and case studies that illustrated how successful businesses implement these principles. Mr. Rathi discussed the importance of learning from failures and using them as stepping stones for future success.



5. **Interactive Q&A Session:** The session concluded with an engaging Q&A segment, where students posed questions related to entrepreneurship, leadership, and career development. Mr. Rathi's thoughtful responses provided further insights and inspiration for aspiring entrepreneurs.

The guest lecture by Mr. Arund Rathi was a highly enriching experience that equipped attendees with practical knowledge and motivation to pursue their goals effectively. His insights on entrepreneurship and the importance of doing things right left a lasting impression on students.

PHIMSR looks forward to hosting more such impactful sessions that contribute to the academic and professional growth of its students and faculty.

**Prepared by: Abhishek Tripathi**





Mahatma Education Society's  
Pillai HOC Institute of Management Studies & Research



GUEST LECTURE

# DOING THINGS RIGHT

## MR. ANAND RATHI

Entrepreneur  
Co-founder,  
HiFin TechnoServices LLP



Saturday  
27th April, 2024  
10:00 am



[www.phimsr.ac.in](http://www.phimsr.ac.in)



Research Cell, PHIMSR



Mahatma Education Society's  
**Pillai HOC Institute of Management Studies and Research, Rasayani**

**Report: Ace Your Finance Interview - A Guide to Success**

**Event Name:**

Ace Your Finance Interview: A Guide to Success

**Conducted by:**

Pillai HOC Institute of Management Studies and Research (PHIMSR), Rasayani

**Date:**

Thursday, 9th May 2024

**Speaker:**

Prof. Rashpal Kaur Saini

**Location:**

Research Cell, PHIMSR

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On 9th May 2024, the Pillai HOC Institute of Management Studies and Research (PHIMSR), Rasayani, organized an insightful session titled "Ace Your Finance Interview: A Guide to Success." The event was conducted by Prof. Rashpal Kaur Saini, a distinguished faculty member known for her expertise in finance and her dedication to student success.

Prof. Rashpal Kaur Saini led the session, focusing on the essential skills and strategies required to excel in finance interviews. The workshop was designed to provide students with practical tips, common pitfalls, and effective preparation techniques that could enhance their confidence and performance during interviews in the finance sector.

Key topics covered during the session included:

- **Understanding Finance Interviews:** An overview of the typical structure and expectations of finance interviews, including both technical and behavioral questions.
- **Technical Skills:** A detailed discussion on the key technical skills that interviewers commonly assess, such as financial modeling, analysis, and understanding of financial statements.



- **Behavioral Questions:** Guidance on how to handle behavioral interview questions, including the STAR method (Situation, Task, Action, Result) for structuring responses.
- **Interview Etiquette:** Tips on professional behavior, including dress code, body language, and communication skills, which are crucial for making a positive impression.
- **Mock Interviews:** The session also included interactive mock interviews, where students had the opportunity to practice their responses and receive feedback from Prof. Saini.

The event was well-received by the students, who actively participated in the discussions and mock interviews. Prof. Saini's approachable manner and expertise in finance made the session both informative and engaging. Students left the session with a clearer understanding of what it takes to succeed in finance interviews and a newfound confidence in their abilities.

The "Ace Your Finance Interview: A Guide to Success" session was a valuable addition to the series of workshops conducted by PHMSR to prepare students for the corporate world. The practical insights and hands-on experience provided during the session are expected to significantly benefit the participants as they embark on their professional journeys in the finance sector.

Prepared by : Abhishek Tripathi






Mahatma Education Society's  
Pillai HOC Institute of Management Studies & Research



A SESSION ON  
**ACE YOUR FINANCE  
INTERVIEW:  
A GUIDE TO SUCCESS**

**PROF. RASHPAL  
KAUR SAINI**



Thursday  
09th May, 2024



[www.phimsr.ac.in](http://www.phimsr.ac.in)



Research Cell, PHIMSR



**Pillai HOC Institute of Management Studies and Research****Attendance Sheet for MMS - II (Semester-IV) Finance/ AY 2023-24****Ace your Finance Interview: A Guide to Success**

Date: 09-05-2024

Time: 10:30 to 12:30 pm

Gr. No.	Roll.No	Name of the Students	Signature
1	2	AHIR SNEHAL BHIMASHANKAR	A
2	4	KAILMARE SAMIKSHA JAGDISH	<del>Placed</del>
3	6	BHOIR JAYESH MAHADHV	A
4	8	BHISARI GAURAV MANOHAR	A
5	9	GHADIAN ISHA HASMUKH	A
6	11	DAHI SURESH BABULAL	A
7	13	DAVI PRANAY ROHIDAS	Placed
8	14	DARADE VAIBHAV NARAYAN	A
9	16	DEVKULKAR HITTA ANIL	A
10	25	GOKHALE GAURAV SANJAY	G.S. Gokhale
11	26	GUPTA RICHHA HARINARAYAN	<del>Placed</del>
12	27	DODILKAR SHUBHAM DINESH	Placed
13	29	JAGTAP AMRAPALI DIPAK	A
14	30	JAGTAP POONAM POPAT	A
15	31	JAMDARE KUNAL SUNIL	A
16	32	JUSHI ADITI SUBHASH	<del>Placed</del>
17	36	KADAM PALLAVI RAJENDRA	A
18	37	KAMBLE KUNAL RAJAN	A
19	39	KANEKAR HARSH ANIL	Placed
20	40	KANGITKAR SIDDHI SANTOSH	A
21	42	KARADE AMRUTA RAMCHANDRA	A
22	43	KARJIKAR MUFEEZ YUNUS	A
23	44	KAWADE AKSHATA BHANJIDAS	Placed
24	45	KHUTARKAR AADESH GAUTAM	<del>Placed</del>
25	46	KOKIL SHRADDHA DINESH	(Kokil)
26	50	MAHATO SANISHKUMAR SHIVAJI	<del>Placed</del>

27	51	MAJIDISHA RAMCHANDRA	A
28	52	MARATHE SAI SANJAY	A
29	61	MUMBAIKAR ASMITA NCTIN	ASMITA
30	63	PACHPUTE RUTUJA DEVAHAR	PACHUTE
31	65	PATIL ADARSH PRAKASH	A
32	67	PATIL AMRITA GANGARAM	A
33	68	PATIL ANJALI RAJKUMAR	A
34	69	PATIL DHANASHREE SHRESH	A
35	75	PATIL OMKAR SUBHASHI	Placed
36	76	PATIL PRAJAKTA ANANTA	Placed
37	77	PATIL SAKSHI NAHAYAN	A
38	79	PATIL SHUBHAM VINOD	<del>SHUBHAM</del>
39	80	PATIL SNEHA GANPAT	A
40	81	PAWAR PRANITA VINOD	A
41	83	PINDE DEVASHREE SANJAY	A
42	85	RAORANE GANDHALI SATISH	A
43	86	ROVALEKAR RUSHIKESH ANANT	A
44	89	SHANBHAG RASHMI RAJESHI	A
45	90	SHEKAR KALYANI BHARAT	<del>Kalyani</del>
46	92	SINGH AKSHAY SANJAN	A
47	93	SINGH NIDHI JITENDRA	A
48	97	SURVASE NITA NAMDEV	A
49	100	TAKALE NANDINI GAJANAN	A
50	101	TAMBOLI SANSKRUTI SANTOSH	Tamboli
51	102	THI SHUBHAM SANTOSH	A
52	105	TIWARI MADHU JOGENDRA	A
53	107	TRIPATHI SHRUSHTI BALDHAM	A
54	109	VYAS MEET KIRAN	MEET
55	110	YADAV SONALI KUMARI RAJNUMAR	A
56	111	BHOIR SHREYASHI RAJARAM	A
57	112	GANU RUGVED ABHINAV	A

13 present

**Mahatma Education Society's**  
**Pillai HOC Institute of Management Studies and Research,**  
**Rasayani**

Date : 15<sup>th</sup> March, 2024

**Report: Guiding Students to Success in Competitive Examinations**

In the increasingly competitive landscape of corporate jobs and professional opportunities, staying abreast of current affairs and mastering the syllabus of competitive exams is crucial. At PHIMSR, we specialize in counselling and guiding students through the rigorous preparations required for exams such as UPSC, IBPS, CAT, and various State Civil Services exams. Our mission is to shape minds capable of conquering these challenges and achieving their professional goals.

### **Comprehensive Guidance and Expertise**

PHIMSR prides itself on having an excellent faculty composed of experienced educators and professionals who understand the intricacies of competitive examinations. Our team is dedicated to providing thorough and up-to-date instruction on every aspect of the syllabus, ensuring that students are well-prepared to tackle even the most challenging questions.

### **One-to-One guidance for Personalized Preparation**

One of our core offerings is personalized, one-to-one sessions that focus on exam preparation and tailored study plans. We recognize that every student is unique, with different strengths and areas for improvement. Our individual sessions are designed to address these specific needs, offering personalized guidance that helps students maximize their potential. These sessions allow for in-depth discussions, personalized feedback, and a more focused approach to tackling the exam syllabus.

### **Current Affairs and General Knowledge**

Current affairs and general knowledge are critical components of most competitive examinations. At PHIMSR, we ensure that our students remain updated on national and international events of importance. We provide resources and conduct regular discussions on current events, helping students develop a keen awareness of the world around them. This not only aids them in exams but also in developing a well-rounded perspective that is beneficial in their future careers.

### **Structured Study Plans**

Effective preparation for competitive exams requires a well-structured study plan. Our faculty assists students in creating comprehensive study schedules that cover all aspects of the syllabus systematically. These plans are designed to balance the extensive study material with



regular revisions and practice tests, ensuring that students retain information and build confidence in their knowledge.

### **Exam Strategies and Time Management**

Understanding the exam pattern and mastering time management are essential for success in competitive exams. PHIMSR provides training on effective exam strategies, including how to approach different types of questions, manage time efficiently, and maintain composure under pressure. Our mock tests and practice sessions are designed to simulate the actual exam environment, giving students the practice they need to excel.

### **Holistic Development**

While academic knowledge is crucial, we also focus on the overall development of our students. Our counseling includes sessions on stress management, motivation, and developing a positive mindset. We believe that a well-rounded individual is better equipped to face the challenges of competitive exams and professional life.

### **Achieving Goals Together**

At PHIMSR, we are committed to the success of our students. We take pride in the achievements of our alumni, many of whom have secured prestigious positions in various fields. Our holistic approach, combining expert guidance, personalized attention, and comprehensive preparation, ensures that our students are not just exam-ready but also ready to excel in their careers.

In conclusion, PHIMSR is dedicated to shaping the minds and futures of students aspiring to succeed in competitive examinations. Through our one-to-one sessions, expert faculty, and holistic preparation strategies, we strive to help every student achieve their goals and build a successful career.

Prepared by : Prof. Gaurav Deshmukh





MAHATMA EDUCATION SOCIETY'S  
**PILLAI HOC INSTITUTE OF MANAGEMENT STUDIES AND RESEARCH**  
 COUNSELLING FOR COMPETITIVE EXAMS  
 SESSION SCHEDULED ON 15th March 2024  
 Academic Year 2023-2024

Sr. No.	Name of the Student	Signature
1	AWARE KUNAL DADSAHEB	
2	BAILMARE SAMIKSHA JAGDISH	
3	DALVI DIVYA BHAGWAN	
4	DUMBARE TEJAS SUBHASH	
5	GUPTA RICHA HARINAKAYAN	
6	KAMBLE PRIYA ANNASAHEB	
7	KAWADE AKSHATA BHANUDAS	
8	KHUTARKAR AADESH GAUTAM	
9	KOKIL SHRADDHA DINESH	
10	MAHATO SANISHKUMAR SHIVAJI	
11	MALI DISHA RAMCHANDRA	
12	MOPH. : DANALI MADHUKAR	
13	PACHPUTE RUTUJA DEVANAND	
14	SALUNKE MAYUR RAJESH	
15	SHELKE KALYANI BHARAT	
16	SINGH VISHAL MUKESH	
17	SURYAWANSHI HRISHIKESH DHONDIRAM	
18	DEVRUHKAR RITA ANIL	

19 Kunal Jambore  
 20 Nita Suryase

Prof. Gaurav Deshmukh



**Mahatma Education Society's  
Pillai HOC Institute of Management Studies and Research, Rasayani**

**Report: Leadership Bootcamp 2023**

**Event Title:** Leadership Bootcamp 2023

**Theme:** Inspire, Include, Innovate

**Location:** Frunav Farms

**Organized by:** Pillai HOC Institute of Management Studies and Research (PHIMSR)

Pillai HOC Institute of Management Studies and Research recently hosted a dynamic Leadership Bootcamp 2023 themed 'Inspire, Include, Innovate' at Frunav Farms. This event was designed for final-year MMS students and focused on fostering teamwork, creativity, and leadership skills through transformative challenges aimed at achieving common goals.

Under the effective guidance of our honorable Director, Dr. Ketan Vira, and Senior Professor in-charge, Dr. Govind Shinde, along with Professors Rashpal Kaur Saini, Deepa Maroj Nair, Chiranjeev Karkera, Rashmi Desai, and Ganesh Shinde, students engaged in various activities that not only tested their limits but also enhanced their communication skills and coordination among team members.

**Key Highlights:**

- **Transformative Challenges:**

The boot camp included a series of challenges that encouraged students to collaborate and innovate, ultimately leading to a successful outcome.

- **Skill Development:**

Participants improved their problem-solving techniques and time-management abilities, equipping them with essential skills to navigate real-world challenges effectively.

- **Empowerment:**

By the end of the boot camp, students emerged empowered and ready to face the complexities of the professional world.



## Lessons Learned:

The faculty of PHMSR arranged the boot camp for SY Management students, and participants shared important lessons learned from their experiences:

1. **Coordination:**  
Effective coordination among team members is crucial for achieving high performance and success.
2. **Spontaneous Decision Making:**  
The ability to make quick decisions in unexpected situations paves the way for effective action.
3. **Adjusting with Others:**  
Encountering diverse thoughts and mindsets in life requires adaptability and collaboration within a team.
4. **Respect for Others' Opinions:**  
Valuing the opinions of team members fosters respect and enhances collective efforts.
5. **Enjoying Your Work:**  
Finding joy in your work sets you apart and enhances your overall experience.

The Leadership Bootcamp 2023 was a remarkable success, achieving its goal of inspiring students to include and innovate in their approach to leadership and teamwork. As noted by participant Harsh Kanekar, "Teamwork makes the dream work." The event not only prepared students for future challenges but also emphasized the importance of collaboration and enjoyment in their endeavors.

Prepared By: Abhishek Tripathi







**Mahatma Education Society's  
Pillai HOC Educational Campus  
Rasiyani**

**PITCH COMPETITION REPORT**

TOPIC	Pitch Competition
ATTENDEES	PHCASC, PHCET, MMS
COMPANY NAME	REERA EASY
DATE	08/08/2024
LOCATION	Coastline 1, Pillai HOC Educational Campus

**COURSE CONTENT / DESCRIPTION:**

The competition will award prize money to the top three winners:

1st Prize: ₹20,000

2nd Prize: ₹15,000

3rd Prize: ₹10,000

The first round will involve the pitch presentations, after which we will shortlist candidates for the subsequent rounds. This will allow us to assess the business knowledge, enthusiasm, and potential of the applicants.

**ABOUT COMPANY:**

At REERA Easy, we are a premier team of Engineers, Advocates, Chartered Accountants & MBAs all specialists in the real estate industry. Our core expertise is in REERA compliance, catering to both developers and buyers. Founded with the vision to reform and balance the real estate sector, REERA Easy is dedicated to making real estate exceptional again.

We provide end-to-end solutions for all REERA-related queries. Backed by our profound understanding of Maharashtra rules and regulations, with an impressive portfolio, REERA Easy proudly supports over 1,200 developers and 1,000 buyers. We have successfully registered approximately 10 crore square feet of property, accounting for about 7% of Mumbai's real estate market.

Choose REERA Easy for unparalleled expertise and commitment to your real estate compliance needs. Experience the difference with our exceptional service and industry-leading knowledge.



## TOPICS – PITCH COMPETITION

### **“Entrepreneurial Pitch Battle: Innovate, Persuade, Succeed!”**

#### **Objective:**

Students will create a business idea in their chosen sector. They will then pitch their idea, detailing the services they provide and why their business stands out compared to others.

#### **Key Aspects to Focus On:**

- Ensure the topic addresses a real and significant need in the market.
- Assess the practicality and execution of the idea.
- The concept should have the potential for growth and expansion.
- Clearly define the targeting and segmentation of the idea, preferably in real estate sector.
- Ensure the Business Model is backed by thorough research and data.
- Revenue model of the business.

#### **Format:**

- **Business Development:** Choose a business sector, develop a business idea and prepare their pitches.
- **Pitch Presentation:** Each candidate presents their pitch to a panel of judges.
- **Judging Criteria:** Innovation, feasibility, market potential, and presentation skills.
- **Awards:** Prizes for the top pitches based on the judging criteria.



## "Product Based Company vs. Service Based Company: Business Analysis Showdown"

### Objective:

To analyse and compare a product-based company and a service-based company based on their business models, market positioning, marketing and sales strategies, evaluate according to your understanding which industry is viable industry to work in, and justify your choice with further fact-based justification.

### Key Aspects to Focus On:

- Business Model of two industry
- Marketing and Sales Strategy of both industry
- Based on your analysis, determine which company has a more robust business model, better market positioning, and more effective marketing and sales strategies.
- Suggest which company offers a supportive environment for ease of work and growth opportunities.

### Format:

- **Analysis and Comparison:** students will analyse the collected data focusing on key aspects such as business model, market positioning, and marketing and sales strategies.
- **Presentation and Recommendations:** Students will present their findings, comparisons, and recommendations.
- **Judging Criteria:** Innovation, feasibility, unique strategy and presentation skills.
- **Awards:** Prizes for the top pitches based on the judging criteria.



## "Competitive Edge: Guardians vs. Anarock"

### Objective:

To analyse and compare the business models, market positioning, marketing and sales strategies of Guardians and Anarock companies, evaluate which company is working efficiently, and provide recommendations for improvements.

### Key Aspects to Focus On:

- Identify the Business Model.
- Analyse their revenue streams.
- Identify their target market segments.
- Evaluate their sales strategies and customer acquisition methods.
- Based on the analysis, determine which company has a more robust business model, better market positioning, and more effective marketing and sales strategies.
- Suggest changes or improvements for both companies based on identified weaknesses or opportunities.
- Recommendations should be practical and supported by data or industry best practices.

### Format:

- **Analysis and Comparison:** students will analyse the collected data focusing on key aspects such as business model, market positioning, and marketing and sales strategies.
- **Presentation and Recommendations:** Students will present their findings, comparisons, and recommendations.
- **Judging Criteria:** Innovation, feasibility, unique strategy and presentation skills.
- **Awards:** Prizes for the top pitches based on the judging criteria.



## “Tech Solutions Showcase: Crafting Compelling Sales Pitches for Software Innovations”

### Objective:

To create a compelling sales pitch that effectively communicates the unique value proposition of software solutions, preferably in the real estate market, resonates with potential customers, and encourages them to take action.

- **Key Aspects to Focus On:**
- **Select Company:** Students can choose an existing software or propose their own.
- **Highlight Unique Selling Points:** Emphasize what sets the software apart from competitors and how it addresses specific pain points or challenges.
- **Showcase Value Proposition:** Clearly articulate the benefits and ROI of the software to demonstrate its value to potential customers.
- **Unique Sales Strategy:** Generate a new marketing and sales strategy that the company can integrate to increase sales.

### Format:

- **Identify the company:** Select a company and understand the needs and preferences of potential users to tailor the software solution accordingly.
- **Visual Presentation:** Create visually appealing presentations or demos to showcase the features and functionalities of the software effectively.
- **Judging Criteria:** Innovation, feasibility, unique strategy, and presentation skills.
- **Awards:** Prizes for the top pitches based on the judging criteria.





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- ✔ **Entrepreneurial Pitch Battle:** Innovate, Persuade, Succeed! Pitch your standout business idea and compete for top prizes.
- ✔ **Competitive Edge: Guardians vs. Ananock:** Analyze and compare leading companies to provide data-backed recommendations.
- ✔ **Product vs. Service: Business Analysts Showdown:** Compare product-based and service-based companies to determine the most viable business model.
- ✔ **Tech Solutions Showcase:** Craft compelling sales pitches for software innovations, focusing on unique value and customer engagement.

Showcase your business acumen and win exciting prizes!



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